

June 22, 2021

# PHILIPPINE STOCK EXCHANGE

Philippine Stock Exchange Tower 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street, Bonifacio Global City Taguig City

Attention: Ms. Janet A. Encarnation

Head, Disclosure Department

Subject: Golden MV Holdings, Inc.: **Definitive Information Statement** 

# Gentlemen:

Please see attached SEC Form 20-IS, Definitive Information Statement, filed today for the Company's Annual Stockholders' Meeting on July 15, 2021.

Thank you.

Miles M. Teretit Officer-in-Charge

# **COVER SHEET**

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# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

Notice is hereby given that the annual meeting of stockholders of **GOLDEN MV HOLDINGS**, **INC.** (the "**Company**" or "**HVN**") for the year 2021 will be held online on <u>July 15, 2021</u>, <u>Thursday</u>, at <u>10:00 a.m.</u> with the proceedings livestreamed and voting conducted in absentia through the Company's secure voting online facility which may be accessed through: <a href="https://vote.goldenmv.com.ph/vsrv/registration">https://vote.goldenmv.com.ph/vsrv/registration</a>.

The following shall be the agenda of the meeting:

- 1. Call to order
- 2. Certification of notice and quorum
- 3. Approval of the minutes of the annual stockholders' meeting held on August 10, 2020
- 4. Presentation of the President's Report, Management Report and Financial Statements for the year 2020
- 5. Approval of the amendment to the By-laws of the Company for the purpose of reflecting the change in the corporate name of the Company, from Golden Bria Holdings, Inc. to Golden MV Holdings, Inc.
- 6. Ratification of all acts and resolutions of the Board of Directors and Management from the date of the last annual stockholders' meeting until the date of this meeting
- 7. Election of the members of the Board of Directors, including the Independent Directors, for the year 2021
- 8. Appointment of External Auditors
- 9. Adjournment

Minutes of the 2020 Annual Meeting of Stockholders is available at the website of the Company (www.goldenhaven.com.ph).

The Board of Directors has fixed the close of business on June 4, 2021 as the record date for the determination of stockholders entitled to notice of and to vote at the Annual Stockholders' Meeting.

In light of the current circumstances, and to ensure the safety and welfare of the Company's stockholders, the Company will dispense with the physical attendance of stockholders at the meeting and will allow attendance only by remote communication, and voting only *in absentia* or by appointing the Chairman of the meeting as their proxy.

Stockholders who intend to participate in the meeting via remote communication and to exercise their vote *in absentia* must notify the Corporate Secretary by registering at <a href="https://vote.goldenmv.com.ph/vsrv/registration">https://vote.goldenmv.com.ph/vsrv/registration</a> on or before July 8, 2021. All information submitted will be subject to verification and validation by the Corporate Secretary.

Stockholders who intend to issue a proxy for the meeting should submit duly accomplished proxy forms on or before July 8, 2021 at the Office of the Corporate Secretary at Picazo Buyco Tan Fider & Santos Law Office, Penthouse, Liberty Center, 104 H.V. Dela Costa Street, Salcedo Village, Makati City and/or by email to gmsantos@picazolaw.com.

The procedures for participating in the meeting through remote communication and for casting of votes *in absentia* are set forth in Annex B of this notice.

Pursuant to the Securities and Exchange Commission Notice dated March 16, 2021, copies of this Notice related to the Annual Stockholders' Meeting, shall be published in two newspapers of general circulation.

Electronic copies of the Corporation's Information Statement, Management Report, SEC 17-A and other pertinent documents are available at its website at https://www.goldenhaven.com.ph/corporate/ and uploaded at the PSE's EDGE disclosure system.

A visual/audio recording of the meeting shall be made for future reference.

GEMMA M. SANTOS Corporate Secretary

# **EXPLANATION AND RATIONALE**

#### 1. Call to Order

The Chairman of the Board, Manuel B. Villar, Jr. (or the presiding officer), will call to order the Annual Stockholders' Meeting.

#### 2. Certification of Notice and Quorum

The Corporate Secretary, Atty. Gemma M. Santos, will certify that copies of the Notice of Meeting were duly published in the business section of two (2) newspapers of general circulation, and will certify the number of shares represented in the meeting, for the purpose of determining the existence of quorum to validly transact business.

Pursuant to Sections 23 and 57 of the Revised Corporation Code and SEC Memorandum Circular No. 6, Series of 2020, the Corporation has set up a designated web address which may be accessed by the stockholders to participate and vote in absentia on the agenda items presented for resolution at the meeting. A stockholder who votes in absentia as well as a stockholder participating by remote communication shall be deemed present for purposes of quorum.

The following are the rules and procedures for the conduct of the meeting:

- (i) Stockholders may attend the meeting remotely by registering through https://vote.goldenmv.com.ph/vsrv/registration (the "Website"). Stockholders may send their questions or comments prior to the meeting by e-mail at ir@goldenhaven.com.ph. The Website shall include a mechanism by which questions may be posted live during the meeting. The Company will endeavor to answer the questions submitted in the course of the meeting, or separately through the Company's Investor Relations Office within a reasonable period after the meeting.
- (ii) Each of the Agenda items which will be presented for resolution will be shown on the screen during the live streaming as the same is taken up at the meeting.
- (iii) Stockholders must notify the Company of their intention to participate in the meeting by remote communication to be included in determining quorum, together with the stockholders who voted in absentia and by proxy.
- (iv) Voting shall only be allowed for stockholders registered in the Company's Electronic Voting in Absentia System or through the Chairman of the meeting as proxy.
- (v) All the items in the Agenda for the approval by the stockholders will need the affirmative vote of stockholders representing at least a majority of the issued and outstanding voting stock represented at the meeting.
- (vi) Election of directors will be by plurality of votes and every stockholder will be entitled to cumulate his votes.
- (vii) The Company's stock transfer agent and Corporate Secretary will tabulate and validate all votes received.

# 3. Approval of the minutes of the last Annual Meeting of Stockholders held on August 10, 2020

The minutes of the last Annual Meeting of Stockholders held on August 10, 2020 will be presented for approval by the stockholders, in keeping with Section 49(a) of the Revised Corporation Code.

A copy of such minutes has been uploaded on the Company's website immediately after the 2020 Annual Meeting of Stockholders.

# 4. President's Report, Management Report and Audited Financial Statements as of and for the year ended December 31, 2020

The Audited Financial Statements of the Company as of and for the year ended December 31, 2020 (as audited by Punongbayan & Araullo) ("AFS"), a copy of which is incorporated in the Information Statement for this meeting, will be presented for approval by the stockholders. To give context to the AFS and bring to the stockholders' attention the highlights of the said AFS, the President, Ms. Maribeth C. Tolentino, will deliver a report to the stockholders on the Company's performance for the year ended December 31, 2020 and the full year 2021 outlook.

The Board and Management of the Company believe that in keeping with the Company's thrust to at all times observe best corporate governance practices, the results of operations and financial condition of the Company should be presented and explained to the stockholders. Any comments from the stockholders, and their approval or disapproval of these reports, will provide guidance to the Board and Management in running the business and affairs of the Company.

# 5. Approval of the amendment to the Title and Article VI of the By-laws of the Company for the purpose of reflecting the change in the corporate name of the Company, from Golden Bria Holdings, Inc. to Golden MV Holdings, Inc.

Approval by the stockholders will be sought to amend the Title and Article VI of the By-laws of the Company to reflect the change in corporate name from Golden Bria Holdings, Inc. to Golden MV Holdings, Inc. which was approved by the stockholders via written assent on December 12, 2020 and by the Securities and Exchange Commission on January 27, 2020.

The approval by a majority of the stockholders of the amendment to the By-laws to reflect the change in corporate name is in compliance with Section 47 of the Revised Corporation Code which require amendments to the By-laws of a corporation to be approved at a regular or special meeting duly called for the purpose.

# 6. Ratification of all acts and resolutions of the Board of Directors and Management from the date of the last annual stockholders' meeting until the date of this meeting.

Ratification by the stockholders will be sought for all the acts and the resolutions of the Board of Directors and all the acts of Management taken or adopted from the date of the last annual stockholders' meeting until the date of this meeting. A brief summary of these resolutions and actions is set forth in the Information Statement for this meeting. Copies of the minutes of the meetings of the Board of Directors are available for inspection by any stockholder at the principal office of the Company during business hours.

The Board and Management of the Company believes that in keeping with the Company's thrust to at all times observe best corporate governance practices, the ratification of their acts and resolutions should be requested from the stockholders in this annual meeting. Such ratification will be a confirmation that the stockholders approve of the manner that the Board and Management have been running the business and affairs of the Company.

# 7. Election of the members of the Board of Directors, including the Independent Directors, for the year 2021

The Corporate Secretary will present the names of the persons who have been duly nominated for election as directors and independent directors of the Company in accordance with the By-Laws and Manual on Corporate Governance of the Company and applicable laws and regulations. The voting procedure is set forth in the Information Statement for this meeting.

# 8. Appointment of External Auditors

The Audit Committee is endorsing to the stockholders the re-appointment of Punongbayan & Araullo as external auditor of the Company for the year 2021.

# Registration and Validation Procedures for the 2021 Annual Stockholders Meeting (Virtual)

- A. Registration of stockholders will be from June 4, 2021 to 6:00 p.m. of July 8, 2021.
- B. Stockholders who intend to issue a proxy for the meeting should submit duly accomplished proxy forms on or before July 8, 2021 at the Office of the Corporate Secretary at Picazo Buyco Tan Fider & Santos Law Office, Penthouse, Liberty Center, 104 H.V. Dela Costa Street, Salcedo Village, Makati City and/or by email to gmsantos@picazolaw.com.
- C. Stockholders who intend to participate in the meeting via remote communication and to exercise their vote in absentia must notify the Corporate Secretary by registering at <a href="https://vote.goldenmv.com.ph/vsrv/registration">https://vote.goldenmv.com.ph/vsrv/registration</a>

# **Registration Procedure:**

- Go to https://vote.goldenmv.com.ph/vsrv/registration.
- Select if Individual Stockholder or Corporate Stockholder.

#### For individual Stockholder:

- 1. Fill out the required fields Last Name, First Name, Middle Name and Email Address.
- 2. Read the Privacy policy and tick the checkbox to signify your acceptance and consent.
- 3. An activation code will be sent to your email.
- 4. Choose you Shareholder Category
- 5. Choose your Account class
- 6. Choose your Broker Group
- 7. Enter the Number of shares and Contact Number
- 8. Upload the requirements needed (file size should be no longer than 5MB)
  - a. Photo of Stockholder
  - b. A copy of Certification from Broker as to the number of shares owned by the stockholder.
  - c. A scanned copy of Valid Government ID
- 9. Click Submit to Proceed.
- 10. Registration confirmation will be sent to your email address.
- 11. You will receive an email approval of your Registration.

# For Corporate Stockholder:

- 1. Fill out the required fields Company Name and Email Address.
- Read the Privacy policy and tick the checkbox to signify your acceptance and consent.
- 3. An activation code will be sent to your email.
- 4. Choose you Shareholder Category
- 5. Choose your Account class
- 6. Enter the Number of shares and Contact Number
- 7. Upload the requirements needed (file size should be no longer than 5MB)
  - a. Photo of Stockholder
  - b. A copy of Certification from Broker as to the number of shares owned by the stockholder.
  - c. A scanned copy of Valid Government ID
- 8. Click Submit to Proceed.
- 9. Registration confirmation will be sent to your email address.
- 10. You will receive an email approval of your Registration.

# **PROXY**

[NOTE: Stockholders who would like to be represented thereat by the Chairman of the Meeting as proxy may choose to execute and send a proxy form to the Office of the Corporate Secretary (Atty. Gemma M. Santos) at Picazo Buyco Tan Fider & Santos Law Office, Penthouse, Liberty Center, 104 H.V. Dela Costa Street, Salcedo Village, Makati City, on or before July 8, 2021. A sample proxy form is provided below. Stockholders may likewise email a copy of the accomplished proxy form to gmsantos@picazolaw.com.]

appoints as attorney-in-fact o vote shares registered in his/he	FIN MV HOLDINGS, INC. (the "Company") hereby r proxy, with power of substitution, to represent and er/its name as proxy of the undersigned stockholder, any on July 15, 2021 at 10:00 a.m. and at any of the the following matters:
<ol> <li>Approval of the minutes of the last Annual Meeting of Stockholders held on August 10, 2020</li> </ol>	5. Election of the members of the Board of Directors, including the Independent Directors, for the year 2021
☐ Yes ☐ No ☐ Abstain	No. of Votes
2. Noting of the President's Report and Annual	Manuel B. Villar, Jr.
Report and Approval of the Audited Financial Statements for the year 2020	Maribeth C. Tolentino
☐ Yes ☐ No ☐ Abstain	Rizalito J. Rosales
3. Approval of the amendment of the Title and	Frances Rosalie T. Coloma
Article VI of the By-laws to reflect the change in corporate name of the Company from Golden	Camille A. Villar
Bria Holdings, Inc. to Golden MV Holdings, Inc.	Ana Marie V. Pagsibigan
☐ Ye☐ I☐ Abstain	Garth F. Castañeda
4. Ratification of all acts and resolutions of the Board of Directors and Management from the date of the last annual stockholders' meeting until the date of this meeting  Yes No Abstain	<ul> <li>6. Re-appointment of Punongbayan &amp; Araullo as external auditor</li> <li>☐ Yes</li> <li>☐ No</li> <li>☐ Abstain</li> </ul>
	nature of Stockholder/ Date .uthorized Signatory

This proxy should be received by the Corporate Secretary on or before July 8, 2021, the deadline for submission of proxies.

This proxy, when properly executed, will be voted in the manner as directed herein by the stockholder(s). If no direction is made, this proxy will be voted for the election of all nominees and for the approval of the matters stated above and for such other matters as may properly come before the meeting in the manner described in the Information Statement.

A stockholder giving a proxy has the power to revoke it at any time before the right granted is exercised.

Notarization of this proxy is not required.

# **SECURITIES AND EXCHANGE COMMISSION**

# **SEC FORM 20-IS**

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

		SKING YOU FOR A PROXY STED NOT TO SEND US A P	ROXY
	The Registrant's common shares are	e listed on the Philippine Stock	Exchange.
	Yesx No		
11.	Are any or all of registrant's securities	s listed in a Stock Exchange?	
	Common Stock	644,117,6	49 Shares
	Title of Each Class	Number of Shares Outstanding and Amou	
10.	Securities registered pursuant to Sec	tions 8 and 12 of the Code or S	ections 4 and 8 of the RSA
	June 23, 2021		
9.	Approximate date on which the Information holders	rmation Statement is first to be	e sent or given to security
8.	Date, time and place of the meeting of July 15, 2021, 10:00 a.m. (via Remo		
7.	8873-2922 / 8873-2923 Registrant's telephone number, include	ding area code	
6.	San Ezekiel, C5 Extension, Las Piñ Address of principal office	<u>ías City</u>	1746 Postal Code
5.	BIR Tax Identification Code 768-991-	-000	
4.	SEC Identification Number 108270		
3.	Philippines Province, country or other jurisdiction	n of incorporation or organization	on
2.	Name of Registrant as specified in its GOLDEN MV HOLDINGS, INC. (formerly Golden Bria Holdings, Inc.)		
1.	Check the appropriate box: [ ] Preliminary Information Statement [x] Definitive Information Statement	t	

#### PART I

#### INFORMATION STATEMENT

# **GENERAL INFORMATION**

#### Date, time and place of meeting of security holders.

Date: July 15, 2021 Time: 10:00 a.m.

Place: N/A (via remote communication)

The corporate mailing address of the principal office of the Registrant is San Ezekiel, C5 Extension, Las Piñas City.

This Information Statement may be accessed by the Company's stockholders beginning June 22, 2021 at the Company's website, <a href="www.goldenhaven.com.ph">www.goldenhaven.com.ph</a>, and through the PSE disclosures portal: <a href="https://edge.pse.com.ph">https://edge.pse.com.ph</a>.

The Chairman of the Board, Manuel B. Villar, Jr. (or the presiding officer), will call to order the Annual Stockholders' Meeting, in Las Piñas City.

# **Dissenters' Right of Appraisal**

Under Sections 41 and 80, Title X, of the Revised Corporation Code of the Philippines ("**Revised Corporation Code**"), any stockholder of the Company shall have the right to dissent and demand payment of the fair value of his shares only in the following instances, as provided by the Revised Corporation Code:

- (1) In case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those outstanding shares of any class, or of extending or shortening the term of corporate existence;
- (2) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets;
- (3) In case of merger or consolidation; and
- (4) In case of investment of corporate funds for any purpose other than the primary purpose of the Company.

The appraisal right, when available, may be exercised by any stockholder who shall have voted against the proposed corporate action, by making a written demand on the corporation within thirty (30) days after the date on which the vote was taken, for payment of the fair value of his shares; provided, That failure to make the demand within such period shall be deemed a waiver of the appraisal right. A stockholder must have voted against the proposed corporate action in order to avail himself of the appraisal right. If the proposed corporate action is implemented or effected, the corporation shall pay to such stockholder upon surrender of his certificate(s) of stock representing his shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If within a period of sixty (60) days from the date the corporate action was approved by the stockholders, the withdrawing stockholder and the corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the corporation and the third by the two thus chosen. The findings of the majority of appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made: Provided, that no payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings in its books to cover such payment; and Provided, Further, that upon payment by the corporation of the agreed or awarded price, the stockholder shall forthwith transfer his shares to the corporation.

None of the matters that are proposed to be taken up during the meeting gives a dissenter the right of appraisal.

# Interest of Certain Persons in or Opposition to Matters to be Acted Upon

None of the officers or directors or any of their associates has any substantial interest, direct or indirect, in any of the matters to be acted upon in the stockholders' meeting.

No director has informed the Registrant in writing that he intends to oppose any action to be taken at the meeting.

# **CONTROL AND COMPENSATION INFORMATION**

# **Voting Securities and Principal Holders Thereof**

(a) Number of shares outstanding as of May 31, 2021:

Common: 644,117,649

(b) Record Date: June 4, 2021

Each common share of stock of the Registrant is entitled to one (1) vote. Pursuant to Article II, Section 7 of the Registrant's By-Laws, every holder of voting shares of stock may vote during all meetings of stockholders, including the Annual Stockholders' Meeting, either in person or by proxy executed in writing by the stockholder or his duly authorized attorney-in-fact.

Stockholders entitled to vote are also entitled to cumulative voting in the election of directors. Section 23 of the Revised Corporation Code provides, in part, that: "....In stock corporations, stockholders entitled to vote shall have the right to vote the number of shares of stock standing in their own names in the stock books of the corporation, at the time fixed in the by-laws, or where the by-laws are silent, at the time of the election. The said stockholder may (a) vote such number of shares for as many persons as there are directors to be elected; (b) cumulate said shares and give one (1) candidate as many votes as the number of directors to be elected multiplied by the number of shares owned; (c) distribute them on the same principle among as many candidates as may be seen fit...."

For this year's meeting, the Board of Directors had adopted a resolution to allow stockholders entitled to notice of, and to attend the meeting, to exercise their right to vote *in absentia*.

# **Equity Ownership of Foreign and Local Shareholders**

Foreign and local security ownership as of May 31, 2021:

Foreign			Filip		
Class	Shares	Percent of Class/Total Outstanding Shares	Shares	Percent of Class/Total Outstanding Shares	Total Outstanding Shares
Common	35,432	0.01%	644,082,217	99.99%	644,117,649

# **Security Ownership of Certain Beneficial Owners and Management**

Security ownership of certain record and beneficial owners of more than 5.0% of the Registrant's voting securities as of May 31, 2021:

Title of Class of Securities	Name/Address of Record Owners and Relationship with Us	Name of Beneficial Owner /Relationship with Record Owner	Citizenship	No. of Shares Held	% of Ownership
Common	PCD Nominee Corporation 37/F Tower 1, The Enterprise Ctr.6766 Ayala Ave. cor. Paseo de Roxas, Makati City Shareholder	Fine Properties, Inc./ Shares are lodged with PCD Nominee Corporation, record Owner is not the beneficial owner <sup>2</sup>	Filipino	412,057,800	63.97%
Common	Cambridge Group, Inc./ Shares are lodged with PCD Nominee Corporation, record Owner is not the beneficial owner <sup>3</sup>	Cambridge Group, Inc./ Shares are lodged with PCD Nominee Corporation, record Owner is not the beneficial owner	Filipino	158,744,255 (8,744,255 shares are lodged with PCD)	24.65%
Common	PCD Nominee Corporation 37/F Tower 1, The Enterprise Ctr. 6766 Ayala Ave. cor. Paseo de Roxas, Makati City Shareholder	Record Owner is not the beneficial owner <sup>4</sup>	Filipino	70,098,660	10.88%

Other than the abovementioned, the Company has no knowledge of any person who, as of the record date, was directly or indirectly the beneficial owner of, or who has voting power or investment power (pursuant to a voting trust or other similar agreement) with respect to, shares comprising more than five percent (5%) of the Company's outstanding common shares of stock.

<sup>&</sup>lt;sup>1</sup>Based on the Company's total issued and outstanding capital stocks as of May 31, 2021 of 644,117,649 common shares.

<sup>&</sup>lt;sup>2</sup>Mr. Manuel B. Villar, Jr. and his spouse are the controlling shareholders of Fine Properties, Inc. The right to vote the shares held by Fine Properties, Inc. has in the past been, and in this stockholders' meeting is expected to be exercised by either Mr. Villar or Ms. Maribeth C. Tolentino.

<sup>&</sup>lt;sup>3</sup>Fine Properties Inc., is the Controlling Shareholder of Cambridge Group, Inc. The right to vote the shares held by Cambridge Group, Inc. has in the past been, and in this stockholders' meeting is expected to be exercised by either Mr. Villar or Ms. Maribeth C. Tolentino

<sup>&</sup>lt;sup>4</sup> PCD Nominee Corporation is the registered owner of shares beneficially owned by participants in the Philippine Depository &Trust Corporation, a private company organized to implement an automated book entry system of handling securities transactions in the Philippines (PCD). Under the PCD procedures, when an issuer of a PCD-eligible issue will hold a stockholders' meeting, the PCD shall execute a pro-forma proxy in favor of its participants for the total number of shares in their respective principal securities account as well as for the total number of shares in their client securities account. For the shares held in the principal securities account, the participant concerned is appointed as proxy with full voting rights and powers as registered owner of such shares. For the shares held in the client securities account, the participant concerned is appointed as proxy, with the obligation to constitute a sub-proxy in favor of its clients with full voting and other rights for the number of shares beneficially owned by such clients. Except as indicated above, the Registrant is not aware of any investor beneficially owning shares lodged with the PCD, which comprise more than five percent (5%) of the Registrant's total outstanding capital stock.

Security ownership of directors and executive officers as of May 31, 2021:

Title of class	Name of beneficial owner	Amount and beneficial o		Citizenship	Percent of Class <sup>1</sup>
Common	Manuel B. Villar, Jr. (Chairman) C. Masibay St., BF Resort Village, Talon, Las Piñas City	1,000	Indirect <sup>2</sup>	Filipino	0.00%
Common	Manuel B. Villar, Jr. (Chairman) C. Masibay St., BF Resort Village, Talon, Las Piñas City	570,802,055 <sub>3</sub>	Indirect	Filipino	88.62%
Common	Maribeth C. Tolentino (President) Block 1 Lot 2 Merida Subdivision BF Resort Village, Talon, Las Piñas City	2,835,000	Indirect <sup>2</sup>	Filipino	0.44%
Common	Frances Rosalie T. Coloma ( <i>Director</i> ) 1-10 Granwood Villas BF Homes, Quezon City	500	Indirect <sup>2</sup>	Filipino	0.00%
Common	Rizalito J. Rosales ( <i>Director</i> ) Unit 5D, Da Vinci Tower, Presidio Brittany Bay, Sucat, Muntinlupa City, Metro Manila	100	Indirect <sup>2</sup>	Filipino	0.00%
Common	Camille A. Villar ( <i>Director</i> ) C. Masibay St., BF Resort Village, Talon, Las Piñas City	333,700	Indirect <sup>2</sup>	Filipino	0.05%
Common	Ana Marie V. Pagsibigan (Independent Director) 21 Matungao Bulacan, Bulacan	1	Indirect <sup>2</sup>	Filipino	0.00%

Based on the Company's total issued and outstanding capital stocks as of May 31, 2021 of 644,117,649 common shares.

Shares lodged under PCD Nominee Corporation (Filipino).

Includes 412,057,800 shares held thru Fine Properties Inc., and 158,744,255 shares held thru Cambridge Group, Inc.

Title of class	Name of beneficial owner	Amount and beneficial of		Citizenship	Percent of Class <sup>1</sup>
Common	Garth F. Castañeda (Independent Director) Unit 802, The Amaryllis Condominium 12 <sup>th</sup> Street cor. E. Rodriguez Ave. Quezon City	1	Indirect <sup>2</sup>	Filipino	0.00%
N/A	Gemma M. Santos (Corporate Secretary) Penthouse, Liberty Center, 104 H.V. dela Costa Street, Salcedo Village, Makati City	None	N/A	N/A	N/A
N/A	Jo Marie Lazaro-Lim (Assistant Corporate Secretary) Blk 3 Lot 13 Maia Alta Courtyards Subd., Antipolo City	None	N/A	N/A	N/A
N/A	Estrellita S. Tan (Chief Finance Officer, Chief Information Officer, Treasurer, Investor Relations) #4 Jerusalem St. Camella Pilar, Las Pinas City	None	N/A	N/A	N/A
N/A	Miles M. Teretit ( <i>Compliance Officer</i> ) 918 Griarte St. Hulo, Mandaluyong City	None	N/A	N/A	N/A
Total		573,972,357			89.11%

 $<sup>^3</sup>$  Based on the Company's total outstanding and issued capital stocks of 644,117,649 common shares as of May 31, 2021.

Except as indicated in the above table, the above-named officers have no indirect beneficial ownership in the registrant.

Except as aforementioned, no other officers of the Registrant hold, directly or indirectly, shares in the Registrant.

# **Voting Trust Holders of 5.0% or More**

The Registrant is not aware of any person holding more than 5.0% of a class of shares under a voting trust or similar agreement.

# **Changes in Control**

The Registrant is not aware of any arrangements which may result in a change in control of the Registrant. No change in control of the Registrant has occurred since the beginning of its last fiscal year.

# **Directors and Executive Officers of the Registrant**

#### Term of Office

Each director holds office until the subsequent annual meeting of stockholders and his successor shall have been elected and qualified, except in case of death, resignation, disqualification or removal from office. The term of office of the officers is coterminous with that of directors that elected or appointed them.

# Background Information

The following are the names, ages and citizenship of the incumbent directors/independent directors of the Registrant who have all been nominated for re-election:

Name	Age	Position	Citizenship
Manuel B. Villar, Jr.	71	Director and Chairman of the Board	Filipino
Maribeth C. Tolentino	55	Director and President	Filipino
Rizalito J. Rosales	50	Director	Filipino
Frances Rosalie T.		Director	Filipino
Coloma	58		
Camille A. Villar	35	Director	Filipino
Ana Marie V. Pagsibigan	51	Independent Director	Filipino
Garth F. Castañeda	39	Independent Director	Filipino

The following are the names, ages and citizenship of the Registrant's incumbent executive officers in addition to its executive and independent directors listed above :

Name	Age	Position	Citizenship
Gemma M. Santos	59	Corporate Secretary	Filipino
Jo Marie Lazaro-Lim	41	Assistant Corporate Secretary	Filipino
Estrellita S. Tan	57	Chief Financial Officer, Chief Information Officer Treasurer, Investor Relations	Filipino
Miles M. Teretit	35	Compliance Officer	Filipino

The following states the business experience of the incumbent directors and officers of the Registrant for the last five (5) years:

**MANUEL B. VILLAR, JR.**, *Director and Chairman of the Board.* Mr. Villar, was Senator of the Philippines from 2001 to June 2013. He served as Senate President from 2006 to 2008. He also served as a Congressman from 1992 to 2001 and as Speaker of the House of Representatives from 1998 to 2000. A Certified Public Accountant, Mr. Villar graduated from the University of the Philippines in 1970 with the degree of Bachelor of Science in Business Administration and in 1973 with the degree of Masters in Business Administration. He founded Camella Homes in the early 1970s and successfully managed said company over the years, to become the largest homebuilder in the Philippines now known as the Vista Land Group. Mr. Villar is also Chairman of the Board of Vista Land & Lifescapes, Inc., Vistamalls, Inc. and AllHome Corp, which are all publicly listed companies. He was appointed as Chairman of the Board of the Company on May 12, 2017.

MARIBETH C. TOLENTINO, *Director and President*. Ms. Tolentino is a Certified Public Accountant and graduated from the University of the East with a Bachelor's degree in Business Administration. She previously served as the General Manager of the Company from 1999 to 2005. Ms. Tolentino previously served as the President of Vista Residences, Inc., Camella Homes, Inc. and Household Development Corporation and as director of Vista Land & Lifescapes, Inc., Vista Residences, Inc. and Camella

Homes, Inc. Ms. Tolentino was appointed Chief Operations Officer of the Company in February 2016, and was appointed President of the Company on August 30, 2017.

**FRANCES ROSALIE T. COLOMA**, *Director*, graduated cum laude from the University of the Philippines with a Bachelor of Science degree in Business Administration and Accountancy. She is a Certified Public Accountant. She is a Director of Vista Land and Lifescapes, Inc. and Director and Chief Finance Officer of AllHome Corp. Ms. Coloma was the Chief Financial Officer and Chief Information Officer of Golden Bria Holdings, Inc. from 2016 to 2019. She was also the Chief Financial Officer of Starmalls, Inc. from 2012 to 2016.

**RIZALITO J. ROSALES**, *Director*, Mr. Rosales graduated from the Ateneo de Manila University with the degree of Bachelor of Science in Management, minor in Marketing. He attended his post-graduate studies in business from De La Salle University. He is the current President of Bria Homes, Inc., and was the Managing Director for Vista Residences and Corporate Planning Officer of VLL from 2007-2016. He was also Division Head for Polar Realty from 2003-2006 and Crown Asia from 2001-2003 after holding various Marketing and Sales functions in the company since 1995.

**CAMILLE A. VILLAR,** *Director.* Ms. Villar, graduated from Ateneo de Manila University with the degree of Bachelor of Science in Management. She took Management in Business Administration, Global Executive MBA Program in IESE Business School, Barcelona, Spain. She joined the Corporate Communications Group of Brittany in 2007 until she assumed the position of Managing Director of the Vista Land Commercial Division. She is also a Director of Vista Land & Lifescapes, Inc., Director and Vice Chairman of the Board of AllHome Corp, Director and President of AllValue Holdings Corp. Ms. Villar is currently a Congresswoman, representing Las Pinas City. She has been a director of the Company since August 30, 2017.

**ANA MARIE V. PAGSIBIGAN**, *Independent Director*. Atty. Pagsibigan graduated from the University of the Philippines with a Bachelor's degree in History and from San Sebastian College with a Bachelor's degree in Law. She previously served as a director and the legal counsel of Great Domestic Insurance. She is currently the legal counsel of Primerose Properties Development, Inc., and Corporate Secretary of Consolidated Holdings Management of the Philippines, Inc. Atty. Pagsibigan was appointed as independent director of the Company in May 2016.

**GARTH F. CASTANEDA**, *Independent Director*. Atty. Castaneda graduated from the University of Sto. Tomas with a Bachelor's degree in Accountancy and from the University of the Philippines with a Bachelor's degree in Law. He previously served as a consultant of the Privatization Management Office. He is currently a partner at SYMECS Law and serves as a director and the Corporate Secretary of each of Phoenix Solar Philippines, Inc. and Communications Wireless Group (Philippines), Inc. and a director of KISH Design Hub, Inc. Atty. Castaneda was appointed as independent director of the Company in May 2016.

**GEMMA M. SANTOS**, *Corporate Secretary*. Atty. Santos, graduated cum laude with the degree of Bachelor of Arts, Major in History from the University of the Philippines in 1981, and with the degree of Bachelor of Laws also from the University of the Philippines in 1985. She is a practicing lawyer and Special Counsel of Picazo Buyco Tan Fider & Santos Law Offices and Corporate Secretary of various Philippine companies, including Vista Land & Lifescapes, Inc. She is also a director of Philippine Associated Smelting and Refining Corp (PASAR) and Fine Properties, Inc. She was appointed as corporate secretary on December 22, 2017.

**ESTRELLITA S. TAN**, Chief Financial Officer, Chief Information Officer, Treasrurer, Investor Relations Officer, is a Certified Public Accountant and graduated with distinction from the Philippine School of Business Administration with a degree in Bachelor of Science in Business Administration Major in Accounting. She is also a licensed Real Estate Broker and has completed a Management Development Program at the Vista Center for Professional development. She previously served as the President and Chief Operating Officer of Prima Casa Land and Houses, Inc., an affiliate of Vista Land & Lifescapes, Inc. from 2013 to 2020.

**JO MARIE LAZARO-LIM,** *Assistant Corporate Secretary.* Ms. Lazaro-Lim, graduated from the University of Sto. Tomas with the degree of Bachelor of Arts in Legal Management and she earned her

law degree from San Beda College of Law. She is the Compliance Officer and Assistant Corporate Secretary of Vistamalls, Inc. and Corporate Secretary of AllHome Corp.

**MILES M. TERETIT**, *Compliance Officer*. Ms. Teretit graduated from University of the East Manila with a Bachelor of Science degree in Business Administration, Major in Accounting. She is a certified public accountant. She worked as senior associate in SGV, Corporate Planning Manager in PepsiCola Products Philippines, Inc. and is currently the Chief Accountant of Golden Bria Holdings, Inc. Ms. Teretit was appointed Compliance Officer of the Company on July 16, 2018.

# **Board Meeting Attendance\***

	Jun	Jun	Aug	Nov	Nov
Director's Name	8	30	14	13	23
Manuel B. Villar, Jr.	Р	Р	Р	Р	Р
Maribeth C. Tolentino	Р	Р	Р	Р	Р
Frances Rosalie T. Coloma	Р	Р	Р	Р	Р
Camille A. Villar	Р	Р	Р	Р	Р
Rizalito J. Rosales	Р	Р	Р	Р	Р
Garth F. Castañeda	Р	Р	Р	Р	Р
Ana Marie V. Pagsibigan	Р	Р	Р	Р	Р

Legend: (A) Absent, (P) Present, (-) Not applicable

#### **Board of Directors**

All of the incumbent directors named above have been nominated for re-election to the Board of Directors and, if elected, shall serve as directors until the election and acceptance of their duly qualified successors.

Directors elected during the annual meeting of stockholders will hold office for one year until their successors are duly elected and qualified. A director who was elected to fill any vacancy holds office only for the unexpired term of his predecessor.

No Director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual stockholders' meeting due to disagreement with the Company on any matter relating to the Company's operations, policies or practices.

There are no material pending legal proceedings to which the Company or any of its subsidiaries is a party.

#### Involvement of Directors and Officers in Certain Legal Proceedings

To the best of our knowledge, in the last five years, none of the above-named directors or executive officers have been subject to the following:

- (a) any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- (b) any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- (c) any order, judgment or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily

<sup>\*</sup> Meetings of the board for 2020

- enjoining, barring, suspending or otherwise limiting his or her involvement in any type of business, securities, commodities, or banking activities; or
- (d) found by a domestic or foreign court of competent jurisdiction (in a civil action), the Philippine SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation.

# **Independent Directors**

The nominees for Independent Directors, Atty. Pagsibigan and Atty. Castañeda, are independent of management and free from any business or other relationship, which could, or could reasonably be perceived to, materially interfere with their exercise of independent judgment in carrying out their responsibilities as directors of the Company.

Specifically, Atty. Pagsibigan and Atty. Castañeda: (i) are not directors or officers or substantial stockholders of the Company or its related companies or any of its substantial shareholders (other than as independent directors of any of the foregoing); (ii) are not relatives of any director, officer or substantial shareholder of the Company, or any of its related companies or any of its substantial shareholders; (iii) are not acting as nominees or representatives of a substantial shareholder of the Company, or any of its related companies or any of its substantial shareholders; (iv) have not been employed in any executive capacity by the Company, or any of its related companies or by any of its substantial shareholders within the last two (2) years; (v) are not retained as professional advisers by the Company, any of its related companies or any of its substantial shareholders within the last two (2) years, either personally or through their firms; (vi) have not engaged and do not engage in any transaction with the Company or with any of its related companies or with any of its substantial shareholders, whether by themselves or with other persons or through a firm of which they are partners or companies of which they are directors or substantial shareholders, other than transactions which are conducted at arm's length and are immaterial; (vii) do not own more than two percent of the shares of the Company and/or its related companies or any of its substantial shareholders; (viii) are not affiliated with any non-profit organization that receives significant funding from the Company or any of its related companies or substantial shareholders; and (ix) are not employed as executive officers of another company where any of the Company's executives serve as directors. Atty. Pagsibigan and Atty. Castañeda do not possess any of the disqualifications enumerated under the Code of Corporate Governance and SEC Memorandum Circular No. 19, Series of 2016.

The certification of the independent directors are attached hereto as Annexes "A-1 and A-2."

The Company has complied with the guidelines on the nomination and election of independent directors set forth in Rule 38 of the Amended Implementing Rules and Regulations of the Securities Regulation Code. The Nominations Committee of the Company is composed of Manuel B. VIIIar, Jr. as Chairman and Maribeth C. Tolentino and Ana Marie V. Pagsibigan as members.

# Significant Employees

The Company has no other significant employee other than its Executive Officers.

# Family Relationships

Mr. Manuel B. Villar Jr. is the father of Ms. Camille A. Villar. They are both part of the Company's Board of Directors.

# **Compensation of Directors and Executive Officers**

#### **Executive Compensation**

The compensation for its executive officers for the years 2019 and 2020 (actual) and 2021 (projected) are shown below:

Name and Pr	incipal Position	Year	Salary	Bonus	Others
Manuel B. Villar, Jr.	Chairman				
Maribeth C. Tolentino	President of Golden MV Holdings, Inc.				
Rizalito J. Rosales	President of Bria Homes, Inc.				
Estrellita S. Tan	Chief Financial Officer / Chief Information Officer / Treasurer / Investor Relations				
Miles M. Teretit	Compliance Officer				
Aggregate executive		Actual 2019	<del>P</del> 35.90M	₽3.69M	None
compensation for		Actual 2020	₽30.55M	₽3.65M	None
above named officers		Projected 2021	<del>P</del> 35.12M	<del>P</del> 4.21M	None
Aggregate executive		Actual 2019	D05 0014	D0 0014	
compensation of all other officers		Actual 2020	₽35.90M	₽3.69M	None
and directors, unnamed		Projected 2021	<del>P</del> 29.46M	₽3.03M	None
			₽33.88M	₽3.49M	None

# **Compensation of Directors**

# Standard arrangements

Other than payment of reasonable per diem of \$\mathbb{P}\$15,000 monthly and for every meeting per non-executive director there are no standard arrangements pursuant to which directors of the Company are compensated, or are to be compensated, directly or indirectly by the Company's subsidiaries, for any services provided as a director for 2019 and 2020.

In 2020, the directors of the Company received remuneration as follows:	Total Remuneration in 2020
Director	
Manuel B. Villar, Jr.	-
Maribeth C. Tolentino	-
Rizalito J. Rosales	-
Camille A. Villar	-
Frances Rosalie T. Coloma	-
Garth F. Castaneda	<b>₽</b> 255,000.00

Ana Marie Pagsibigan	<b>₽</b> 255,000.00
TOTAL	<del>P</del> 510,000.00

# Standard arrangements

Each director of the Company receives a per diem of Php15,000 determined by the Board of Directors for attendance in a Board meeting and a Php15,000 allowance for attendance in a committee meeting (except for independent directors).

# Other arrangements

Except for each of the individual Directors' participation in the Board, no Director of the Company enjoys other arrangements such as consulting contracts or similar arrangements.

# Employment contract between the company and executive officers

Other than standard employment contracts, there are no special arrangements between the Company and its executive officers.

# Warrants and options held by the executive officers and directors

There are no outstanding warrants or options held by the Company's CEO, the named executive officers, and all officers and directors as a group.

# Significant employee

While the Company values the contribution of each of its executive and non-executive employees, the Company believes there is no non-executive employee that the resignation or loss of whom would have a material adverse impact on the business of the Company. Other than standard employment contracts, there are no special arrangements with non-executive employees of the Company.

# Certain relationships and related transactions

The Company, in the ordinary course of its business, engages in transactions with related parties. The Company's policy with respect to related party transactions is to ensure that these transactions are entered into on terms comparable to those available from unrelated third parties.

For further discussion on the Company's related party transactions, including detailed breakdowns of amounts receivable from and amounts payable to related parties, See Note 16 of the Company's AFS included in this report.

Except as disclosed in the Annual Report of the Registrant (SEC Form 17-A) for the year ended December 31, 2020, the Registrant has not had any transaction during the last two (2) years in which any director or executive officer of the Company or any of their immediate family members had a direct or indirect interest.

#### **Independent Public Accountants**

Punongbayan & Araullo, independent certified public accountants, audited the Company's consolidated financial statements without qualification as of and for the years ended December 31, 2018, 2019 and 2020, included in this report.

Punongbayan & Araullo has acted as the Company's external auditors since June 15, 2015. James Joseph Benjamin J. Araullo is the current audit partner for the Company and the other subsidiaries. The Company has not had any disagreements on accounting and financial disclosures with its current external auditors for the same periods or any subsequent interim period.

In relation to the audit of the Company's annual financial statements, the Company's Corporate Governance Manual provides that the audit committee shall, among other activities (i) evaluate significant issues reported by the external auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Company; (ii) ensure that other non-audit work provided by the external auditors are not in conflict with their functions as external auditors; and (iii) ensure the compliance of the Company with acceptable auditing and accounting standards and regulations.

The Audit Committee is endorsing to the stockholders the re-appointment of Punongbayan & Araullo as external auditor of the Company for the year 2021.

Representatives of Punongbayan & Araullo for the current year and for the most recently completed fiscal year are expected to be present at the Annual Stockholders' Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

The following table sets out the aggregate fees billed for each of the last two years for professional services rendered by Punongbayan & Araullo:

	2020*	2019*
Audit and Audit-Related Fees: Fees for services that are normally provided by the external auditor in connection with statutory and regulatory filings or engagements	₽ 2,250,000.00	₽ 2,150,000.00
All other fees	_	_
Total	₽ 2,250,000.00	P 2,150,000.00

<sup>\*</sup> Consolidated audit fees of the parent and the subsidiary

# Changes in and Disagreement with Accountants on Accounting and Financial Disclosure

Since the incorporation of the Registrant in 1982, there was no instance where the Registrant's public accountants resigned or indicated that they decline to stand for re-election or were dismissed nor was there any instance where the Registrant had any disagreement with its public accountants on any accounting or financial disclosure issue.

The 2020 audit of the Registrant is in compliance with paragraph (3)(b)(iv) of SRC Rule 68, as amended, which provides that the external auditor should be rotated, or the handling partner changed, every five (5) years or earlier.

# Audit Committee's Approval Policies and Procedures

In relation to the audit of the Registrant's annual financial statements, the Registrant's Corporate Governance Manual provides that the Registrant's Audit Committee shall, among other activities, (i) evaluate significant issues reported by the external auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Registrant; (ii) ensure that other non-audit work provided by the external auditors are not in conflict with their functions as external auditors; and (iii) ensure the compliance of the Registrant with acceptable auditing and accounting standards and regulations. The Audit Committee of the Registrant is composed of Ana Marie V. Pagsibigan, the Chairman, and the committee members Garth F. Castaneda and Frances Rosalie T. Coloma.

# **OTHER MATTERS**

# **Action with Respect to Reports**

The following reports will be submitted for approval by the stockholders:

- 1. Minutes of the last Annual Meeting of Stockholders held on August 10, 2020, covering the following matters: (i) approval of the President's Report and the Annual Report for the year 2019; (ii) approval and adoption of the Audited Financial Statements for the year ended December 31, 2019; (iii) ratification of all acts of the Board of Directors and Management since the annual stockholders' meeting held in June 2019; (iv) election of the directors and independent directors of the Company for the ensuing fiscal year; and (v) appointment of the external auditor of the Company for the fiscal year 2020.
- 2. Audited Financial Statements for the year 2020.

# **Other Proposed Actions**

 Approval by the stockholders will be sought to amend the Title and Article VI of the By-laws of the Company to reflect the change in corporate name from Golden Bria Holdings, Inc. to Golden MV Holdings, Inc.

The proposed amendments to Article VI of the By-laws are as follows:

Current	Proposed Amendment
Amended By Laws of Golden Bria Holdings,	Amended By Laws of Golden MV Holdings,
Inc.	Inc.
Article VI – Seal	Article VI – Seal
The Corporate seal of the corporation shall bear the following words:	The Corporate seal of the corporation shall bear the following words:
Golden Bria Holdings, Inc.	Golden MV Holdings, Inc.

The change in corporate name to Golden MV Holdings, Inc. was approved by the stockholders via written assent on December 12, 2020 and by the Securities and Exchange Commission ("SEC") on January 27, 2020. Approval is now sought from a majority of the stockholders for the amendment to the By-laws to reflect the change in corporate name, in compliance with Section 47 of the Revised Corporation Code which require amendments to the By-laws of a corporation to be approved at a regular or special meeting duly called for the purpose.

- 2. Ratification of all acts and resolutions of the Board of Directors and Management from the date of the last annual stockholders' meeting until the date of this meeting as set forth in the minutes of the meetings of the Board of Directors held during the same period and in the disclosures that have been duly filed with the SEC and the PSE. These minutes cover various resolutions of the Board, including approval of the 2020 Audited Financial Statements; appointment of Officers and Board Committee members; opening of bank accounts and availment of banking and financial products and services; appointment of authorized signatories for various transactions in the normal course of business of the Company; appointment of authorized signatories and representatives for memorial park and office transactions of the Company, application and registration of memorial park projects with local government units; appointment of authorized signatories for bank borrowings; land acquisitions (for the memorial park business); approval of Quarterly and Annual reports of the company as filed in the SEC and the PSE; and compliance with requirements of the SEC.
- 3. Approval of the appointment of Punongbayan & Araullo as external auditor of the Company for the year 2021.

# **Voting Procedures**

# Manner of voting

In all items for approval, except in the election of directors, each share of stock entitles its registered owner to one vote.

For the purpose of electing directors, a stockholder may vote such number of his shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them among as many candidates as he shall see fit.

For this year's meeting, the Board of Directors had adopted a resolution to allow stockholders entitled to notice of, and to attend the meeting, to exercise their right to vote *in absentia*.

Stockholders as of Record Date who have successfully registered their intention to participate in the annual meeting via remote communication and to vote *in absentia*, duly verified and validated by the Company, shall be provided with unique log-in credentials to securely access the voting portal. A stockholder voting electronically in absentia shall be deemed present for purposes of quorum.

Stockholders and the Chairman as proxy holder can cast their votes on specific matters for approval, including the election of directors.

# Voting requirements

- (a) With respect to the election of directors, candidates who received the highest number of votes shall be declared elected.
- (b) With respect to the approval of the minutes of the last annual meeting of stockholders and the Audited Financial Statements for the year ended December 31, 2020, and the approval or ratification of the other actions set forth under the heading "Other Proposed Actions" above, the vote of majority of the outstanding capital stock entitled to vote and represented in the meeting is required to approve such matters.

# Method of counting votes

The Corporate Secretary will be responsible for counting votes based on the number of shares entitled to vote owned by the stockholders who are participating in the meeting by remote communication and are voting in absentia or represented by proxies.

All votes received shall be tabulated by the Office of the Corporate Secretary with the assistance of the Company's stock transfer agent. The Corporate Secretary shall report the results of voting during the meeting.

# Participation via Remote Communication

To comply with applicable regulations on mass gatherings, and/or requirements of social distancing to prevent the spread of COVID-19 and to ensure the safety, security, and welfare of our directors and stockholders, the Company will dispense with the physical attendance of stockholders at the meeting and will only allow attendance through remote communication, as set forth above, by voting in absentia or by voting through the Chairman of the meeting as proxy.

The live webcast of the Annual Stockholders Meeting may be accessed through <a href="https://vote.goldenmv.com.ph/vsrv/registration">https://vote.goldenmv.com.ph/vsrv/registration</a>. To enable the Company to perform validation procedures, identify the shareholders participating by remote communication and record their presence for purposes of quorum, the shareholders shall follow the registration and validation procedures set forth in Annex B to the Notice of Meeting (Agenda Details and Rationale) hereof.

THE COMPANY'S ANNUAL REPORT IS POSTED IN THE COMPANY'S WEBSITE. UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE REGISTRANT UNDERTAKES TO FURNISH SAID STOCKHOLDER A COPY OF SEC FORM 17-A FREE OF CHARGE, EXCEPT FOR EXHIBITS ATTACHED THERETO WHICH SHALL BE CHARGED AT COST. ANY WRITTEN REQUEST FOR A COPY OF SEC FORM 17-A SHALL BE ADDRESSED AS FOLLOWS:

Golden Bria Holdings, Inc. San Ezekiel, C5 Extension Las Piñas City, Philippines

Attention: Estrellita S. Tan

# PART II

#### MANAGEMENT REPORT

# I. FINANCIAL STATEMENTS

The Financial Statements of the Company as of and for the year ended December 31, 2020 are incorporated herein in the accompanying Index to Financial Statements and Supplementary Schedules.

# II. INFORMATION ON INDEPENDENT ACCOUNTANT

Punongbayan & Araullo, independent certified public accountants, audited the Company's consolidated financial statements without qualification as of and for the year ended December 31, 2020 included in this report.

Punongbayan & Araullo has acted as the Company's external auditors since June 15, 2015. James Joseph Benjamin J. Araullo is the current audit partner for the Company and the other subsidiaries. The Company has not had any disagreements on accounting and financial disclosures with its current external auditors for the same periods or any subsequent interim period.

In relation to the audit of the Company's annual financial statements, the Company's Corporate Governance Manual provides that the audit committee shall, among other activities (i) evaluate significant issues reported by the external auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Company; (ii) ensure that other non-audit work provided by the external auditors are not in conflict with their functions as external auditors; and (iii) ensure the compliance of the Company with acceptable auditing and accounting standards and regulations.

The following table sets out the aggregate fees billed for each of the last two years for professional services rendered by Punongbayan & Araullo:

	2020*	2019*
Audit and Audit-Related Fees: Fees for services that are normally provided by the external auditor in connection with statutory and regulatory filings or engagements	₽ 2,250,000.00	₽ 2,150,000.00
All other fees	_	_
Total	<b>P</b> 2,250,000.00	P 2,150,000.00

<sup>\*</sup>Consolidated audit fees of the parent and the subsidiary

# III. MANAGEMENT'S DISCUSSION AND ANALYSIS

# RESULTS OF OPERATIONS COVERING 3-MONTHS OF 2021 VS. 3-MONTHS OF 2020

#### Revenues

The revenues of the Company decreased from **£1,815.5 million** for the 3-months ended March 31, 2020 to **£1,538.7 million** for the 3-months ended March 31, 2021. This was primarily attributable to the following:

#### Real estate sales

Real estate sales of the group decreased to \$\mathbb{P}1,475.7 \text{ million}\$ for the 3-months of 2021, a 17% decrease from \$\mathbb{P}1,776.8 \text{ million}\$ in the same period in 2020. This was due mainly to a decline in completion of sold projects for the period in residential units for Bria Homes, as well as a decrease in the sale of memorial lots for Golden Haven.

#### Interest income on contract receivables

Income from interest on contract receivables were recorded at **P39.7 million** in 3-months of 2021, increasing by **98%** compared to **P20.1 million** in 3-months of 2020. This was due to the increase on in-house financed transactions made in 3-months of 2021 compared to3-months of 2020.

#### Interment income

There was 56% increase in income from interment services, to £14.9 million in 3-months of 2021 from £9.5 million in the same period in 2020. This was attributable to the increase in the number of services rendered in 3-months of 2021, compared to the same period in 2020.

#### Income from chapel services

Income from chapel services decreased by **8%**, to **P8.4 million**, from **P9.1 million**, due to the decrease in the number of memorial chapel services and rendered in 3-months of 2021, compared to the same period in 2020.

# Costs and Expenses

Cost and expenses decreased to ₽1,064.7 million in 3-months ended March 31, 2021, from ₽1,235.0 million for period ended March 31, 2020. The 14% decrease was primarily attributable to the following:

#### Cost of sales and services

The cost of sales and services decreased by 17%, to ₽759.4 million in 3-months of 2021, from ₽910.4 million in 3-months 2020, due to the lower number of memorial lots and columbarium vaults sold by Golden Haven, and residential units sold by Bria Homes in the 3-months 2021 compared to the same period previous year.

# Other operating expenses

A **6%** decrease in other operating expenses, to **P305.3 million** in 3-months of 2021 from **P324.7 million** in 3-months of 2020, due primarily to decrease in commissions and promotions due to lower sales for the period.

# Other Charges - Net

Other charges - net increased to a loss of **P69.9 million** in the 3-months of 2021, from **P3.0 million** in 3-months of 2020. The **2218%** increase was mainly attributable to an increase in finance costs on the bank loans availed by the Company.

# Tax Expense

The Company's tax expense decreased by **50%**, to **23.9 million** for 3-months of 2021 from **48.3 million** for 3-months of 2020 primarily due to a lower taxable base for the period.

# Net Income

As a result of the movements above, total net profits decreased by **28%**, to **P380.2 million** in 3-months of 2021 from **P529.1 million** recorded in 3-months of 2020.

For the 3-months of 2021, except as discussed in Note 1.2 of the 2020 Financial Statements on the impact of Covid-19 Pandemic in the Group's business, there were no other seasonal aspects that had a material effect on the financial condition or results of operations of the Group. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Group is not aware of events that will cause a material change in the relationship between the costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

# FINANCIAL CONDITION AS OF MARCH 31, 2021 VS. DECEMBER 31, 2020

The Group's total assets were recorded at **P26,810.8 million** as of March 31, 2021, slightly higher compared to the **P26,555.2 million** recorded as of December 31, 2020. This increase was due to the following movements:

- Cash and cash equivalents increased by **3%**, from **₽1,543.5 million** as of December 31, 2020, to **₽1,584.1 million** as of March 31, 2021, due primarily to cash generated from operations.
- Total contracts receivable and contract assets, including non-current, increased by 3% from P13,628.8 million as of December 31, 2020, to P13,990.0 million as of March 31, 2021 due to sales on account recorded over the period.
- Other receivables decreased by 3% from ₽2,226.2 million as of December 31, 2020, to ₽2,153.0 million as of March 31, 2021 due primarily to the increase in advances to contractors.
- Due from related parties increased by **12%** from **P10.4 million** as of December 31, 2020, to **P11.6 million** as of March 31, 2021 due primarily to advances made to related parties.
- Other current assets increased by 9% from ₽1,099.3 million as of December 31, 2020, to ₽1,197.4 million as of March 31, 2021 due mostly to materials related to the development of residential projects.

The Group's total liabilities were recorded at **P16,590.8 million** as of March 31, 2021, slightly lower compared to the **P16,715.3 million** recorded as of December 31, 2020. This decrease was due to the following movements:

- Total interest-bearing loans, including non-current, decreased by 3%, from ₱7,206.1 million as of December 31, 2020 to ₱7,003.4 million as of March 31 2021, due to payments made by the Group during the period.
- Income tax payable increased by 20%, from P19.5 million as of December 31, 2020 to P23.4 million as of March 31, 2021 primarily due to the current tax expense incurred during the period.
- Due to related parties decreased by **5**% from **P952.6 million** as of December 31, 2020 to **P909.7 million** as of March31, 2021, due to payments made by the Group during the period.

Total stockholder's equity increased by 4% or by ₽380.2 million from ₽9,839.8 million as of December 31, 2020 to ₽10,220.0 million as of March 31, 2021, due to an increase in retained earnings by 6%, from ₽6,246.4 million in December 31, 2020, to ₽6,626.6 million as of March 31, 2021, coming from the net income earned during the period.

Considered as the top five key performance indicators of the Company for the period as shown below:

KEY PERFORMA	NCE INDICATORS	31-Mar-21	2020
Liquidity:			
Current Ratio	Current Assets/Current Liability	2.24:1	2.47:1
Solvency:			
Solvency ratio	EBITDA / Total debt (Total debt includes interest bearing loans and borrowings)		
	<b>3</b> ,	0.08:1	0.09:1
Total Liabilities-to-Equity Ratio	Total debt / Total stockholders' equity (Total debt includes interest bearing loans and borrowings)	0.69:1	0.73:1
Asset-to-equity:	borrowings)	0.03.1	0.7 0.1
Asset-to-Equity ratio	Total Assets/Total Equity	2.62:1	2.70:1
Interest-rate-coverage:			
Interest-rate-coverage ratio	Profit Before Tax and Interest/Finance Costs	4.04.4	40 444
Profitability:	(Including capitalized interest)	4.84:1	13.44:1
Return-on-equity	Net profit / Average total equity	4%	6%

# MATERIAL CHANGES TO THE GROUP'S STATEMENT OF FINANCIAL POSITION AS OF MARCH 31, 2021 COMPARED TO DECEMBER 31, 2020 (INCREASE/DECREASE OF 5% OR MORE)

- Due from related parties increased by **P1.2 million**, or **12%**, from **P10.4 million** as of December 31, 2020 to **P11.6 million** as of March 31, 2021 due primarily to advances made to related parties.
- Other assets including non-current assets increased by ₽100.2 million, or 8%, from ₽1,200.5 million as of December 31, 2020 to ₽1,300.7 million as of March 31, 2021 due mostly to materials used related to the development of residential projects.
- Due to related parties decreased by P42.9 million, or 5% from P952.6 million as of December 31, 2020 to P909.7 million as of March 31, 2021, due to settlements made by the Group during the period.
- Income tax payable increased by ₽3.9 million, or 20%, from ₽19.5 million as of December 31, 2020 to ₽23.4 million as of March 31, 2021 primarily due to the current tax expense incurred during the period.

• Total stockholder's equity increased by ₽380.2 million or 4% from ₽9,839.8 million as of December 31, 2020 to ₽10,220.0 million as of March 31, 2021, due mostly to an increase in retained earnings by 6%, from ₽6,246.4 million in December 31, 2020, to ₽6,626.6 million as of March 31, 2021, due to net income earned during the period.

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# MATERIAL CHANGES TO THE GROUP'S STATEMENT OF INCOME FOR THE 3-MONTHS OF 2021 COMPARED TO THE 3-MONTHS OF 2020 (INCREASE/DECREASE OF 5% OR MORE)

- Real estate sales decreased by ₽301.1 million or 17%, to ₽1,475.7 million in 3-months of 2021 from ₽1,776.8 million in the same period in 2020. This was due to a decline in completion of sold projects for residential units and decline in memorial lot sales.
- Interest income on contract receivables increased by ₽19.7 million or 98%, to ₽39.7 million in 3-months of 2021 from ₽20.1 million in the same period in 2020. This was due to the increase on in-house financed transactions in 3-months of 2021 compared to the same period in 2020.
- Income from interment services increased by ₽5.4 million or 56%, to ₽14.9 million in 3-months of 2021 from ₽9.5 million in the same period in 2020. This was attributable to the increase in the number of services rendered in 3-months of 2021, compared to the same period in 2020.
- Income from chapel decreased by **P0.7 million** or **8%**, to **P8.4 million** in 3-months of 2021 from **P9.1 million** in 3-months of 2020 due to the decrease in the number of memorial chapel services in 3-months of 2021, compared to the same period in 2020.
- Cost of sales and services decreased by ₽151.0 million or 17%, to ₽759.4 million in 3-months of 2021 from ₽910.4 million in 3-months of 2020, due to the lower number of memorial lots and columbarium vaults sold by Golden Haven, and residential units sold by Bria Homes in the 3-months 2021 compared to the same period previous year.
- Other operating expenses decreased by P19.4 million or 6%, to P305.3 million in 3-months of 2021 from P324.7 million in 3-months of 2020, due primarily to decrease in commissions, and promotions due to lower sales for the period compared to the same period previous year.
- Other charges net increased by ₽66.9 million or 2218%, to a loss of ₽69.9 million in the 3-months of 2021, from ₽3.0 million in 3-months of 2020. The decrease was mainly attributable to the increase in finance costs of the Group.
- Tax expense decreased by P24.4 million or 50%, to P23.9 million for 3-months of 2021 from P48.3 million for 3-months of 2020. This was primarily due to a lower taxable base for the period.
- As a result of the movements above, net profit decreased by ₽148.9 million or 28%, to
   ₽380.2 million for 3-months of 2021 from ₽529.1 million for 3-months of 2020.

For the 3-months of 2021, except as discussed in Note 1.2 of the 2020 Financial Statements on the impact of Covid-19 Pandemic in the Group's business, there were no other seasonal aspects that had a material effect on the financial condition or results of operations of the Group. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Group is not aware of events that will cause a material change in the relationship between the costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

# **REVIEW OF YEAR-END 2020 VS YEAR-END 2019**

# **RESULTS OF OPERATIONS**

#### Revenues

The revenues of the Company decreased from **P8,645 million** for the year ended December 31, 2019 to **P5,221 million** for the year ended December 31, 2020, decreasing by **40%.** The decrease was primarily attributable to the following:

- Real estate sales decreased by 41% from P8,453 million for the year ended December 31, 2019 to P5,024 million in the year ended December 31, 2020, due mainly to decreases in sales of residential units and memorial park lots.
- Interment income increased from P39 million for the year ended December 31, 2019 to P47 million for the year ended December 31, 2020, increasing by 21%, due to a higher number of interment services rendered for the year.
- Interest income on contract receivables increased from P110 million for the year ended December 31, 2019 to P126 million for the year ended December 31, 2020. This 14% change was due mostly to an increase on in-house financed sales over the year compared to previous year.
- Income from chapel services decreased from **P42 million** for the year ended December 31, 2019 to **P24 million** for the year ended December 31, 2020. The **42%** decrease was due to the lower number of memorial services rendered for the year.

# Costs and Expenses

Cost and expenses of the Company decreased from **P5,808 million** for the year ended December 31, 2019 to **P3,750 million** for the year ended December 31, 2020. The **35%** decrease in the account was mainly attributable to the following:

- Cost of sales and services decreased from P4,372 million for the year ended December 31, 2019 to P2,604 million in the year ended December 31, 2020. The 40% decrease was due mainly to a decrease in both residential units and memorial lots sold, as well as the decrease in services rendered over the year.
- Other operating expenses decreased by 20%, from P1,436 million for the year ended December 31, 2019 to P1,146 million in the year ended December 31, 2020. The decrease was due primarily to decreases in commissions and promotions due to lower sales, decrease in advertising expense and outside services expenses.

# Other Charges - Net

Other charges – net increased from a loss of **P17 million** for the year-end 2019 to a loss of **P124 million** for the year-end 2020. The **639%** increase was due primarily to the increase in finance costs on the bank loans availed by the company.

# Tax Expense

Tax expense decreased from **P252 million** for year-end 2019 to **P127 million** for year-end 2020. This was attributable to the lower taxable income base in year-end 2020 compared to the same period from the previous year.

# Net Income

As a result of the movements above, total net profits increased from **P2,568 million** for the year-end 2019 to **P1,220 million** recorded in year-end 2020, or a decrease of **52%**.

For the year-end 2020, except as discussed in Note 1.2 of the 2020 Financial Statements on the impact of Covid-19 Pandemic in the Group's business, there were no seasonal aspects that had a material effect on the financial condition or results of the operations of the Group. Neither were there any trends, events, or uncertainties that have had or are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Group is not aware of events that will cause a material change in the relationship between the costs and the revenues.

There are no significant elements of income or loss, which did not arise from the Company's continuing operations.

#### **FINANCIAL CONDITION**

# As of December 31, 2020 vs. December 31, 2019

The Company's total assets was recorded at **P26,555 million** as of December 31, 2020, decreasing by **4%**, from **P27,590 million** recorded as of December 31, 2019, due to the following:

- Cash on-hand and in-banks decreased by 45%, from P2,796 million as of December 31, 2019 to P1,544 million as of December 31, 2020, mainly due to loan payments made by the Company during the year.
- Total contracts receivable and contract assets, including non-current, increased by 8% from P12,632 million as of December 31, 2019 to P13,629 million as of December 31, 2020 due mainly to the increase in the contracts receivable resulting from an increase in sales on account recorded over the year compared to previous year.
- Other current assets, decreased by **29%**, from **₽1,554** million as of December 31, 2019 to **₽1,099** million as of December 31, 2020, due mostly from purchased construction materials related to construction of residential houses as well as a decrease in prepaid expenses.
- Right of use assets-net increased by 12%, from P16 million as of December 31, 2019 to P18 million as of December 31, 2020, due primarily to additional office rentals made by the Company.
- Investment properties decreased by 25%, from ₽101 million as of December 31, 2019 to ₽76 million as of December 31, 2020, due mainly to the reclassification of certain parcels of land to real estate inventories due to change in use for the said assets.
- Other non-current assets increased by 9%, from ₽93 million as of December 31, 2019 to ₽101 million as of December 31, 2020, due mainly to the increase in security deposit for the year.

The total liabilities of the Company decreased by **12%**, from **₽ 18,965 million** as of December 31, 2019 to **₽16,715 million** as of December 31, 2020, due to the following:

- Total Interest-bearing loans, including non-current, decreased by 6%, from ₽7,626 million as of December 31, 2019 to ₽7,206 million as of December 31, 2020, due mostly to payment of interest-bearing loans obtained by the Company during the year.
- Rawland payable decreased by 6% from ₱1,404 million as of December 31, 2019 to ₱1,317 million as of December 31, 2020 due to settlements made on the land purchased on account.

- Customers' deposits increased by **10%** from **P2,695** million as of December 31, 2019 to **P2,952** million as of December 31, 2019, due to sales reservation recorded for the year.
- Income tax payable decreased by 16% from ₽23 million as of December 31, 2019 to ₽20 million as of December 31, 2020 due primarily to settlement for the year.
- Reserve for perpetual care increased by 17% from P710 million as of December 31, 2019 to P828 million as of December 31, 2020 due to sales recorded for the period.
- Retirement benefit obligation increased from P78 million as of December 31, 2019 to P98 million
  as December 31, 2020 due to an increase in the present value of the obligation as recorded for
  the period.

Total stockholder's equity increased by **14%** from **₽8,624 million** as of December 31, 2019 to **₽9,840 million** as of December 31, 2020, due to the following:

- A **24**% increase in retained earnings, from **P5,027 million** in December 31, 2019, to **P6,246 million** as of December 31, 2020, mainly due to the net income recorded for the year ended December 31, 2020.
- A 27% increase in revaluation reserves from negative P16 million as of December 31, 2019 to negative P21 million as of December 31, 2020 mainly due to the revaluation of post-employment defined benefit plan.

Considered as the top five key performance indicators of the Company for the period as shown below:

KEY PERFORM	ANCE INDICATORS	2020	2019
Liquidity:	_		
Current Ratio	Current Assets/Current Liability	2.47 :1	2.02 :1
Solvency:			
Debt-to-Equity Ratio	Total Debt/Total Equity	0.73 :1	0.88 :1
Asset-to-equity:			
Asset-to-Equity ratio	Total Assets/Total Equity	2.70 :1	3.20 :1
Interest-rate-coverage:			
Interest-rate-coverage ratio	EBITDA/Interest Expense	0.24 : 1	0.42 : 1
Profitability:			
Return-on-equity	Net Income/Equity	12.40%	29.77%

Material Changes to the Company's Statement of Financial Position as of December 31, 2020 compared to December 31, 2019 (increase/decrease of 5% or more)

- Cash on-hand and in-banks decreased by P1,252 million or 45%, from P2,796 million as of December 31, 2019 to P1,544 million as of December 31, 2020, mainly due to loan payments made by the Company during the period.
- Total contracts receivable and contract assets, including non-current, increased by **P997 million** or **8%** from **P12,632 million** as of December 31, 2019 to **P13,629 million** as of December 31, 2020 due to sales on account recorded over the period.
- Other current assets decreased by P454 million or 29%, from P1,554 million as of December 31, 2019 to P1,099 million as of December 31, 2020, due mostly from usage of the purchased construction materials related to construction of residential houses as well as a decrease in prepaid expenses.

- Right of use assets-net increased by 12%, from ₽16 million as of December 31, 2019 to ₽18 million as of December 31, 2020, due to increase in office rentals for the year.
- Investment properties decreased by ₽25 million or 25%, from ₽101 million as of December 31, 2019 to ₽76 million as of December 31, 2020, due mainly to reclassification of certain parcels of land to real estate inventories due to change in use for the said assets.
- Other non-current assets increased by 9%, from P93 million as of December 31, 2019 to P101 million as of December 31, 2020, due mainly to the increase in security deposit for the year.
- Total Interest-bearing loans, including non-current, decreased by ₽420 million or 6%, from ₽7,626 million as of December 31, 2019 to ₽7,206 million as of December 31, 2020, due mostly to interest-bearing loans payment made by the Company during the period.
- Raw land payable decreased by ₽88 million or 6% from ₽1,404 million as of December 31, 2019 to ₽1,316 million as of December 31, 2020 due to settlements made of land purchased on account.
- Customers' deposits increased by **£257 million** or **10**% from **£2,695 million** as of December 31, 2019 to **£2,952 million** as of December 31, 2020, sales reservation recorded for the year.
- Lease liabilities including non-current portion increased by 13% from ₽16 million as of December 31, 2019 to ₽18 million as of December 31, 2020, due to increase in office rentals for the year.
- Income tax payable decreased by P4 million or 16% from P23 million as of December 31, 2019 to P20 million as of December 31, 2020 due primarily to the settlement for the year
- Reserve for perpetual care increased by **P118 million** or **17%** from **P710 million** as of December 31, 2019 to **P828 million** as of December 31, 2020 due to sales recorded for the period.
- Retirement benefit obligation increased by ₽20 million, from ₽78 million as of December 31, 2019 to ₽98 million as December 31, 2020 due to an increase in the present value of the obligation as recorded for the period.
- Total stockholder's equity increased by P1,215 million or 14%, from P8,624 million as of December 31, 2019 to P9,840 million as of December 31, 2020. This change was primarily due to the 24% increase in retained earnings from P5,027 million as of December 31, 2019 to P6,246 million as of December 31, 2020, and a 27% increase in revaluation reserves from negative P16 million as of December 31, 2019 to negative P21 million as of December 31, 2020.

# Material Changes to the Company's Statement of income for the year ending 2019 compared to year ending 2018 (increase/decrease of 5% or more)

- Real estate sales decreased by P3,430 million, from P8,453 million for the year ended December 31, 2019 to P5,024 million in the year ended December 31, 2020. The 41% decrease was due primarily to the decrease in sales of memorial park lots and of residential units.
- Interest income on contract receivables increased by P15 million, from P110 million for the year ended December 31, 2019 to P126 million for the year ended December 31, 2020. The 14% increase was due mainly to the increase on in-house financed transactions made during the period.
- Income from chapel services decreased by **P18 million**, or by **42%**, from **P42 million** for the year ended December 31, 2019 to **P24 million** for the year ended December 31, 2020 due to the decrease in memorial services rendered during the period.

- Interment income increased by **P8 million** or **21%**, from **P39 million** for the year ended December 31, 2019 to **P47 million** for the year ended December 31, 2020, due to an increase in the number of interment services rendered for the year.
- Cost of sales and services decreased by P1,768 million or 40%, from P4,372 million for the year ended December 31, 2019 to P2,604 million in the year ended December 31, 2020, due to parallel decrease in memorial park lot and residential lot sales made during the year.
- Other operating expenses decreased by P290 million, from P1,436 million for the year ended December 31, 2019 to P1,146 million in the year ended December 31, 2020. The 18% increase was due primarily to increases in commissions due to higher sales, and in salaries and wages due to new projects launched during the year.
- Other charges net increased by ₽107 million or 639% from a loss of ₽17 million for the year-end 2019 to a loss of ₽124 million for the year-end 2020. This was due primarily to the increase in finance costs on the bank loans availed by the company.
- The Company's tax expense decreased by ₽125 million, from ₽252 million for year-end 2019 to ₽127 million for year-end 2020. The 50% decrease was mainly attributable to the profit for the year.
- Net Profit decreased by ₽1,348 million, from ₽2,568 million for year ended December 31, 2019 to P1,220 million for the year ended December 31, 2020. The 53% decrease was primarily due to the lower sales and revenues from operations of the company during the period.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, except as discussed in Note 1.2 of the 2020 Financial Statements on the impact of Covid-19 Pandemic in the Group's business, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

# **REVIEW OF YEAR-END 2019 VS YEAR-END 2018**

#### **RESULTS OF OPERATIONS**

# Revenues

The revenues of the Company increased from **P5,821 million** for the year ended December 31, 2018 to **P8,645 million** for the year ended December 31, 2019, increasing by **49%.** This growth was primarily attributable to the following:

- Real estate sales increased by 49% from P5,655 million for the year ended December 31, 2018 to P8,454 million in the year ended December 31, 2019, due mainly to increases in sales of residential units and memorial park lots.
- Interment income grew from P33 million for the year ended December 31, 2018 to P39 million for the year ended December 31, 2019, increasing by 18%, due to a higher number of interment services rendered for the year.
- Interest income on contract receivables increased from **P97 million** for the year ended December 31, 2018 to **P110 million** for the year ended December 31, 2019. This **14%** change was due mostly to an increase on in-house financed sales over the year compared to previous year.
- Income from chapel services increased from P36 million for the year ended December 31, 2018 to P42 million for the year ended December 31, 2019. The 16% increase was due to the higher number of memorial services and cremation packages rendered for the year.

# Costs and Expenses

Cost and expenses of the Company increased from **P4,100 million** for the year ended December 31, 2018 to **P5,808 million** for the year ended December 31, 2019. The **42%** increase in the account was mainly attributable to the following:

- Cost of sales and services increased from P2,881 million for the year ended December 31, 2018 to P4,372 million in the year ended December 31, 2019. The 52% increase was due mainly to an increase in both residential units and memorial lots sold, as well as the increase in services rendered over the year.
- Other operating expenses increased by 18%, from P1,218 million for the year ended December 31, 2018 to P1,437 million in the year ended December 31, 2019. The increase was due primarily to increases in commissions due to higher sales, increase in advertising expense and salaries and wages due to new projects opened or launched during the year.

# Other Income - Net

Other income – net decreased from an income of **P78 million** for the year-end 2018 to a loss of ( **P16 million**) for the year-end 2019. The **122%** decrease was due primarily to the increase in finance costs on the bank loans availed by the company.

#### Tax Expense

Tax expense increased from **P232 million** for year-end 2018 to **P252 million** for year-end 2019. This was attributable to the higher taxable income base in year-end 2019 compared to the same period from the previous year.

#### Net Income

As a result of the movements above, total net profits increased from **P1,568 million** for the year-end 2018 to **P2,568 million** recorded in year-end 2019, or an increase of **64%**.

For the year-end 2019, there were no seasonal aspects that had a material effect on the financial condition or results of the operations of the Group. Neither were there any trends, events, or uncertainties that have had or are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Group is not aware of events that will cause a material change in the relationship between the costs and the revenues. Except as discussed in the notes to financial statements Events after the report date on the potential impact of the COVID-19 outbreak.

There are no significant elements of income or loss, which did not arise from the Company's continuing operations.

# **FINANCIAL CONDITION**

# As of December 31, 2019 vs. December 31, 2018

The Company's total assets was recorded at **P27,590 million** as of December 31, 2019, increasing by **50%**, from **P18,384 million** recorded as of December 31, 2018, due to the following:

- Cash on-hand and in-banks increased by **457%**, from **P501 million** as of December 31, 2018 to **P2,796 million** as of December 31, 2019, mainly due to the proceeds of the loans availed by the Company during the last quarter of the year.
- Total contracts receivable and contract assets, including non-current, increased by 55% from P8,152 million as of December 31, 2018 to P12,632 million as of December 31, 2019 due

mainly to the increase in the contracts receivable resulting from an increase in sales on account recorded over the year compared to previous year.

- Other receivables increased by 127% from #996 million as of December 31, 2018 to #2,263 million as of December 31, 2019 due primarily to an increase in receivables from contractors and advances to employees brought about by expansion and development recorded during the year.
- Real estate inventories increased by 21%, from \$\inp{\text{P6,445 million}}\$ as of December 31, 2018 to \$\inp{\text{P7,785 million}}\$ as of December 31, 2019 due to the expansion of existing Company projects and launches of new projects as well as reclassification from investment properties during the year.
- Other current assets, increased by 19%, from P1,301 million as of December 31, 2018 to P1,554 million as of December 31, 2019, due mostly from purchased construction materials related to construction of residential houses as well as an increase in prepaid commissions brought about by higher sales during the year.
- Right of use assets-net increased by **100%**, from **nil** as of December 31, 2018 to **P16 million** as of December 31, 2019, due primarily to the adoption of PFRS 16 for the year.
- Investment properties decreased by **83%**, from **P587 million** as of December 31, 2018 to **P101 million** as of December 31, 2019, due mainly to the reclassification of certain parcels of land to real estate inventories due to change in use for the said assets.
- Other non-current assets increased by 49%, from #262 million as of December 31, 2018 to #293 million as of December 31, 2019, due mainly to the increase in security deposit for the year.

The total liabilities of the Company increased by **54%**, from **₽ 12,305 million** as of December 31, 2018 to **₽18,965 million** as of December 31, 2019, due to the following:

- Total Interest-bearing loans, including non-current, increased by **282%**, from **₽1,997 million** as of December 31, 2018 to **₽7,626 million** as of December 31, 2019, due mostly to interest-bearing loans obtained by the Company during the year.
- Raw land payable decreased by 11% from P1,582 million as of December 31, 2018 to P1,404 million as of December 31, 2019 due to settlements made on the acquisition of land on account in line with the Company's expansion plans.
- Customers' deposits increased by **42%** from **P1,899 million** as of December 31, 2018 to **P2,695 million** as of December 31, 2019, due to an increase in sales reservation for the year.
- Lease liabilities including non-current portion increased by 100% from nil as of December 31, 2018 to #16 million as of December 31, 2019, due to adoption of the PFRS 16 for the year.
- Income tax payable increased by 19% from P20 million as of December 31, 2018 to P23 million as of December 31, 2019 due primarily to an increase income and tax adjustments made for the year.
- Deferred tax liabilities (net) increased by 14%, from #998 million as of December 31, 2018 to #1,134 million as of December 31, 2019 due primarily to an increase in unrealized gross profit during the period.
- Reserve for perpetual care increased by 66% from P426 million as of December 31, 2018 to P710 million as of December 31, 2019 due to the parallel increase in memorial lot sales on account recorded for the period.

• Retirement benefit obligation increased from **₽38million** as of December 31, 2018 to **₽78 million** as December 31, 2019 due to an increase in the present value of the obligation as recorded for the period.

Total stockholder's equity increased by **42**% from **₽6,079 million** as of December 31, 2018 to **₽8,624 million** as of December 31, 2019, due to the following:

- An **104%** increase in retained earnings, from **P2,459 million** in December 31, 2018, to **P5,027 million** as of December 31, 2019, mainly due to the increase net income recorded for the year ended December 31, 2019.
- A 382% decrease in revaluation reserves from ₽6 million as of December 31, 2018 to negative ₽16 million as of December 31, 2019 mainly due to the revaluation of post-employment defined benefit plan.

Considered as the top five key performance indicators of the Company for the period as shown below:

KEY PERFORM	ANCE INDICATORS	2019	2018
Liquidity:			
Current Ratio	Current Assets/Current Liability	2.02 :1	1.51 :1
Solvency:			
Debt-to-Equity Ratio	Total Debt/Total Equity	0.88 :1	0.33 :1
Asset-to-equity:			
Asset-to-Equity ratio	Total Assets/Total Equity	3.20 :1	3.02 :1
Interest-rate-coverage:			
Interest-rate-coverage ratio	EBITDA/Finance Costs	12.61 : 1	20.30 : 1
Profitability:			
Return-on-equity	Net Income/Equity	29.77%	25.79%

Material Changes to the Company's Statement of Financial Position as of December 31, 2019 compared to December 31, 2018 (increase/decrease of 5% or more)

- Cash on-hand and in-banks increased by ₽2,294 million or 457%, from ₽501 million as of December 31, 2018 to ₽2,796 million as of December 31, 2019, mainly due to loans availed by the Company during the period.
- Total contracts receivable and contract assets, including non-current, increased by ₽4,480 million or 55% from ₽8,152 million as of December 31, 2018 to ₽12,632 million as of December 31, 2019 due to an increase in sales on account recorded over the period compared to previous year.
- Other receivables increased by ₽1,266 million or 127% from ₽996 million as of December 31, 2018 to ₽2,263 million as of December 31, 2019 due primarily to an increase in receivables from contractors and brokers brought about by expansion recorded during the period.
- Real estate inventories increased by **P1,340 million** or **21%**, from **P6,445 million** as of December 31, 2018 to **P7,785 million** as of December 31, 2019 due to the expansion of existing Company projects and launches of new projects as well as reclassification from investment properties during the year.
- Other current assets increased by P253 million or 19%, from P1,301 million as of December 31, 2018 to P1,554 million as of December 31, 2019, due mostly from purchased construction materials related to construction of residential houses as well as an increase in prepaid commissions about by higher sales during the year.

- Right of use assets-net increased by **100%**, from **nil** as of December 31, 2018 to **P16 million** as of December 31, 2019, due primarily to the adoption of PFRS 16 for the year.
- Investment properties decreased by **P487 million** or 83%, from **P587 million** as of December 31, 2018 to **P101 million** as of December 31, 2019, due mainly to reclassification of certain parcels of land to real estate inventories due to change in use for the said assets.
- Other non-current assets increased by **49%**, from **P62 million** as of December 31, 2018 to **P93 million** as of December 31, 2019, due mainly to the increase in security deposit for the year.
- Total Interest-bearing loans, including non-current, increased by ₽5,629 million or 282%, from ₽1,997 million as of December 31, 2018 to ₽7,626 million as of December 31, 2019, due mostly to interest-bearing loans obtained by the Company during the period.
- Raw land payable decreased by ₽178 million or 11% from ₽1,582 million as of December 31, 2018 to ₽1,404 million as of December 31, 2019 due to settlements made on the acquisition of land on account in line with the Company's expansion plans.
- Customers' deposits increased by P795 million or 42% from P1,899 million as of December 31, 2018 to P2,695 million as of December 31, 2019, due to an increase in sales reservation for the year.
- Lease liabilities including non-current portion increased by 100% from nil as of December 31, 2018 to—P16 million as of December 31, 2019, due to adoption of the PFRS 16 for the year.
- Income tax payable increased by P4 million or 19% from P19 million as of December 31, 2018 to P23 million as of December 31, 2019 due primarily to an increased income and tax adjustments made for the year.
- Deferred tax liabilities (net) increased by ₽137 million or 14%, from ₽998 million as of December 31, 2018 to ₽1,134 million as of December 31, 2019 due primarily to an increase in unrealized gross profit during the period.
- Reserve for perpetual care increased by **P283 million** or **66%** from **P426 million** as of December 31, 2018 to **P710 million** as of December 31, 2019 due to the parallel increase in memorial lot sales on account recorded for the period.
- Retirement benefit obligation increased by P40 million, from P38 million as of December 31, 2018 to P78 million as December 31, 2019 due to an increase in the present value of the obligation as recorded for the period.
- Total stockholder's equity increased by ₱2,545 million or 42%, from ₱ 6,079 million as of December 31, 2018 to ₱8,624 million as of December 31, 2019. This change was primarily due to the 104% increase in retained earnings from ₱2,459 million as of December 31, 2018 to ₱5,027 million as of December 31, 2019, and a 382% decrease in revaluation reserves from ₱6 million as of December 31, 2018 to negative ₱46 million as of December 31, 2019

Material Changes to the Company's Statement of income for the year ending 2019 compared to year ending 2018 (increase/decrease of 5% or more)

- Real estate sales increased by P2,799 million, from P5,655 million for the year ended December 31, 2018 to P8,453 million in the year ended December 31, 2019. The 49% increase was due primarily to the increase in sales of memorial park lots and of residential units.
- Interest income on contract receivables increased by P13 million, from P97 million for the year ended December 31, 2018 to P110 million for the year ended December 31, 2019. The 14% increase was due mainly to the increase of bank financed sales compared to in-house financed transactions made during the period.

- Income from chapel services increased by **P6 million**, or by **16%**, from **P36 million** for the year ended December 31, 2018 to **P42 million** for the year ended December 31, 2019 due to the increase in memorial and cremation services rendered during the period.
- Interment income increased by **P6 million** or **18%,** from **P33 million** for the year ended December 31, 2018 to **P39 million** for the year ended December 31, 2019, due to an increase in the number of interment services rendered for the year.
- Cost of sales and services increased by **P1,490 million** or **52%**, from **P2,881 million** for the year ended December 31, 2018 to **P4,372 million** in the year ended December 31, 2019, due to parallel increase in memorial park lot and residential lot sales made during the year.
- Other operating expenses increased by P218 million, from P1,218 million for the year ended December 31, 2018 to P1,436 million in the year ended December 31, 2019. The 18% increase was due primarily to increases in commissions due to higher sales, and in salaries and wages due to new projects launched during the year.
- Other income net decreased by ₽94 million or 122% from an income of ₽78 million for the year-end 2018 to a loss of (₽16 million) for the year-end 2019. This was due primarily to the increase in finance costs on the bank loans availed by the company.
- The Company's tax expense increased by ₽21 million, from ₽232 million for year-end 2018 to ₽252 million for year-end 2019. The 9% increase was mainly attributable to the increase in deferred tax expense relating to origination and reversal of temporary differences recorded over the period.
- Net Profit grew by ₽1,000 million, from ₽1,568 million for year ended December 31, 2018 to P2,568 million for the year ended December 31, 2019. The 64% increase was primarily due to the higher sales and revenues from operations of the company during the period.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

# Factors which may have material impact in Company's operations

# **Economic factors**

The economic situation in the Philippines significantly affects the performance of the Company's business. For the residential products, the Company is sensitive to changes in domestic interest and inflation rates. Higher interest rates tend to discourage potential consumers as deferred payment schemes become more expensive for them to maintain. An inflationary environment will adversely affect the Company, as well as other memorial park developers, by increases in costs such as land acquisition, labor, and materials. Although the Company may pass on the additional costs to buyers, there is no assurance that this will not significantly affect the Company's sales.

# Capital Expenditures

The table below sets out the Company's capital expenditures in 2018, 2019 and 2020.

	Expenditure
	(in <del>P</del> millions)
2018 (actual)	3,840.00
2019 (actual)	4,188.10
2020 (actual)	1,911.80

<sup>\*</sup>Consolidated amount of the parent and the subsidiary

The Company's capital expenditures have, in the past, been financed by internally generated funds and long-term borrowings.

Components of the Company's capital expenditures for 2018, 2019 and 2020 are summarized below:

For the	years	ended	December
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	31,		
	2018	2019	2020
		(in ₽ millions)	
Land acquisition	1,314.08	852.70	378.11
Memorial park development	105.05	145.30	78.03
Memorial chapel construction	-	8.00	
Land development	800.21	953.00	616.47
Construction	1,416.88	2118.00	743.99
Property and equipment	203.78	111.10	95.20
Total	3,840.00	4,188.10	1,911.80

# **REVIEW OF YEAR-END 2018 VS YEAR-END 2017**

#### **RESULTS OF OPERATIONS**

#### Revenues

The revenues of the Company increased from **P3,685 million** for the year ended December 31, 2017 to **P5,775 million** for the year ended December 31, 2018, increasing by **56.7%.** This growth was primarily attributable to the following:

- Real estate sales increased by **58.4%** from **P3,571 million** for the year ended December 31, 2017 to **P5,655 million** in the year ended December 31, 2018, due mainly to increases in sales of residential units and memorial park lots.
- Interment income grew from **P28 million** for the year ended December 31, 2017 to **P33 million** for the year ended December 31, 2018, increasing by **17.3%**, due to a higher number of interment services rendered for the year.
- Interest income on contract receivables decreased from P73 million for the year ended December 31, 2017 to P51 million for the year ended December 31, 2018. This 30.3% change was due mostly to an increase in bank or government financed sales compared inhouse financed sales over the year compared to previous year.
- Income from chapel services increased from **P13 million** for the year ended December 31, 2017 to **P36 million** for the year ended December 31, 2018. The **177.2%** increase was due to the higher number of memorial services and cremation packages availed of by consumers from the company during the year.

# Costs and Expenses

Cost and expenses of the Company increased from **P2,725 million** for the year ended December 31, 2017 to **P4,100 million** for the year ended December 31, 2018. The **50.4%** increase in the account was mainly attributable to the following:

- Cost of sales and services increased from **P1,875 million** for the year ended December 31, 2017 to **P2,881 million** in the year ended December 31, 2018. The **53.7%** increase was due mainly to an increase in both residential units and memorial lots sold, as well as the increase in services rendered over the period.
- Other operating expenses increased by **43.3**%, from **P851 million** for the year ended December 31, 2017 to **P1,218 million** in the year ended December 31, 2018. The increase

was due primarily to increases in commissions due to higher sales and in salaries and wages due to new projects opened or launched during the period.

#### Other Income - Net

Other income – net increased from **P49 million** for the year-end 2017 to **P124 million** for the year-end 2018. The **155.3%** increase was due primarily to increases in finance income on past due accounts and forfeited sales.

# Tax Expense

Tax expense decreased from **P310 million** for year-end 2017 to **P232 million** for year-end 2018. The **25.2%** change is attributable to the decrease in deferred tax expense relating to origination and reversal of temporary differences recorded over the period.

# Net Income

As a result of the movements above, total net profits increased from **P699 million** for the year-end 2017 to **P1,568 million** recorded in year-end 2018, or an increase of **124.3%**.

For the year-end 2018, there were no seasonal aspects that had a material effect on the financial condition or results of the operations of the Group. Neither were there any trends, events, or uncertainties that have had or are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Group is not aware of events that will cause a material change in the relationship between the costs and the revenues.

There are no significant elements of income or loss, which arises from the Company's continuing operations.

# **FINANCIAL CONDITION**

# As of December 31, 2018 vs. December 31, 2017

The Company's total assets was recorded at **₽18,384 million** as of December 31, 2018, increasing by **39.2%,** from **₽13,205 million** recorded as of December 31, 2017, due to the following:

- Cash on-hand and in-banks decreased by 37%, from P796 million as of December 31, 2017 to P501 million as of December 31, 2018, mainly due to expansion related activities done during the year.
- Total contracts receivable and contract assets, including non-current, increased by 45.3% from P5,609 million as of December 31, 2017 to P8,152 million as of December 31, 2018 due to an increase in sales on account recorded over the period compared to previous year.
- Due from related parties decreased by 92.2% from ₽106 million as of December 31, 2017 to ₽8 million as of December 31, 2018 due primarily to collections during the year.
- Other receivables increased by 98.2% from P503 million as of December 31, 2017 to P996 million as of December 31, 2018 due primarily to an increase in receivables from contractors and brokers brought about by expansion recorded during the period.
- Real estate inventories increased by 36.3%, from ₽4,729 million as of December 31, 2017 to P6,445 million as of December 31, 2018 due to the expansion of existing Company projects and launches of new projects during the period.
- Other current assets, including security deposits, increased by 78.5%, from ₽728 million as of December 31, 2017 to ₽1,301 million as of December 31, 2018, due mostly from purchased construction materials related to construction of residential houses as well as an increase in

- prepaid commissions, security deposits and creditable withholding taxes brought about by higher sales during the year.
- Property and equipment increased by 18.9%, from #278 million as of December 31, 2017 to #230 million as of December 31, 2018, due primarily to the purchase of additional property and equipment for the year.
- Investment properties increased by **55.6%**, from **P378 million** as of December 31, 2017 to **P587 million** as of December 31, 2018, due mainly to acquisition for the year.

The total liabilities of the Company increased by **41.6%**, from **₽ 8,690 million** as of December 31, 2017 to **₽12,305 million** as of December 31, 2018, due to the following:

- Total Interest-bearing loans, including non-current, increased by 32.9%, from ₽1,502 million as of December 31, 2017 to ₽1,997 million as of December 31, 2018, due mostly to interest-bearing loans obtained by the Company during the year.
- Trade and other payables increased by 45.4% from ₽3,020 million as of December 31, 2017 to
  - **P4,392 million** as of December 31, 2018, due mostly to an increase in trade payables as part of the company's expansion program.
- Raw land payable increased by 36.9% from ₽1,156 million as of December 31, 2017 to ₽1,582 million as of December 31, 2018 due to the acquisition of land on account in line with the Company's expansion plans.
- Customers' deposits increased by **105.8%** from **P923 million** as of December 31, 2017 to **P1,899 million** as of December 31, 2018, due to an increase in sales for the year.
- Due to related parties decreased by **5.4%** from **P1,007 million** as of December 31, 2017 to **P953 million** as December 31, 2018 due to repayments of advances from affiliates during the year.
- Income tax payable increased by 833% from ₽2 million as of December 31, 2017 to ₽20 million as of December 31, 2018 due primarily to an increase income and tax adjustments made for the year.
- Deferred tax liabilities (net) increased by 22.9%, from P812 million as of December 31, 2017
  - **P998 million** as of December 31, 2018 due primarily to an increase in unrealized gross profit during the period.
- Reserve for perpetual care increased by 60.2% from P266 million as of December 31, 2017 to P426 million as of December 31, 2018 due to the parallel increase in memorial lot sales on account recorded for the period.
- Retirement benefit obligation increased from **P1 million** as of December 31, 2017 to **P38 million** as December 31, 2018 due to an increase in the present value of the obligation as recorded for the period.

Total stockholder's equity increased by **34.6%** from **₽4,516 million** as of December 31, 2017 to **₽6,079 million** as of December 31, 2018, due to the following:

- An 174.3% increase in retained earnings, from P896 million in December 31, 2017, to P2,459 million as of December 31, 2018, mainly due to the increase net income recorded for the year ended December 31, 2018.
- A **13.4%** increase in revaluation reserves from **P5** million as of December 31, 2017 to **P6** million as of December 31, 2018 mainly due to the remeasurements in post-employment defined benefit plan.

Considered as the top five key performance indicators of the Company for the period as shown below:

KEY PERFORM	ANCE INDICATORS	2018	2017
Liquidity:			
Current Ratio	Current Assets/Current Liability	1.51 :1	1.57 :1
Solvency:			
Debt-to-Equity Ratio	Total Debt/Total Equity	0.33 :1	0.33 :1
Asset-to-equity:			
Asset-to-Equity ratio	Total Assets/Total Equity	3.02 :1	2.92 :1
Interest-rate-coverage:			
Interest-rate-coverage ratio	EBITDA/Finance Costs	19.62 : 1	26.97 : 1`
Profitability:			
Return-on-equity	Net Income/Equity	25.79%	15.48%

Material Changes to the Company's Statement of Financial Position as of December 31, 2018 compared to December 31, 2017 (increase/decrease of 5% or more)

- Cash on-hand and in-banks decreased by #294 million or 37%, from #796 million as of December 31, 2017 to #501 million as of December 31, 2018, mainly due to expansion related activites done over the period.
- Total contracts receivable and contract assets, including non-current, increased by ₽2,543 million 45.3% from ₽5,609 million as of December 31, 2017 to ₽8,152 million as of December 31, 2018 due to an increase in sales on account recorded over the period compared to previous year.
- Due from related parties decreased by 92.2% from P106 million as of December 31, 2017 to P8.27 million as of December 31, 2018 due primarily to collections during the year.
- Other receivables increased by P494 million or 98.2% from P503 million as of December 31, 2017 to P996 million as of December 31, 2018 due primarily to an increase in receivables from contractors and brokers brought about by expansion recorded during the period.
- Real estate inventories increased by ₽1,716 million or 36.3%, from ₽4,729 million as of December 31, 2017 to ₽6,445 million as of December 31, 2018 due to the expansion of existing Company projects and launches of new projects during the period.
- Other current assets, including security deposits, increased by P572 million or 78.5%, from P728 million as of December 31, 2017 to P1,301 million as of December 31, 2018, due mostly from purchased construction materials related to construction of residential houses as well as an increase in prepaid commissions, security deposits and creditable withholding taxes brought about by higher sales during the year.
- Property and equipment (net) increased by P52 million or 18.9%, from P279 million as of December 31, 2017 to P330 million as of December 31, 2018, due primarily to the purchase of additional property and equipment during the period.
- Investment properties increased by P210 million or 55.6%, from P378 million as of December 31, 2017 to P587 million as of December 31, 2018, due mainly to land acquisition recorded for the year.

- Total Interest-bearing loans, including non-current, increased by ₽1,147 million or 32.9%, from ₽1,502 million as of December 31, 2017 to ₽1,997 million as of December 31, 2018, due mostly to interest-bearing loans obtained by the Company during the period.
- Trade and other payables increased by **P1,372 million** or **45.4%** from **P3,020 million** as of December 31, 2017 to **P4,392 million** as of December 31, 2018, due mostly to an increase in trade payables as part of the company's expansion program.
- Raw land payable increased by ₽426 million or 36.9% from ₽1,156 million as of December 31, 2017 to ₽1,582 million as of December 31, 2018 due to the acquisition of land on account in line with the Company's expansion plans.
- Customers' deposits increased by **₽976 million** or **105.8%** from **₽923 million** as of December 31, 2017 to **₽1,899 million** as of December 31, 2018, due to an increase in sales for the year.
- Due to related parties decreased by **P55 million** or **5.4%** from **P1,007 million** as of December 31, 2017 to **P952 million** as December 31, 2018 due to repayments of advances from affiliates during the year.
- Income tax payable increased by ₽18 million or 833% from ₽2 million as of December 31, 2017 to ₽20 million as of December 31, 2018 due primarily to an increase income and tax adjustments made for the year.
- Deferred tax liabilities (net) increased by ₽186 million or 22.9%, from ₽812 million as of December 31, 2017 to ₽998 million as of December 31, 2018 due primarily to an increase in unrealized gross profit during the period.
- Reserve for perpetual care increased by P160 million or 60.2% from P266 million as of December 31, 2017 to P426 million as of December 31, 2018 due to the parallel increase in memorial lot sales on account recorded for the period.
- Retirement benefit obligation increased by **P37 million**, from **P1 million** as of December 31, 2017 to **P38 million** as December 31, 2018 due to an increase in the present value of the obligation as recorded for the period.
- Total stockholder's equity increased by ₽1,563 million or 34.6%, from ₽ 4,516 million as of December 31, 2017 to ₽6,079 million as of December 31, 2018. This change was primarily due to the 174.3% increase in retained earnings from ₽896 million as of December 31, 2017 to ₽2,459 million as of December 31, 2018, and a 13.4% increase in revaluation reserves from ₽5 million as of December 31, 2017 to ₽6 million as of December 31, 2018

# Material Changes to the Company's Statement of income for the year ending 2018 compared to year ending 2017 (increase/decrease of 5% or more)

- Real estate sales increased by P2.084 million, from P3,571 million for the year ended December 31, 2017 to P5,655 million in the year ended December 31, 2018. The 58.4% increase was due primarily to the increase in sales of memorial park lots and of residential units.
- Interest income on contract receivables decreased by P22 million, from P73 million for the year ended December 31, 2017 to P51 million for the year ended December 31, 2018. The 30.3% decrease was due mainly to the increase of bank and government financed sales compared to in-house financed transactions made during the period.
- Income from chapel services increased by **P23 million**, or by **177%**, from **P13 million** for the year ended December 31, 2017 to **P36 million** for the year ended December 31, 2018 due to the increase in memorial and cremation services rendered during the period.

- Interment income increased by **P5 million** or **17.3%,** from **P28 million** for the year ended December 31, 2017 to **P33 million** for the year ended December 31, 2018, due to an increase in the number of interment services rendered for the year.
- Cost of sales and services increased by **P1,007 million** or **53.7%,** from **P1,875 million** for the year ended December 31, 2017 to **P2,881 million** in the year ended December 31, 2018, due primarily to the increase in memorial park lot and residential lot sales made during the period.
- Other operating expenses increased by P368 million, from P851 million for the year ended December 31, 2017 to P1,218 million in the year ended December 31, 2018. The 43.3% increase was due primarily to increases in commissions due to higher sales, and in salaries and wages due to new projects launched during the period.
- Other income net increased by ₽76 million, from ₽49 million for the year ended December 31, 2017 to ₽124 million for the year-end 2018. This was due primarily to the increase in interest income on forfeited sales and past due accounts.
- The Company's tax expense decreased by P78 million, from P310 million for year-end 2017 to
  - **P232 million** for year-end 2018. The **25.2%** decrease was mainly attributable to the decrease in deferred tax expense relating to origination and reversal of temporary differences recorded over the period.
- Net Profit grew by **P869 million**, from **P699 million** for year ended December 31, 2017 to **P1,568 million** for the year ended December 31, 2018. The **124.3%** increase was primarily due to the higher sales and revenues from operations of the company during the period.

There are no other material changes in the Company's financial position (changes of 5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would impact or change reported financial information and condition on the Company.

# **Capital Expenditures**

The table below sets out the Company's capital expenditures in 2017, 2018 and 2019.

	Expenditure
	(in ₽ millions)
2017 (actual)	2,790.10
2018 (actual)	3,840.00
2019 (actual)	4,188.10

<sup>\*</sup>Consolidated amount of the parent and the subsidiary

The Company's capital expenditures have, in the past, been financed by internally generated funds and long-term borrowings.

Components of the Company's capital expenditures for 2017, 2018 and 2019 are summarized below:

# For the years ended December

	31,		
	2017	2018	2019
		(in ₽ millions)	
Land acquisition	1,089.40	1,314.08	852.70
Memorial park development	181.00	105.05	145.30
Memorial chapel construction	78.00	-	8.00
Land development	521.10	800.21	953.00
Construction	788.60	1,416.88	2118.00

Property and equipment	132.00	203.78	111.10
Total	2,790.10	3,840.00	4,188.10

# IV. NATURE AND SCOPE OF BUSINESS

Golden MV Holdings, Inc. (the "Company"), formerly Golden Bria Holdings, Inc., incorporated in November 1982, is one of Philippines' leading developers of memorial parks in the country in terms of land developed. Aside from the development and sale of memorial parks, the Company likewise develops, constructs and operates columbarium facilities. With the acquisition of Bria Homes, Inc. ("Bria"), the Company is now also engaged in mass housing business.

Bria Homes, Inc. is a corporation duly organized and existing under the laws of the Republic of the Philippines. The primary purpose of Bria is to acquire, own, use, improve, develop, subdivide, sell, mortgage, engage, lease, develop, and hold for investment or otherwise improve, manage, or dispose of real estate of all kinds including buildings, houses, apartments, and other structures of whatever kind. Bria is principally engaged in the mass housing business with housing projects located around the country.

Bria Homes, Inc. is the fastest growing mass housing developer in the Philippines. It caters to ordinary Filipinos who dreams of having high quality and affordable homes. Bria established its national footprint by continuously growing and making quality projects. To date, Bria, has a total of 51 developments across some of the country's most progressive cities and municipalities nationwide.

In relation to its death care business, the Company has memorial parks located in major cities and municipalities across the country. The Company also offers columbaries within its memorial parks and a 20,000-vault columbarium located beneath the Sanctuario de San Ezekiel Moreno, a chapel constructed by the Company along C5 Road, Pulang Lupa, Las Piñas. The company has also expanded its business into Memorial Chapel Services in Las Piñas and in Angeles, Pampanga. These developments expanded the company's deathcare product offerings to funeral and cremation services, bringing it closer to becoming the country's first fully integrated death care service provider.

The Company offers memorial lots at varying lot sizes and price points within each of its existing memorial park and within those memorial parks presently in development. The four basic lot packages are lawn lot; garden niche; family patio; and family estate. Purchasers of a family estate lot can elect to construct a mausoleum, the design and construction of which must conform to the Company's parameters as part of the terms of the purchase. The Company also provides, as an additional service and at additional cost to the client, construction and associated services for these mausoleums.

## **Other Disclosures**

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.

There are no events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

# V. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS

# **Market Information**

Registrant's common shares are listed with the Philippine Stock Exchange. The Registrant was listed on June 29, 2016.

	2021		
Quarter	High	Low	Close
1 <sup>st</sup>	450.00	440.00	449.00

	2020			
Quarter	High	Low	Close	
1 <sup>st</sup>	440.00	300.00	368.00	
2 <sup>nd</sup>	378.80	280.20	281.00	
3 <sup>rd</sup>	310.00	280.00	303.80	
4 <sup>th</sup>	455.00	303.00	441.00	
		2019		
Quarter	High	Low	Close	
1 <sup>st</sup>	400.00	325.00	370.60	
2 <sup>nd</sup>	418.40	377.00	407.80	
3 <sup>rd</sup>	449.80	407.80	432.00	
4 <sup>th</sup>	440.00	410.00	436.00	

	2018		
Quarter	High	Low	Close
1 <sup>st</sup>	327.00	21.00	308.00
2 <sup>nd</sup>	318.80	250.00	265.00
3 <sup>rd</sup>	330.00	249.80	314.00
4 <sup>th</sup>	325.00	293.40	325.00

The market capitalization of HVN as of May 31, 2021 based on the closing price of P412.00/share on May 31, 2021, the last trading date for the first quarter of 2021, was approximately P265.38 billion.

# **Common**

There are approximately 14 holders of common equity security of the Company as of May 31, 2021 (based on the number of accounts registered with the Stock Transfer Agent). The following are the holders of the common securities of the Company:

	Name	No. of Shares	Percentage
1	FINE PROPERTIES, INC. 1	412,057,800	63.97%
2	CAMBRIDGE GROUP, INC. <sup>2</sup>	158,744,255	24.65%
3	PCD NOMINEE CORPORATION (FILIPINO )	70,098,660	10.88%
4	MARIBETH C. TOLENTINO <sup>1</sup>	2,835,000	0.00%
5	CAMILLE A. VILLAR <sup>1</sup>	333,700	0.05%
6	PCD NOMINEE CORPORATION (NON-FILIPINO)	35,432	0.01%
7	MYRA P. VILLANUEVA	6,600	0.00%
8	MYRNA P. VILLANUEVA	2,300	0.00%
9	MILAGROS P. VILLANUEVA	2,300	0.00%
10	MANUEL B. VILLAR <sup>1</sup>	1,000	0.00%
11	FRANCES ROSALIE T. COLOMA <sup>1</sup>	500	0.00%

	TOTAL OUTSTANDING ISSUED AND SUBSCRIBED (COMMON)	644,117,649	100.00%
14	GARTH F. CASTAÑEDA <sup>1</sup>	1	0.00%
13	ANA MARIE V. PAGSIBIGAN <sup>1</sup>	1	0.00%
12	RIZALITO J. ROSALES <sup>1</sup>	100	0.00%

<sup>&</sup>lt;sup>1</sup> Lodged under PCD Nominee Corp.

# **Dividend Policy**

Under the Revised Corporation Code, the Company's shareholders are entitled to receive a proportionate share in cash dividends that may be declared by the Board out of the surplus profits derived from operations. The same right exists with respect to a stock dividend declaration, the declaration of which is subject to the approval of shareholders representing at least two-thirds of the outstanding capital stock entitled to vote.

The amount of dividends to be declared will depend on the profits, investment requirements and capital expenditures at that time.

The Company has not defined a minimum percentage of net earnings to be distributed to its common shareholders. Dividends may be declared only from the Company's unrestricted retained earnings, except when, among others: (i) justified by definite corporate expansion, or (ii) when the Company is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividends without its consent, and such consent has not been secured, or (iii) when it can be clearly shown that the retention of earnings is necessary under special circumstances obtaining in the Company, its assets and operations, such as when there is a need for special reserves for probable contingencies.

# **Record Date**

Pursuant to existing Philippine SEC rules, cash dividends declared by a company must have a record date not less than 10, nor more than 30 days from the date the cash dividends are declared. With respect to stock dividends, the record date is to be not less than 10 or more than 30 days from the date of shareholder approval, provided however, that the set record date is not to be less than 10 trading days from receipt by the PSE of the notice of declaration of stock dividend. In the event that a stock dividend is declared in connection with an increase in authorized capital stock, the corresponding record date is to be fixed by the Philippine SEC.

# **Dividends**

On 29 December 2015, the Board declared cash dividends in the amount of P800 million. On 8 March 2016, the Board, with the approval of the Company's shareholders representing two-thirds of its outstanding capital stock in a special meeting duly called for the purpose and held on the same date, declared stock dividends in the amount of P400 million.

Other than the foregoing, the Company has not declared dividends in any form since the time of its incorporation.

# Recent Sale Of Unregistered Or Exempt Securities Including Recent Issuance Of Securities Constituting An Exempt Transaction

On December 27, 2017, the Board of Directors authorized the issuance of 150,000,000 common shares to Cambridge Group, Inc., out of the unissued authorized capital stock of the Company, at the subscription price of P20.0935 per share or an aggregate subscription price of P3,014,027,483. The

<sup>&</sup>lt;sup>2</sup> 8,744,255 lodged under PCD Nominee Corp. (Filipino)

issuance is undertaken pursuant to the stockholders' approval for the issuance by way of private placement of up to 150,000,000 shares of the Company on October 16, 2017.

The subscription by Cambridge Group, Inc. to the common shares were used to fund the business expansion of the Company, particularly the acquisition of Bria Homes, Inc. in December 2017.

# **Stock Options**

None

# VI. COMPLIANCE WITH LEADING PRACTICE ON CORPORATE GOVERNANCE

The Company's Board has adopted a Revised Manual on Corporate Governance on May 31, 2019. The Company's Revised Manual on Corporate Governance describes the terms and conditions by which the Company intends to conduct sound corporate governance practices that are consistent with the relevant laws and regulations of the Republic of the Philippines, and which seek to enhance business transparency and build shareholder value.

Ultimate responsibility and oversight of the Company's adherence to superior corporate governance practices rests with the Board of Directors. As a policy matter, the Board will hold monthly meetings, at which any number of relevant corporate governance issues may be raised for discussion.

Practical oversight of the Company's corporate governance standards is exercised through the Board's Corporate Governance Committee.

The Company is committed to building a solid reputation for sound corporate governance practices, including a clear understanding by its Directors of the Company's strategic objectives, structures to ensure that such objectives are realized, systems to ensure the effective management of risks and the systems to ensure the Company's obligations are identified and discharged in all aspects of its business.

There are no known material deviations from the Company's Manual of Corporate governance.

The Company is taking further steps to enhance adherence to principles and practices of good corporate governance.

# **PART III**

# **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on behalf by the undersigned hereunto duly authorized.

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Las Piñas on .

**GOLDEN MV HOLDINGS, INC.** 

By:

Chief Financial Officer, Chief Information Officer, Treasurer, Investor Relations Officer

Date: June 22, 2021

# **COVER SHEET**

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# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended	March 31, 2021					
2.	SEC Identification Number	108270					
3.	BIR Tax Identification No.	000-768-991-000					
4.	Golden MV Holdings, Inc. Exact name of issuer as specified in its of	charter					
5.	Philippines Province, country or other jurisdiction o	f incorporation or organization					
6.	Industry Classification Code:	(SEC Use Only)					
7.	San Ezekiel, C5 Extension, Las Piñas Address of Principal Office	City, Philippines 1746 Postal Code					
8.	. <u>(632) 8873-2922 / (632) 8873-2923</u> Issuer's telephone number, including area code						
9.	. Golden Bria Holdings, Inc. Former name, former address and former fiscal year, if changed since last report						
10.	Securities registered pursuant to Section	s 8 and 12 of the Code, or Sections 4 and 8 of the RSA					
	Title of Each Class	Number of Shares of Common Stock Outstanding					
	Common stock	644,117,649					
11.	Are any or all of the securities listed on	a Stock Exchange?					
	Yes [X] No [ ]						
12.	Indicate by check mark whether the regi	istrant:					
	thereunder or Sections 11 of the and 141 of the Corporation Code	pe filed by Section 17 of the Code and SRC Rule 17 RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 e of the Philippines, during the preceding twelve (12) and the registrant was required to file such reports)					
	Yes [X] No [ ]						
	(b) has been subject to such filing re	equirements for the past ninety (90) days.					
	Yes [X] No [ ]						

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- Consolidated Statements of Comprehensive Income for the three-months ended March 31, 2021 and 2020
- Consolidated Statement of Changes in Equity for the three-months ended March 31, 2021 and 2020
- Consolidated Statements of Cash Flows for the three-months ended March 31, 2021 and 2020
- Notes to Consolidated Financial Statements

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- Financial Condition as of March 31, 2021 vs December 31, 2020
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# GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

(Formerly Golden Bria Holdings, Inc.) [A Subsidiary of Fine Properties, Inc.] STATEMENTS OF FINANCIAL POSITION GOLDEN MV HOLDINGS As of March 31, 2021 and December 31, 2020 (Amount in Thousands)

	Notes	UNAUDITED March 2021	AUDITED December 2020
ASSETS			
<b>Current Assets</b>			
Cash and cash equivalents	5	<b>₽</b> 1,584,051	₽1,543,506
Contracts receivables	6	8,967,533	8,828,819
Contract assets	16	2,258,813	2,258,813
Due from related parties	20	11,597	10,385
Other receivables	6	2,153,012	2,226,207
Real estate inventories	7	7,382,085	7,555,585
Other current assets	8	1,197,382	1,099,331
<b>Total Current Assets</b>		23,554,473	23,522,646
Non-current Assets			
Contracts receivables	6	2,763,684	2,541,160
Property and equipment – net	9	295,330	296,163
Right-of-use assets – net	10	18,248	18,248
Investment properties	11	75,761	75,761
Other non-current assets	8	103,339	101,183
Total Non-current Assets		3,256,362	3,032,515
TOTAL ASSETS		₽26,810,835	26,555,161
LIABILITIES AND EQUITY			-,,
Current Liabilities			
Interest-bearing loans	12	₽3,062,538	2,113,625
Trade and other payables	13	2,218,736	2,171,005
Rawland payables	13	1,318,364	1,316,499
Lease liability	10	8,460	8,460
Customers' deposits	14	2,983,033	2,952,122
Due to related parties	20	909,682	952,623
Income tax payable	19	23,436	19,500
Total Current Liabilities	17	10,524,249	9,533,834
			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Noncurrent Liabilities	10	2.040.070	5,000,504
Interest-bearing loans	12	3,940,860	5,092,524
Lease liability	10	10,200	10,200
Deferred tax liabilities – net	19 15	1,172,661	1,152,670
Reserve for perpetual care	15	844,591	827,845
Retirement benefit obligation		98,244	98,244
Total Noncurrent Liabilities Total Liabilities		6,066,556 16,590,805	7,181,483 16,715,317
	21	10,570,005	10,713,317
EQUITY  Control at a la	۷1	CAA 110	ZAA 110
Capital stock		644,118	644,118
Additional paid-in capital		2,970,209	2,970,209
Retained earnings		6,626,570	6,246,384
Revaluation reserves  Total Equity		(20,867) 10,220,030	(20,867) 9,839,844
TOTAL LIABILITIES AND EQUITY		₽26,810,835	<del>9,839,844</del> <del>₽</del> 26,555,161
TOTAL LIADILITIES AND EQUITY		<del>F</del> 40,010,033	<del>=</del> 20,333,101

# GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

(Formerly Golden Bria Holdings, Inc.) [A Subsidiary of Fine Properties, Inc.]
STATEMENT OF COMPREHENSIVE INCOME GOLDEN MV HOLDINGS For the three months ended March 31, 2021 and 2020 (Amount in Thousands)

		UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED
		JAN – MAR	JAN – MAR	JAN - MAR	JAN - MAR
	Notes	Q1-2021	2021	Q1-2020	2020
Real estate sales		<b>₽</b> 1,475,651	<b>₽</b> 1,475,651	<b>₽</b> 1,776,790	₽1,776,790
Interest income on					
contract receivables	6	39,735	39,735	20,066	20,066
Interment Income		14,902	14,902	9,540	9,540
Income from chapel services		8,407	8,407	9,098	9,098
	16	1,538,695	1,538,695	1,815,494	1,815,494
GOGEG AND EMPENGEG	15				
COSTS AND EXPENSES	17	==0.40=	==0 40=	0.1.0.0.40	040.040
Costs of sales and services		759,405	759,405	910,363	910,363
Other operating expenses		305,259	305,259	324,650	324,650
		1,064,664	1,064,664	1,235,013	1,235,013
OPERATING PROFIT		474,031	474,031	580,481	580,481
OTHER INCOME					
(CHARGES)					
Finance costs	13	(105,129)	(105,129)	(46,426)	(46,426)
Finance income	5	92	92	3,475	3,475
Other revenues	18	35,119	35,119	39,935	39,935
		(69,918)	(69,918)	(3,016)	(3,016)
PROFIT BEFORE TAX		404,113	404,113	577,465	577,465
TAX EXPENSE	19	(23,927)	(23,927)	(48,337)	(48,337)
NET INCOME		₽380,186	₽380,186	₽529,128	₽529,128
TOTAL COMPREHENSIVE					
INCOME		₽380,186	₽380,186	₽529,128	₽529,128
Basic and Diluted Earnings					
Per Share	22	₽0.59	<b>₽</b> 0.59	₽0.82	₽0.82



# GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

(Formerly Golden Bria Holdings, Inc.) [A Subsidiary of Fine Properties, Inc.] STATEMENT OF CHANGES IN EQUITY GOLDEN MV HOLDINGS For the three months ended March 31, 2021 and 2020 (Amount in Thousands)

	Capital Stock	Paid-in Capital	Revaluation Reserves	Retained Earnings	Total Equity
Balance at January 1, 2021	<del>₽</del> 644,118	₽2,970,209	( <del>P</del> 20,867)	<b>₽</b> 6,246,384	₽9,839,844
Total comprehensive income for the period	_	_	_	380,186	380,186
Balance at March 31, 2021	<del>₽</del> 644,118	₽2,970,209	(₽20,867)	₽6,626,570	₽10,220,030
Balance at January 1, 2020	<del>P</del> 644,118	₽2,970,209	( <del>P</del> 16,382)	₽5,026,531	₽8,624,476
Total comprehensive income for the period	_	_	_	529,128	529,128
Balance at March 31, 2021	₽644,118	₽2,970,209	(₽16,382)	₽5,555,659	₽9,153,604

# GOLDEN MV HOLDINGS

# GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

(Formerly Golden Bria Holdings, Inc.)
[A Subsidiary of Fine Properties, Inc.]
STATEMENT OF CASH FLOWS

GOLDEN MV HOLDINGS For the three months ended March 31, 2021 and 2020 (Amount in Thousands)

	UNAUDITED JAN – MAR	UNAUDITED JAN – MAR	UNAUDITED JAN – MAR	UNAUDITED JAN – MAR
	Q1-2021	2021	Q1-2020	2020
CASH FLOWS FROM OPERATING				
ACTIVITIES				
Profit before tax	<del>P4</del> 04,113	<del>P4</del> 04,113	₽577,465	₽577,465
Adjustments for:			,	,
Interest income	(39,827)	(39,827)	(23,541)	(23,541)
Depreciation and amortization	25,361	25,361	27,592	27,592
Interest expense	105,129	105,129	46,426	46,426
Operating profit before	,	,	,	<del> </del>
working capital changes	494,776	494,776	627,942	627,942
Decrease (increase) in:	, ,	, , ,		
Contracts receivables	(361,238)	(361,238)	(829,636)	(829,636)
Due from related parties	(1,212)	(1,212)	(106)	(106)
Other receivables	73,195	73,195	(233,966)	(233,966)
Real estate inventories	173,500	173,500	(146,696)	(146,696)
Other assets	(100,207)	(100,207)	(21,265)	(21,265)
Increase (decrease) in:	` , ,	, , ,	, , ,	, , ,
Trade and other payables	47,731	47,731	(316,744)	(316,744)
Rawland payable	1,865	1,865	174,637	174,637
Customers' deposits	30,911	30,911	59,718	59,718
Other liabilities	(26,195)	(26,195)	72,129	72,129
Cash from (used in) operations	333,126	333,126	(613,987)	(613,987)
Interest received	39,827	39,827	23,541	23,541
Net Cash From (Used in) Operating	,	,	·	·
Activities	372,953	372,953	(590,446)	(590,446)
CASH FLOWS FROM INVESTING				
ACTIVITIES				
Acquisitions of property and				
equipment	(24,528)	(24,528)	(62,307)	(62,307)
Cash Used in Investing Activities	(24,528)	(24,528)	(62,307)	(62,307)
cush esed in investing receiving	(21,020)	(21,020)	(02,507)	(02,507)
CASH FLOWS FROM FINANCING				
ACTIVITIES				
Net availment/(payment) of interest-				
bearing loans	(202,751)	(202,751)	(635,121)	(635,121)
Interest paid	(105,129)	(105,129)	(46,426)	(46,426)
Net Cash Used in Financing Activities	(307,880)	(307,880)	(681,547)	(681,547)
NET INCREASE (DECREASE) IN	(207,000)	(201,000)	(501,517)	(001,517)
CASH	40,545	40,545	(1,334,300)	(1,334,300)
CASH AT BEGINNING OF PERIOD	1,543,506	1,543,506	2,795,688	2,795,688
				-
CASH AT END OF PERIOD	₽1,584,051	₽1,584,051	₽1,461,388	₽1,461,388

# GOLDEN BRIA HOLDINGS, INC. AND A SUBSIDIARY (A Subsidiary of Fine Properties, Inc.) NOTES TO FINANCIAL STATEMENT

# 1. CORPORATE INFORMATION

# 1.1 Organization and Operations

Golden MV Holdings, Inc. (HVN or the Parent Company), formerly Golden Bria Holdings, Inc., was incorporated in the Philippines on November 16, 1982. The Parent Company's primary purpose is to invest, purchase or otherwise to acquire and own, hold, use, sell, assign, transfer, lease mortgage, exchange, develop, manage or otherwise dispose of real property, such as but not limited to memorial lots and chapels, or personal property of every kind and description, including shares of stock, bonds, debentures, notes, evidences of indebtedness, and other securities or obligations of any corporations. As of March 31, 2021, the Parent Company is 63.97% effectively owned subsidiary of Fine Properties, Inc. (FPI), which is a holding company.

In 2017, HVN acquired 99.99% ownership interest in Bria Homes, Inc. (BHI). Accordingly, BHI became a subsidiary of HVN. BHI is presently engaged in developing and selling real estate properties, particularly, residential houses, and lots. Both the Parent Company and BHI are entities under common control of FPI. Accordingly, the Parent Company accounted for the acquisition of BHI under pooling of interest method of accounting [see Note 2.4 (b)].

In 2020, HVN owns 99.99% ownership interest in Golden Haven Memorial Park, Inc. (GHMPI), an entity which was newly incorporated on August 24, 2020. GHMPI is engaged in the development and selling of memorial lots, particularly those under the administration of HVN's memorial parks. As of March 31, 2021, GHMPI has not yet started commercial operations.

The registered office address of BHI which is also its principal place of business is located at Lower Ground Floor, Bldg. B Evia Lifestyle Center, Daang Hari Rd., Almanza Dos, City of Las Pinas which is also its principal place of business. The registered office address of HVN and GHMPI, which is also their principal place of business, is located at San Ezekiel, C5 Extension, Las Piñas City. The registered office of FPI is located at 3rd Level, Starmall Las Piñas, CV. Starr Avenue, Pamplona, Las Piñas City.

On November 23, 2020, the Board of Directors (BOD) expressed its approval on the proposed amendment to change the Company's Corporate name from Golden Bria Holdings, Inc. to Golden MV Holdings, Inc. The required written assent from the Company's stockholders to approve the amendment was received on December 12, 2020. The said change was approved by the Securities and Exchange Commission (SEC) on January 27, 2021; while the Bureau of Internal Revenue (BIR) is yet to approve the change in name as of the date of the issuance of the consolidated financial statements.

The Parent Company's shares of stock are listed at the Philippine Stock Exchange (PSE) beginning June 29, 2016 (see Note 21).

# 1.2 Impact of COVID-19 Pandemic on the Group's Business

The COVID-19 pandemic started to become widespread in the Philippines in early March 2020. The measures taken by the government to contain the spread of the virus have affected economic conditions and the Group's business operations.

The following are the impact of the COVID-19 pandemic to the Group's business:

# Real Estate Sales

Real estate sales decreased due to limited selling activities and restricted construction activities. Other observations are presented below.

- construction activities were temporarily suspended during the community quarantine period and thereafter have slowly resumed on in selected areas;
- temporary closure of office premises from March 16 to June 1, and subsequently, upon resumption of operations, implementation of flexible working arrangements; and,
- incurrence of additional costs to ensure a safe and virus-free environment for both employees and customers.

In response to this matter, the Group placed necessary measures to ensure that revenues will not be significantly affected such as increased online presence through online advertising and promotion and other offline promotional activities to attract customers. The Group also strengthened its online facility to cater the needs of its customers and implemented online-based payment schemes to encourage customers to pay their billings on time. The Group also implemented new occupational safety and health standards to provide safe and sanitized environment for employees through strict observation of health and safety protocols, retrofitting of office premises and work spaces, implementation of work-at-home arrangements, and periodic testing of employees to minimize infection within the workplace and minimize disruptions in its operations.

Based on the above actions and measure taken by management to mitigate the adverse effect of the pandemic, it projects that the Group would continue to report positive results of operations and remain liquid to meet current obligations as they fall due. Accordingly, management has not determined any material uncertainty that casts significant doubt on the Group's ability to continue as a going concern.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

# 2.1 Basis of Preparation of Consolidated Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), which include the availments of the financial reporting reliefs issued and approved by the SEC disclosed in Note 2.2 (c). PFRS are adopted by the Financial Reporting Standards Council (FRSC), from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

# (b) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, Presentation of Financial Statements. The Group presents all items of income, expense and other comprehensive income or loss in a single consolidated statement of comprehensive income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the consolidated statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

# (c) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine pesos, the Group's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

# 2.2 Adoption of New and Amended PFRS

(a) Effective in 2020 that are Relevant to the Group

The Group adopted for the first time the following pronouncements, which are mandatorily effective for annual periods beginning on or after January 1, 2020:

Conceptual Framework : Revised Conceptual Framework for

Financial Reporting

PAS 1 and PAS 8

(Amendments) : Presentation of Financial Statements and

Accounting Policies, Changes in Accounting

Estimates and Errors – Definition of

Material

PFRS 3 : Business Combinations – Definition of a

**Business** 

PFRS 7 and PFRS 9 : Financial Instruments: Disclosures and

Financial Instruments – Interest Rate

Benchmark Reform

Discussed below and in the succeeding page are the relevant information about these pronouncements.

(i) Revised Conceptual Framework for Financial Reporting. The revised conceptual framework will be used in standard-setting decisions with immediate effect. Key changes include (a) increasing the prominence of stewardship in the objective of financial reporting, (b) reinstating prudence as a component of neutrality, (c) defining a reporting entity, which may be a legal entity, or a portion of an entity, (d) revising the definitions of an asset and a liability, (e) removing the probability threshold for recognition and adding guidance on derecognition, (f) adding guidance on difference measurement basis, and, (g) stating that profit or loss is the

primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements. The application of the revised conceptual framework had no significant impact on the Groups' consolidated financial statements.

- (ii) PAS 1 (Amendments), Presentation of Financial Statements, and PAS 8 (Amendments), Accounting Policies, Changes in Accounting Estimates and Errors Definition of Material (effective from January 1, 2020). The amendments provide a clearer definition of 'material' in PAS 1 by including the concept of 'obscuring' material information with immaterial information as part of the new definition, and clarifying the assessment threshold (i.e., misstatement of information is material if it could reasonably be expected to influence decisions made by primary users, which consider the characteristic of those users as well as the entity's own circumstances. The definition of material in PAS 8 has been accordingly replaced by reference to the new definition in PAS 1. In addition, amendments have also been made in other standards that contain definition of material or refer to the term 'material' to ensure consistency. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iii) PFRS 3 (Amendments), Business Combinations Definition of a Business. The amended definition of a business requires an acquisition to include input and a substantive process that together significantly contribute to the ability to create outputs. The definition of the term 'outputs' is amended to focus on goods and services provided to customers, generating investment income and other income, and it excludes returns in the form of lower costs and other economic benefits. Also, the amendments will likely result in more acquisitions being accounted for as asset acquisitions. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iv) PFRS 7 (Amendments), Financial Instruments: Disclosures, and PFRS 9 (Amendments), Financial Instruments Interest Rate Benchmark Reform. The amendments clarify that an entity would continue to apply certain hedge accounting requirements assuming that the interest rate benchmark on which the hedge cash flows and cash flows from the hedging instrument are based will not be altered as a result of interest rate benchmark reform. The application of these amendments had no significant impact on the Group's consolidate financial statements.
- (b) Effective Subsequent to 2020 but not Adopted Early

There are amendments to existing standards effective for annual periods subsequent to 2020, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's consolidated financial statements:

(i) PFRS 16 (Amendments), Leases – COVID -19 – Related Rent Concessions (effective from June 30, 2020). The amendments permit lessees, as a practical expedient, not to assess whether particular rent concessions occurring as a direct consequence of the COVID-19 pandemic are lease modifications and instead of account for those rent concessions as if they are not lease modifications.

- (ii) PFRS 3 (Amendments), *Business Combination Reference to Conceptual Framework* (effective from January 1, 2022). The amendments update an outdated reference to the Conceptual Framework in PFRS 3 without significantly change the requirements in the standard.
- (iii) PAS 16 (Amendments), *Property, Plant and Equipment Proceeds Before Intended Use* (effective from January 1, 2022). The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items in profit or loss.
- (iv) PAS 37 (Amendments), *Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts Cost of Fulfilling a Contract* (effective from January 1, 2022). The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that related directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labor, materials) or an allocation of other costs that related directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant equipment used in fulfilling the contract).
- (v) PAS 1 (Amendments), *Presentation of Financial Statements Classification of Liabilities as Current or Non-current* (effective from January 1, 2023). The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.
- (vi) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), *Investments in Associates and Joint Ventures Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture* (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3 between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale of contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of arrangements that should be accounted for as a single transaction.
- (vii) Annual Improvements to PFRS 2018-2020 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2022, are relevant to the Group:
  - PFRS 9 (Amendments), Financial Instruments Fees in the '10 per cent' Derecognition of Liabilities. The improvements clarify the fees that a company includes when assessing whether the terms of a new or modified financial liability are substantially difference from the terms of the original financial liability.

• Illustrative Examples Accompanying PFRS 16, *Leases – Lease Incentives*. The improvement merely removes potential for confusion regarding lease incentives.

# (c) SEC Financial Reporting Reliefs Availed by the Group

The Group has availed of several financial reporting reliefs granted by the SEC under Memorandum Circular (MC) No. 14-2018, *Philippine Interpretation Committee Question and Answer (PIC Q&A) No. 2018-12 Implementation Issues Affecting Real Estate Industry*, MC No. 3-2019, *PIC Q&A Nos. 2018-12-H and 2018-14* relating to several implementation issues of PFRS 15, *Revenue from Contracts with Customers*, affecting the real estate industry. These MCs deferred the implementation of the relevant account's pronouncement until December 31, 2020.

Following are the financial reporting reliefs availed of by the Group, including the descriptions of the implementation issues and their qualitative impacts to the financial statements. The Group opted to avail the reliefs until the end of the deferment period as provided under the relevant MC.

Relief	Description and Implication	Deferral period
PIC Q&A No.	PFRS 15 requires that, in determining the	Originally until
2018-12-D,	transaction price, an entity shall adjust the	December 31, 2020
Concept of the	promised amount of consideration for the	under MC 4-2020;
significant	effects of the time value of money if the	further deferred until
financing	timing of payments agreed to by the parties	December 31, 2023
component in	to the contract (either explicitly or	under MC 34-2020
the contract to	implicitly) provides the customer or the	
sell	entity with a significant benefit of financing	
	the transfer of goods or services to the	
	customer. In those circumstances, the	
	contract contains a significant financing	
	component.	
	Had the Group elected not to defer this	
	provision of the standard, it would have an	
	impact in the financial statement as there	
	would have been a significant financing	
	component when there is a difference	
	between the percentage of completion	
	(POC) of the real estate project and the right	
	to the consideration based on the payment	
	schedule stated in the contract.	
	The Group would have recognized an	
	interest income when the POC of the real	
	estate project is greater than the right to the	
	consideration and interest expense when	
	lesser. Both interest income and expense	
	would be calculated using the effective interest rate method. These would have	
	affected the retained earnings, real estate	
	sales, and profit or loss for the period ended	
	March 31, 2021 and 2020.	
	171mon 51, 2021 and 2020.	
		l

Relief	Description and Implication	Deferral period
PIC Q&A No.	The following should be considered by the	Originally until
2018-12-Н,	role of a real estate developer in providing	December 31, 2020
Accounting for	goods or services:	under MC 4-2020;
common usage		further deferred until
service area	(i) Electricity usage – Agent	December 31, 2023
(CUSA)	(ii) Water usage – Agent	under MC 34-2020
charges	(iii) Air-conditioning charges – Principal	
	(iv) CUSA charges, and administrative and	
	handling fees – Principal	
	The Group has generally concluded that it is	
	the principal in its revenue arrangements,	
	except for the provisioning of water,	
	electricity,	
	air-conditioning and CUSA in its office and	
	retail spaces, wherein it is acting as agent.	
	Since the Group has availed this relief, the	
	Group retained its current assessment and	
	accounting for air-conditioning charges and	
	CUSA. Had the Group elected not to defer	
	this provision of the standard, revenues	
	from air-conditioning charges and CUSA	
	charges would have been presented as part	
	of Revenues in the statements of	
	comprehensive income. These would not	
	result to any adjustments in the retained	
	earnings and profit or loss for the period	
	ended March 31, 2021 and 2020.	

The SEC Memorandum Circulars also provided the required disclosures in the notes to the financial statements should an entity decide to avail of any relief, which include the following:

- the accounting policies applied;
- a discussion of the deferral of the subject implementation issues in the PIC Q&A;
- a qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted; and,
- the corresponding required quantitative disclosures should any of the deferral options result into a change in accounting policy.

As prescribed by SEC MC No. 34-2020, for financial reporting periods beginning on or after January 1, 2021, the availment of the above deferrals will impact the Group's financial reporting during the period of deferrals as follows:

- The financial statements are not considered to be in accordance with PFRS and should specify in the "Basis of Preparation of the Financial Statements" section of the financial statements that the accounting framework is PFRS, as approved by the SEC in response to the COVID-19 pandemic; and,
- The auditor's report shall reflect in the opinion paragraph that the financial statements are prepared in accordance with PFRS, as modified by the application of financial reporting reliefs issued and approved by the SEC. In addition, the external auditor

shall include an Emphasis of Matter paragraph in the auditor's report to draw attention to the basis of accounting that has been used in the preparation of the financial statements.

(d) PIC Q&As Relevant to the Real Estate Industry

In 2020, the PIC has issued four PIC Q&As which are relevant to the real estate industry.

• PIC Q&A No. 2020-02, Conclusion on PIC Q&A No. 2018-12-E: On the Treatment of Materials Delivered on Site but not yet Installed in Measuring the Progress of the Performance Obligation.

In recognizing revenue using a cost-based input method, the cost incurred for customized materials not yet installed are to be included in the measurement of progress to properly capture the efforts expended by the Group in completing its performance obligation. In the case of uninstalled materials that are not customized, since the Group is not involved in their design and manufacture, revenue should only be recognized upon installation or use in construction. The Group does not include uninstalled materials that are not customized in determining the measure of progress; hence, the adoption of this PIC Q&A will not have a significant impact on the Group's consolidated financial statements.

• PIC Q&A no. 2020-03, Conclusion on PIC Q&A No. 2018-12-D: On the Accounting Treatment for the Difference when the POC is Ahead of the Buyer's Payment

The difference when the POC is ahead of the buyer's payment can be accounted for either as a contract asset or receivable. The PIC has concluded that both views are acceptable as long as this is consistently applied in transactions of the same nature. The Group intends to continue its current treatment of accounting for the difference when the POC is ahead of the buyer's payment as a contract asset.

• PIC Q&A No. 2020-04, Addendum to PIC Q&A 2018-12-D: Significant Financing Component Arising from Mismatch between the Percentage of Completion and Schedule of Payments

There is no significant financing component if the difference between the promised consideration and the cash selling price of the good or service arises for reasons other than the provision of finance to either the customer or the entity, and the difference between those amounts is proportional to the reason for the difference. Further, the Group does not need to adjust the promised amount of consideration for the effects of a significant financing component if the entity expects, at contract inception that the timing difference of the receipt of full payment of the contract price and that of the completion of project, are expected within one year and significant financing component is not expected to be significant. The adoption of this PIC Q&A will be consistent with PIC Q&A 2018-12-D.

 PIC Q&A No. 2020-05, Accounting for Cancellation of Real Estate Sales (PIC Q&A No. 2020-05 will supersede PIC Q&A No. 2018-14)

There are three acceptable approaches in accounting for cancellation and repossession of the property as follows:

- repossessed property is recognized at fair value less cost to repossess;
- repossessed property is recognized at fair value plus repossession cost; or,

cancellation is accounted for as a modification of the contract.

The Group accounts for cancellation of sales contract as modification of contract (see Note 2.12); hence, the adoption of this PIC Q&A will not have significant impact on the Group's consolidated financial statements.

# 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Parent Company and its subsidiaries as disclosed in Note 1, after the elimination of material intercompany transactions. All intercompany assets and liabilities, equity, income, expense and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting principles.

Subsidiaries are entities (including structured entities) over which the Parent Company has control. The Parent Company controls an entity when it is exposed, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are from the date the Parent Company obtains control.

The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, an entity is deconsolidated from the date that control ceases.

# 2.4 Business Combinations

Business combination is subject to either of the following relevant policies:

# (a) Acquisition Method

This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any noncontrolling interest in the acquiree, either at fair value or at the noncontrolling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any noncontrolling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of identifiable net assets acquired is recognized as goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly as gain in profit or loss.

# (b) Pooling of Interest Method

Business combinations arising from transfers of interests in entities that are under the common control of the principal stockholder are accounted for under the pooling-of interests method. Under the pooling of interest, the assets and liabilities of the Group are reflected in the consolidated financial statements at carrying values. The difference between the net assets of the acquiree at business combination and the amount of consideration transferred by the acquirer is accounted for as equity reserve.

The consolidated statement of comprehensive income reflects the results of the Group, irrespective of when the combination took place and retained earnings reflects the accumulated earnings of the Group as if the entities had been combined at the beginning of the year. Any revaluation reserves under the equity of the Group, is carried over in the consolidated financial statement at its pooling of interest values determined as if the pooling of interest method has been applied since the entities were under common control.

No restatements are made to the financial information in the consolidated financial statements for periods prior to the business combination as allowed under PIC Q&A No. 2012-01, PFRS 3.2; Application of the Pooling of Interests Method for Business Combinations of Entities under Common Control in Consolidated Financial Statements, (Amended by PIC Q&A No. 2015-01 and PIC Q&A No. 2018-13); hence, the profit and loss of the acquiree is included in the consolidated financial statements for the full year, irrespective of when the combination took place. Also, no goodwill is recognized as a result of the business combination and any excess between the net assets of the acquiree and the consideration paid is accounted for as "equity reserves", which will eventually be closed to additional paid-in capital. Also, any pre-acquisition income and expenses of a subsidiary are no longer included in the consolidated financial statements.

# 2.5 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's BOD, its chief operating decision-maker. The BOD is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines as disclosed in Note 4, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately as each of these service lines requires different resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements, except depreciation and amortization that are not included in arriving at the operating profit of the operating segments.

In addition, corporate assets and liabilities which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

#### 2.6 Financial Instruments

Financial assets are recognized when the Group becomes a party to the contractual terms of the financial instrument.

# (a) Financial Assets

For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, *Financial Instruments: Presentation*. All other non-derivative financial instruments are treated as debt instruments.

(i) Classification, Measurement and Reclassification of Financial Assets

The classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. The financial assets category currently relevant to the Group is financial assets at amortized cost.

# Financial Assets at Amortized Cost

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are solely for payment of principal and interest on the principal amount outstanding.

Except for trade receivables that do not contain a significant financing component and are measured at transactions price in accordance with PFRS 15, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less any impairment value.

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash and Cash Equivalents, Contracts Receivables, Due from Related Parties, and Security deposits (presented under Other Assets) and Other Receivables (except Advances to contractors and others, and advances to employees).

Financial assets measured at amortized cost are included in current assets, except for those with maturities greater than 12 months after the end of the reporting period, which are classified as non-current assets.

For purposes of cash flows reporting and presentation, Cash and Cash Equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets at amortized cost, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statement of comprehensive income as part of Finance Income.

# (ii) Impairment of Financial Assets

The Group assesses and recognizes an allowance for expected credit losses (ECL) on its financial assets measured at amortized cost. The measurement of the ECL involves consideration of broader range of information in assessing credit risk, including past events (e.g., historical credit loss experience) and current conditions, adjusted for forward-looking factors specific to the counterparty or debtor and the economic environment that affect the collectability of the future cash flows of the financial assets. ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial assets.

The Group assesses impairment of contract receivables on a collective basis based on shared credit risk characteristics of financial assets. The Group determines the ECL for contract receivables by applying a method that evaluates the credit quality of a portfolio of contract receivables and the cumulative loss rates by analyzing historical net charge-offs arising from sales cancellations for homogenous accounts that share the same origination period. For other credit exposures, the Group applies the simplified approach in measuring ECL which uses a lifetime expected loss allowance. To calculate the ECL, the Group uses its historical experience, external indicators and forward-looking information using a provision matrix. For deposits in banks, the Group applies the low credit risk simplification and measures the ECL on the financial assets based on a 12-month basis unless there has been a significant increase in credit risk since origination, in that case, the loss allowance will be based on the lifetime ECL.

The key elements used in the calculation of ECL are as follows:

- *Probability of default* It is an estimate of likelihood of a counterparty defaulting at its financial obligation over a given time horizon, either over the next 12 months or the remaining lifetime of the obligation
- Loss given default It is an estimate of loss related to the amount that may not be recovered after the default occurs. It is based on the difference between the contractual cash flows due in accordance with the terms of the instrument and all the cash flows that the Group expects to receive. For contract receivables, this include cash flows from resale of repossessed real estate properties, net of direct costs of obtaining and selling the properties such as commission, refurbishment, and refund payment under Republic Act (RA) 6552, Realty Installment Buyer Protection Act or Maceda Law.
- Exposure at default It represents the gross carrying amount of the financial instruments in the event of default which pertains to its amortized cost.

Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

# (iii) Derecognition of Financial Assets

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

# (b) Financial Liabilities

Financial liabilities, which include Interest-bearing Loans, Trade and Other Payables except tax-related payables, Rawland Payable, Reserve for Perpetual Care and Due to Related Parties, are recognized initially at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments. All interest-related charges incurred on a financial liability are recognized as an expense in profit or loss under Finance Costs in the consolidated statement of comprehensive income.

Interest-bearing loans and borrowings, which are recognized at proceeds received, net of direct issue costs, are raised for support of long-term funding of operations. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss

# (c) Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position when the Group currently has legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

For financial assets and liabilities subject to enforceable master netting agreements or similar arrangements, each agreement between the Group and its counterparty allows for net settlement of the relevant financial assets and financial liabilities when both to elect on a net basis. In the absence of such election, financial assets and financial liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

# 2.7 Inventories

# (a) Real estate Inventories

Real estate inventories include raw land, residential house and lots for sale, condominium units and property development costs. At the end of the reporting period, real estate inventories are valued at the lower of cost and net realizable value. Cost includes acquisition costs of the land plus the costs incurred for its development, improvement and construction, including capitalized borrowing costs (see Note 2.16). All costs relating to the real estate property sold are recognized as expense as the work to which they relate is performed.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale. Real estate inventories for sale are written down to their net realizable values when such accounts are less than their carrying values.

# (b) Construction Materials

Construction materials (presented as part of Other Current Assets) pertains to cost of uninstalled and unused construction and development materials at the end of the reporting period. It is recognized at purchase price and is subsequently recognized as part of real estate inventories when installed or used during construction and development of real estate projects.

The Group recognizes the effect of revisions in the total project cost estimates in the year in which these changes become known. Any impairment loss from a real estate project is charged to operations during the period in which the loss is determined.

Repossessed inventories arising from sales cancellation is recognized at cost. The difference between the carrying amount of the receivable or Contract Asset to be derecognized and the cost of the repossessed property is recognized in the consolidated statement of comprehensive income.

# 2.8 Other Current Assets and Advances to Contractors

Other current assets and Advances to contractors (presented as part of other receivables in the consolidated statement of financial position) are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the Group and the asset has a cost or value that can be measured reliably.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Group beyond one year after the end of the reporting period or in the normal operating cycle of the business, if longer, are classified as non-current assets.

# 2.9 Property and Equipment

Property and equipment are stated at cost less accumulated depreciation, amortization and any impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation and amortization is computed on the straight-line basis over the estimated useful lives of the assets starting on the month following the date of acquisition or completion of the assets.

Depreciation and amortization is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Service vehicle	5 years
Service equipment	3-5 years
Park maintenance tools and equipment	3-5 years
Chapel and office furniture, fixtures and equipment	2-5 years
System development cost	3-5 years
Chapel and office building	15 years

Construction in progress represents properties under construction and is stated at cost. This includes costs of construction, applicable borrowing costs (see Note 2.16) and other direct costs. The account is not depreciated until such time that the assets are completed and available for use.

Leasehold improvements are amortized over their expected useful lives of five years (determined by reference to comparable assets owned) or the term of lease, whichever is shorter.

Fully depreciated and fully amortized assets are retained in the accounts until these are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.14).

The residual values, estimated useful lives and method of depreciation of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment, including the related accumulated depreciation, amortization and impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

# 2.10 Investment Properties

Investment properties are parcels of land held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property

is measured at cost less any impairment in value (see Note 2.14). Transfers from other accounts (such as Memorial lots and Rawland) are made to investment property when and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers from investment property are made when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent measurement is its carrying value at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

Investment property is derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the disposal of investment property is recognized in profit or loss in the period of disposal.

# 2.11 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases, where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision

# 2.12 Revenue and Expense Recognition

Revenue comprises revenue from real estate sale and rendering of interment and chapel services measured by reference to the fair value of consideration received or receivable by the Group for goods sold and services rendered, excluding value-added tax (VAT) and trade discounts.

To determine whether to recognize revenue, the Group follows a five-step process:

- 1. Identifying the contract with a customer;
- 2. Identifying the performance obligation;
- 3. Determining the transaction price;
- 4. Allocating the transaction price to the performance obligations; and,
- 5. Recognizing revenue when/as performance obligations are satisfied.

For Step 1 to be achieved, the following five gating criteria must be present:

- (a) the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- (b) each party's rights regarding the goods or services to be transferred or performed can be identified:
- (c) the payment terms for the goods or services to be transferred or performed can be identified;
- (d) the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- (e) Collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The transaction price allocated to performance obligations satisfied at a point in time is recognized as revenue when control over the goods or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognized as revenue as the performance obligation is satisfied. The Group uses the practical expedient in PFRS 15 with respect to non-disclosure of the aggregate amount of the transaction price allocated to unsatisfied or partially satisfied performance obligations as of the end of the reporting period and the explanation of when such amount will be recognized.

The Group develops real properties such as residential house and lot, condominium units and memorial lots. The Group often enters into contracts to sell real properties as they are being developed. The Group also provides interment and chapel services inside its memorial parks. The significant judgment used in determining the timing of satisfaction of the Group's performance obligation with respect to its contracts to sell real properties is disclosed in Note 3.1(b). Sales cancellations are accounted for on the year of forfeiture. Any gain or loss on cancellation is charged to profit or loss. The Group accounts for cancellation of sales contract as modification of contract accordingly, previously recognized revenues and related costs are reversed at the time of cancellation.

In addition, the following specific recognition criteria must also be met before revenue is recognized [significant judgments in determining the timing of satisfaction of the following performance obligations are disclosed in Note 3.1(b)]:

- (a) Real estate sales on pre-completed residential houses and lots Revenue from real estate sales is recognized over time proportionate to the progress of the development. The Group measures its progress based on actual costs incurred relative to the total expected costs to be incurred in completing the development.
- (b) Real estate sales on completed residential house and lots Revenue from real estate sales is recognized at point in time when the control over the real estate property is transferred to the buyer.
- (c) Real estate sales on memorial lots Revenue from the Group's sale of memorial lots, which are substantially completed and ready for use, is recognized as the control transfers at the point in time with the customer.
- (d) Rendering of services income from interment and chapel services is recognized at a point in time when control over the services transfers to the customer.

Incremental costs of obtaining a contract to sell real estate property to customers are recognized as an asset and are subsequently amortized over the duration of the contract on the same basis as revenue from such contract is recognized. Other costs and expenses are recognized in profit or loss upon utilization of services or receipt of goods or at the date they are incurred. Finance costs are reported on an accrual basis except capitalized borrowing costs (see Note 2.16).

Contract assets pertain to rights to consideration in exchange for goods or services that the Group has transferred to a customer that is conditioned on something other than passage of time. Under its contracts with customers, the Group will receive an unconditional right to payment for the total consideration upon the completion of the development of the property sold. Any rights to consideration recognized by the Group as it develops the property are presented as Contract Assets in the consolidated statement of financial position. Contract assets are subsequently tested for impairment in the same manner as the Group assesses impairment of its financial assets.

Any consideration received by the Group in excess of the amount for which the Group is entitled is presented as Contract Liabilities in the consolidated statement of financial position. A contract liability is the Groups obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

In addition, real estate sales are recognized only when certain collection threshold was met over which the Group determines that collection of total contract price is reasonably assured. The Group uses historical payment pattern of customers in establishing a percentage of collection threshold.

If the transaction does not yet qualify as contract revenue under PFRS 15, the deposit method is applied until all conditions for recording the sale are met. Pending the recognition of revenue on real estate sales, consideration received from customers are recognized as Customers' Deposits in the consolidated statement of financial position. Customers' deposit is recognized at the amounts received from customers and will be subsequently applied against the contract receivables when the related real estate sales is recognized.

# 2.13 Leases – Group as Lessee

The Group accounts for its leases as follows:

(a) Accounting for Leases in Accordance with PFRS 16 (2020 and 2019)

For any new contracts entered into, the Group considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration. To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Group recognizes a right-of-use asset and a lease liability in the consolidated statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, the Group depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.14).

On the other hand, the Group measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed) less lease incentives receivable, if any, variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee, and payments arising from options (either renewal or termination) reasonably certain to be exercised. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in insubstance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

On the consolidated statement of financial position, right-of-use assets and lease liabilities have been presented separately from property and equipment and other liabilities, respectively.

# (b) Accounting for Leases in Accordance with PAS 17 (2018)

Leases which transfer to the Group substantially all risks and benefits incidental to ownership of the leased item are classified as finance leases and are recognized as assets and liabilities in the consolidated statement of financial position at amounts equal to the fair value of the leased property at the inception of the lease or, if lower, at the present value of minimum lease payments. Lease payments are apportioned between the finance costs and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific or identified asset or assets and the arrangement conveys a right to use the asset for a period of time in exchange for consideration.

# 2.14 Impairment of Non-financial Assets

The Group's property and equipment, investment properties, right-of-use assets and other non-financial assets are subject to impairment testing whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cashgenerating unit's recoverable amount exceeds its carrying amount.

# 2.15 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan, defined contribution plan and other employee benefits which are recognized as follows:

# (a) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan

assets for funding the defined benefit plan have been acquired. The Group's defined benefit post-employment plan covers all regular full-time employees. The pension plan is tax-qualified, noncontributory and administered by a trustee.

The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation (DBO) at the end of the reporting period less the fair value of plan assets. The DBO is calculated annually by independent actuaries using the projected unit credit method. The present value of the DBO is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rates of a zero coupon government bonds, that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related postemployment liability. The interest rates are based from the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL). BVAL provide evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, unless there is a plan amendment, curtailment or settlement during the reporting period. The calculation also takes into account any changes in the net defined benefit liability or asset during the period as a result of contributions to the plan or benefit payments. Net interest is reported as part of Finance Income or Finance Costs in the consolidated statement of comprehensive income.

Past-service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

# (b) Post-employment Defined Contribution Plan

A defined contribution plan is a pension plan under which the Group pays fixed contributions into an independent entity (e.g. Social Security System). The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

# (c) Short-term Benefits

The Group recognizes a liability, net of amounts already paid, and an expense for services rendered by employees during the accounting period. A liability is also recognized for the amount expected to be paid under short-term cash bonus or profit sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related services are provided.

#### (d) Termination Benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in

exchange for these benefits. The Group recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of PAS 37, and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the reporting period are discounted to their present value.

# (e) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of each reporting period. They are included in Trade and Other Payables account in the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

# 2.16 Borrowing Costs

Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset.

The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

# 2.17 Income Taxes

Tax expense recognized in profit or loss comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method, on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same taxation authority.

# **2.18** *Equity*

Capital stock represents the nominal value of shares that have been issued.

Additional paid-in capital includes any premium received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefits. Also included is the difference between the consideration for the acquisition and the net assets of BHI under the pooling of interest method.

Revaluation reserves comprise gains and losses arising from remeasurements of postemployment defined benefit plan.

Retained earnings represent all current and prior period results of operations as reported in the consolidated statement of comprehensive income, reduced by the amount of dividends declared, if any.

# 2.19 Related Party Transactions and Relationships

Related party transactions are transfers of resources, services or obligations between the entities in the Group and their related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the Group's funded post-employment plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

Based on the requirement of SEC Memorandum Circular 2019-10, *Rules of Material Related Party Transactions of Publicly-listed Companies*, transactions amounting to 10% or more of the total consolidated assets based on its latest consolidated financial statements that were entered into with related parties are considered material.

All individual material related party transactions shall be approved by at least two-thirds (2/3) vote of the Group's board of directors, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 10% of the Group's consolidated total assets based on the latest consolidated financial statements, the same board approval would be required for the transactions that meet and exceeds the materiality threshold covering the same related party.

#### 2.20 Earnings Per Share

Basic earnings per share (EPS) is determined by dividing the net profit for the period attributable to common shareholders by the weighted average number of common shares issued and outstanding during the year (see Note 22).

Diluted EPS is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of potential dilutive shares (see Note 22)

# 2.21 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Group's consolidated financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

# 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements:

# (a) Determining Existence of a Contract with Customer

In a sale of real estate properties, the Group's primary document for a contract with a customer is a signed contract to sell which is executed when the real estate property sold is completed and ready for use by customer. In rare cases wherein contract to sell are not executed by both parties, management has determined that the combination of other signed documentations with the customers such as reservation agreement, official receipts, computation sheets and invoices, would contain all the elements to qualify as

contract with customer (i.e., approval of the contract by the parties, which has commercial substance, identification of each party's rights regarding the goods or services and the related payment terms). Moreover, as part of the evaluation, the Group assesses the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, the Group considers the significance of the customer's downpayment in relation to the total contract price.

Collectability is also assessed by considering factors such as past history with the customer and pricing of the property. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of customers' equity before commencing revenue recognition.

# (b) Evaluation of the Timing of Satisfaction of Performance Obligations

#### (i) Real Estate Sales

The Group exercises critical judgment in determining whether each performance obligation to develop properties promised in its contracts with customers is satisfied over time or at a point in time. In making this judgment, the Group considers the following:

- any asset created or enhanced as the Group performs;
- the ability of the customer to control such asset as it is being created or enhanced;
- the timing of receipt and consumption of benefits by the customer; and,
- the Group's enforceable right for payment for performance completed to date.

The Group's performance obligation are satisfied as follows:

- Residential condominium units and houses and lots Management determines that revenues from sale of pre-completed residential condominium units and houses and lots are satisfied over time, while completed real estate properties is satisfied at a point in time, since it does not have an alternative use of the specific property sold as it is precluded by its contract from redirecting the use of the property for a different purpose. Further, the Group has rights over payment for development completed to date as the Group can choose to complete the development and enforce its rights to full payment under its contracts even if the customer defaults on amortization payments.
- Memorial lots Management determines that its revenue from sale of memorial lots, which are substantially completed and ready for use, shall be recognized at a point in time when the control of goods have passed to the customer, i.e., upon issuance of purchase agreement (PA) to the customer.

# (ii) Interment and Cremation Services

The Group determines that revenue from interment and cremation services shall be recognized at a point in time based on the actual services provided to the end of the reporting period as a proportion of the total services to be provided.

#### (c) Determination of Collection Threshold for Revenue Recognition

The Group uses judgement in evaluating the probability of collection of transaction price on real estate sales as a criterion for revenue recognition. The Group uses historical payment pattern of customers and number of sales cancellation in establishing a percentage of collection threshold over which the Group determines that collection of the transaction price is reasonably assured. Reaching this level of collection is an indication of buyer's continuing commitment and the probability that economic benefits will flow to the Group. The Group considers that the initial and continuing investments by the buyer when reaching the set collection threshold would demonstrate the buyer's commitment to pay the total contract price.

(d) Determination of ECL on Contract and Other Receivables, Contract Assets and Due from Related Parties

The Group uses a provision matrix to calculate ECL for contract and other receivables and contract assets. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions). Details about the ECL on the Group's contract and other receivables are disclosed in Note 25.2.

In relation to advances to related parties, PFRS 9 notes that the maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related parties' highly liquid assets in order to repay the Group's receivables if demanded at the reporting date taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of receivables can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized.

Based on the relevant facts and circumstances existing at the reporting date, management has assessed that all strategies indicate that the Group can fully recover the outstanding balance of its receivables, thus, no ECL is required to be recognized.

(e) Determination of Lease Term of Contracts with Renewal and Termination Options (2020 and 2019)

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

For office leases, the factors that are normally the most relevant are (a) if there are significant penalties should the Group pre-terminate the contract, and (b) if any leasehold improvements are expected to have a significant remaining value, the Group is reasonably

certain to extend and not to terminate the lease contract. Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The Group included the renewal period as part of the lease term for office leases due to the significance of these assets to its operations. These leases have a non-cancellable lease period (i.e., 4 to 10 years) and there will be a significant negative effect on production if a replacement is not readily available. However, the renewal options for leases of transportation equipment were not included as part of the lease term because the Group has historically exercises its option to buy these transportation equipment at the end of the lease term.

# (f) Distinction Among Investment Properties, Owner-managed Properties and Real Estate

The Group classifies its acquired properties as Property and Equipment if used in operations and administrative purposes, as Investment Properties if the Group intends to hold the properties for capital appreciation or rental and as Real Estate Inventories if the Group intends to develop the properties for sale.

# (g) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in Note 2.10 and relevant disclosures are presented in Note 23.

# 3.2 Key Sources of Estimation Uncertainty

Presented below and in the succeeding pages are the key assumptions concerning the future, and other sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period.

# (a) Revenue Recognition for Performance Obligations Satisfied Over Time

In determining the amount of revenue to be recognized for performance obligations satisfied over time, the Group measures progress on the basis of actual costs incurred relative to the total expected costs to complete such performance obligation. Specifically, the Group estimates the total development costs with reference to the project development plan and any agreement with customers. Management regularly monitors its estimates and apply changes as necessary. A significant change in estimated costs would result in a significant change in the amount of revenue recognized in the year of change.

# (b) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 24.2.

# (c) Determination of Net Realizable Value of Real Estate Inventories

In determining the net realizable value of real estate inventories, management takes into account the most reliable evidence available at the time the estimates are made.

Management determined that the carrying values of its real estate inventories are lower

than their net realizable values based on the present market rates. Accordingly, management did not recognize any valuation allowance on these assets as of March 31, 2021.

# (d) Estimation of Useful Lives of Property and Equipment and Right-of-use Assets

The Group estimates the useful lives of property and equipment and right-of-use assets based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment and right-of-use assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

The carrying amounts of property and equipment and right-of-use assets are analyzed in Notes 9 and 10.1, respectively. Based on management's assessment as at Mmarch 31, 2020, there is no change in the estimated useful lives of those assets during those years. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

# (e) Fair Value Measurement of Investment Property

The Group's investment property composed of land are carried at cost at the end of the reporting period. In addition, the accounting standards require the disclosure of the fair value of the investment properties. In determining the fair value of these assets, the Group engages the services of professional and independent appraiser applying the relevant valuation methodologies as discussed in Note 26.3.

For investment properties with appraisal conducted prior to the end of the current reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those properties.

# (f) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the deferred tax assets (offset against deferred tax liabilities) recognized as at March 31, 2021 will be fully utilized in the coming years (see Note 19).

# (g) Impairment of Non-financial Assets

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.14). Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

No impairment losses were required to be recognized on property and equipment, investment properties, right-of-use assets and other non-financial assets for the period ended March 31, 2021 and 2020 (see Notes 8, 9, 10 and 11).

### (h) Valuation of Post-employment DBO

The determination of the Group's obligation and cost of post-employment defined benefit plan is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 2.14 and include, among others, discount rates and salary increase rate. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the post-employment benefit obligation in the next reporting period.

# (i) Distinction Between Operating and Finance Leases (2018)

The Group has entered into various lease agreements as a lessee. Critical judgment was exercised by management to distinguish the lease agreement as either an operating or a finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreement. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Management has assessed that its existing lease agreements at the end of each reporting period qualifies under operating lease.

#### 4. SEGMENT REPORTING

# 4.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided. In identifying its reportable operating segments, management generally follows the Group's two main revenue sources, which represent the products and services provided by the Group, namely Residential Projects and Deathcare.

- (a) Residential this segment pertains to the housing market segment of the Group. It caters on the development and sale of residential house and lots, subdivision lots, and condominium units.
- (b) Deathcare the segment pertains to sale of memorial lots, interment income, and income from chapel services.

# 4.2 Analysis of Segment Information

The following table present revenue and profit information regarding business segments of the Group for the period ended March 31, 2021:

	<b>Death Care</b>	Residential	Total
Revenues	₽229,472	₽1,309,223	₽1,538,695
Cost of sales and services	(91,389)	(668,016)	(759,405)
Gross profit	138,083	641,207	779,290
Other operating expenses Depreciation and	92,262	212,997	305,259
amortization	(10,646)	(14,715)	(25,361)
	81,616	198,282	279,898
Segment profit before tax and depreciation and	D5 ( 4 ( 7	D442.025	D400 202
amortization	₽56,467	<del>P</del> 442,925	<del>P</del> 499,392
Segment Assets	₽5,206,621	₽21,516,856	₽26,723,477
Segment Liabilities	₽1,900,413	₽12,584,613	₽14,485,026

The results of operations from the two segments are used by management to analyze the Group's operation and to allow them to control and study the costs and expenses. It is also a management indicator on how to improve the Group's operation. Expenses are allocated through direct association of costs and expenses to operating segments.

#### 4.3 Reconciliation

Presented below and succeeding page is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

	(in thousands)
Assets:	
Total segment asset	<del>P</del> 26,723,477
Due from related parties	11,597
Investment property	75,761
Group Total Assets	<del>P</del> 26,810,835
Liabilities:	
Total segment liabilities	<b>₽</b> 14,485,026
Due to related parties	909,682
Income tax payable	23,436
Deferred tax liabilities	1,172,661
Group Total Liabilities	₽16,590,805

# 4.4 Disaggregation of Revenue from Contract with Customers and Other Counterparties

When the Group prepares its investor presentations and when the Group's Executive Committee evaluates the financial performance of the operating segments, it disaggregates revenue similar to its segment reporting as presented in Notes 4.1 and 4.2.

The Group determines that the categories used in the investor presentations and financial reports used by the Group's Executive Committee can be used to meet the objective of the disaggregation disclosure requirement of PFRS 15, which is to disaggregate revenue from contracts with customers and other counterparties and disclosed herein as additional information) into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors. A summary of additional disaggregation from the segment revenues and other unallocated income are shown in the Note 16.

# 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as of March 31 follows:

	(in thousands)
Cash on hand	₽22,554
Cash in bank	1,561,497
	₽1,584,051

Cash on hand comprises of revolving fund, commission fund and petty cash fund intended for the general use of the Group.

Cash on hand comprises of revolving fund, commission fund and petty cash fund intended for the general use of the Group. Cash in banks generally earn interest at rates based on daily bank deposit rates. The related interest income earned amounted to  $\cancel{2}$ 0.1 million and  $\cancel{2}$ 3.5 million on March 31, 2021 and 2020, respectively, is presented as Finance Income in the statements of comprehensive income

# 6. CONTRACTS AND OTHER RECEIVABLES

#### 6.1 Contracts Receivables

This account is composed of the following:

	(in thousands)
Current	₽8,967,533
Non-current	2,763,684
	₽11,731,217

Contracts receivables represent receivables from sale of residential houses and lots, subdivision lots, memorial lots, and condominium units, which are normally collectible within one to fifteen years. Contracts receivables have an annual effective interest rate of 6.0% to 16.0% in 2021, 2020. Interest income related to contracts receivables amounted to ₱39.7 million and ₱20.1 million on March 31, 2021 and 2020, respectively, and are reported under Revenues in the consolidated statements of comprehensive income.

The Group's contracts receivables are effectively collateralized by the real estate properties sold to the buyers considering that the title over the rights in the real estate properties will only be transferred to the buyers upon full payment.

Included in the contracts receivables are receivables obtained by way of deed of assignment from Household Development Corporation (HDC), a related party under common ownership.

In consideration of the assignment, BHI shall pay HDC a cash consideration totaling ₱274.5 million. As of March 31, 2021, the unpaid portion of the cash consideration amounting to ₱62.2 million, is presented as part of Trade payables under Trade and Other Payables account in the consolidated statements of financial position (see Note 13.1).

In 2021, certain receivables amounting to ₱2,963.0 million were used as collateral security against interest-bearing loans (see Note 12).

#### 6.2 Other Receivables

The composition of this account as of March 31 is shown below.

	(in thousands)
Receivable from contractors and brokers	₽1,486,267
Advances to contractors and others	491,106
Receivables from other services	23,435
Advances to employees	22,178
Other receivables-others	130,026
	<del>P</del> 2,153,012

Receivable from contractors and brokers pertains to excess of advances over the remaining liability related to construction development while receivables from brokers pertains to the collections they received on behalf of the Group that are yet to be remitted to the Group.

Advances to contractors and others mainly represent advances to contractors or suppliers as advance payments for purchase of construction materials, supplies and construction services. This also include excess of advances over the remaining liability related to construction development.

Advances to employees represent cash advances and noninterest-bearing short-term loans granted to the Group's employees, which are collected through liquidation and salary deduction.

Others mainly pertain to receivables from the buyers for documentary fees and other assistance related to processing and transfer of lots and units sold.

# 7. REAL ESTATE INVENTORIES

Details of real estate inventories, which are stated at cost and is lower than NRV, are shown below.

	(in thousands)
Raw land	<del>P</del> 4,551,954
Residential houses and lots	1,324,171
Memorial lots	881,151
Property development costs	467,018
Condominium units	157,791
	₽7,382,085

Raw land pertains to the cost of several parcels of land acquired by the Group to be developed and other costs incurred to effect the transfer of the title of the properties to the Group.

Residential houses and lots represent houses and lots in subdivision projects for which the Group has already been granted the license to sell by the Housing and Land Use Regulatory Board of the Philippines. Residential houses include units that are ready for occupancy and units under construction.

Memorial lots consist of acquisition costs of the land, construction and development costs, and other necessary costs incurred in bringing the memorial lots ready for sale.

The property development costs represent the accumulated costs incurred in developing the real estate properties for sale. Costs incurred comprise of actual costs of land, construction and related engineering, architectural and other consultancy fees related to the development of residential projects.

Condominium units for sale pertain to the accumulated land costs, construction services and other development costs incurred in developing the Group's condominium projects.

# 8. OTHER ASSETS

This account consists of the following as of March 31:

	(in thousands)
Current:	
Construction materials	₽761,848
Prepaid commission	342,384
Creditable withholding taxes	61,052
Prepaid expenses	18,912
Security deposits - current	6,163
Deferred input VAT	5,786
Other assets	1,237
	1,197,382
Non-current:	
Security deposits	98,339
Other assets	5,000
	103,339
	₽1,300,721

Construction materials pertain to aluminum forms and various materials to be used in the construction of residential houses. Deferred input VAT pertains to the unamortized portion of input VAT from purchases of capital goods which are subject to amortization.

# 9. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at March 31, 2021 shown below.

					Park			
					Maintenance	Furniture,	System	
		Leasehold	Service	Service	Tools and	Fixtures and	Development	
	Building	Improvements	Vehicle	Equipment	Equipment	Equipment	Cost	Total
Cost	₽207,304	₽54,409	₽148,171	₽17,439	₽39,079	₽225,878	₽49,854	₽742,134
Accumulated								
depreciation and								
amortization	(55,710)	(40,440)	(103,879)	(14,868)	(31,442)	(162,993)	(37,472)	(446,804)
Net carrying			•	•		•	•	•
amount	₽151,594	P13,969	P44,292	P2,571	₽7,637	P62,885	₽12,382	P295,330

The amount of depreciation and amortization is presented as part of Cost of Sales and Services and Other Operating Expenses in the consolidated statements of comprehensive income (see Note 17). Depreciation expense of park maintenance tools and portion of service equipment were charged under park operations, which is subsequently closed to perpetual care fund (see Note 15).

#### 10. LEASES

The Group has leases for certain office spaces. With the exception of short-term leases, each lease is reflected on the consolidated statement of financial position as right-of-use assets and a lease liabilities.

Each lease generally imposes a restriction that, unless there is a contractual right for the Group to sublease the asset to another party, the right-of-use asset can only be used by the Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. Some leases contain an option to purchase the underlying lease asset outright at the end of the lease, or to extend the lease for a further term.

The Group is prohibited from selling or pledging the underlying leased assets as security. For leases over office spaces, the Group must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Group must insure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

The Group has leased 22 office spaces with an average remaining lease term of three years.

# 10.1 Right-of-use Assets

The carrying amounts of the Group's right-of-use assets as of March 31, 2021 is ₽18.2 million.

The total amortization on the right-of-use assets is presented as part of Depreciation and amortization under Other operating expense in the consolidated statement of comprehensive income (see Note 17.2).

## 10.2 Lease Liabilities

Lease liabilities are presented in the consolidated statement of financial position as at March 31, 2021 as follows:

	(in thousands)
Current	₽8,460
Non-current	10,200
	₽18,660

The use of extension and termination options gives the Group added flexibility in the event it has identified more suitable premises in terms of cost and/or location or determined that it is advantageous to remain in a location beyond the original lease term. The future cash outflows to which the Group is potentially exposed to are not reflected in the measurement of lease liabilities represent the amount of monthly rent remaining for the lease term and security deposit to be forfeited.

An option is only exercised when consistent with the Group's regional markets strategy and the economic benefits of exercising the option exceeds the expected overall cost. As of March 31, 2021, the Group has no historical experience of exercising termination option for its existing lease agreements.

As at March 31, 2021, the Group has no lease committment, which had not yet commenced.

# 10.3 Lease Payments Not Recognized as Liabilities

The Group has elected not to recognize a lease liability for short-term leases or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis.

The expenses relating to short-term leases amounted to ₽6.9 million is presented as Rentals as part of Other Operating Expenses in the consolidated statements of comprehensive income (see Note 17.2). There are no existing lease commitments for short-term leases.

# 10.4 Security Deposits

Refundable security deposits represent the lease deposits made to third parties for the lease of the Group's office spaces.

Related rental deposits for these leases amounted to ₱104.5 milion and ₱102.3 million as of March 31, 2021 and December 31, 2020, respectively, and are presented as part of the Other Assets in the consolidated statements of financial position (see Note 8).

# 11. INVESTMENT PROPERTIES

The Group's investment properties consist of parcels of land which is intended for capital appreciation amounting to \$\mathbb{P}75.8\$ million as of March 31, 2021.

None of the Group's investment properties have generated rental income. There were also no significant directly attributable cost, purchase commitments and any restrictions as to use related to these investment properties during the reporting periods.

Management has assessed that there were no significant circumstances during the reporting periods that may indicate impairment loss on the Group's investment properties.

The fair value and other information about the measurement and disclosures related to the investment properties are presented in Note 26.3.

#### 12. INTEREST-BEARING LOANS

Short-term and long-term interest-bearing loans and borrowings pertain to bank loans which are broken down as follows:

(in thousands)
¥3,062,538
3,940,860
₽7,003,398

The bank loans represent secured and unsecured loans from local commercial banks. The loans which have maturities ranging from 1 to 15 years bear annual interest rates ranging from 5.5% to 8.5%.

Interest expense incurred on these loans amounted to \$\mathbb{P}\$105.1 million and \$\mathbb{P}\$46.4 million for the periods ended March 31, 2021 and 2020, respectively. These are presented as part of Finance cost in the consolidated statements of comprehensive income.

There are no outstanding interest payable as of March 31, 2021 related to these loans.

The loans are net of debt issue cost amounting to \$\mathbb{P}34.8\$ million as of March 31, 2021. The amortization of debt issue cost amounting to \$\mathbb{P}10.4\$ million, is presented as part of Finance Cost under Other Income (Charges) section in the consolidated statements of comprehensive income.

Certain loans of the Group are secured by contract receivables with a carrying amount of \$\mathbb{P}2,746.1\$ million as of March 31, 2021 (see Note 6.1 and 25.2).

#### 13. TRADE AND OTHER PAYABLES AND RAWLAND PAYABLE

### 13.1 Trade and Other Payables

This account consists of:

	(in thousands)
Trade payables	₽1,187,710
Accrued expenses	559,418
Deferred output tax	291,439
Retention payable	84,243
Commission payable	77,769
Withholding taxes payable	9,990
VAT payable	7,592
Other payables	575
	<b>₽</b> 2,218,736

Trade payables comprise mainly of liabilities to suppliers and contractors arising from the construction and development of the Group's real estate properties. It also includes liability on assigned receivables which pertains to the outstanding balance of the cash consideration with respect to the receivables assigned by HDC to BHI (see Note 6.1).

Accrued expenses pertain to accruals of professional fees, salaries and other employee benefits, utilities, advertising, marketing and other administrative expenses.

Deferred output tax is the portion of VAT attributable to outstanding contract receivables. This is reversed upon payment of monthly amortization from customers.

Retention payable pertains to the amount withheld from payments made to contractors to ensure compliance and completion of contracted projects equivalent to 10% of every billing made by the contractor. Upon completion of the contracted projects, the amounts are remitted to the contractors.

Commission payable refers to the liabilities of the Group as of the end of the reporting periods to its sales agents for every sale that already reached the revenue recognition threshold of the Group.

#### 13.2 Rawland Payables

Rawland payables pertains to the amount of outstanding liability regarding the acquisitions of raw land from third parties, which will be used in the development of the Group's subdivision and memorial lots projects.

The Group purchased various rawlands for expansion and development of the Group's subdivision and memorial lots projects. The outstanding balance arising from these transactions amounted to ₱1,318.4 million and ₱1,316.5 million as of March 31, 2021 and December 31, 2020, respectively.

#### 14. CUSTOMERS' DEPOSITS

Customers' deposits pertain to reservation fees and advance payments from buyers, which did not meet the revenue recognition criteria as of the end of the reporting periods. As of March 31, 2020, Customers' Deposits account, as presented in the current liabilities section of the consolidated statements of financial position, amounted to \$\mathbb{P}2,983.0\$ million (see Note 2.12).

#### 15. RESERVE FOR PERPETUAL CARE

Under the terms of the contract between the Group and the purchasers of memorial lots, a portion of the amount paid by the purchasers is set aside as Perpetual Care Fund (Trust Fund). The balance of the reserve for perpetual care for memorial lots as of March 31, 2021 and December 31, 2020 amounted to ₱844.6 million and ₱827.8 million, respectively, represents the total amount of perpetual care from all outstanding sales contracts, net of amount already remitted for fully collected memorial lots into the Trust Fund.

As an industry practice, the amount turned over to the Trust Fund is only for fully collected contracts in as much as the outstanding contracts may still be forfeited and/or rescinded. The income earned from the Trust Fund will be used in the perpetual care and maintenance of the memorial lots. Once placed in the Trust Fund, the assets, liabilities, income and expense of the Trust Fund are considered distinct and separate from the assets and liabilities of the Group, thus, do not form part of the accounts of the Group.

#### 16. REVENUES

# 16.1 Disaggregation of Revenues

The Group derives revenues from sale of real properties and deathcare operations. An analysis of the Group's major sources of revenues for the period ended March 31, 2021 is presented below and in the succeeding page.

		Segments		
	Death Care	Residential	Total	
Geographical areas				
Luzon	₽125,446	₽1,102,162	₽1,227,608	
Visayas	47,447	86,161	133,608	
Mindanao	56,579	120,900	177,479	
	₽229,472	₽1,309,223	₽1,538,695	

#### 16.2 Contract Assets

The Group recognizes contract assets, due to timing difference of payment and satisfaction of performance obligation, to the extent of satisfied performance obligation on all open contracts as of the end of the reporting period.

Changes in the contract assets are recognized by the Group when a right to receive payment is already established and upon performance of unsatisfied performance obligation.

# 16.3 Direct Contract Costs

The Group incurs sales commissions upon execution of contracts to sell real properties to customers. Incremental costs of commission incurred to obtain contracts are capitalized and presented as Prepaid commission under Other Current Assets in the consolidated statements of financial position (see Note 8). These are amortized over the expected construction period on the same basis as how the Group measures progress towards complete satisfaction of its performance obligation in its contracts. The total amount of amortization is presented as part of Commission under Operating Expenses (see Note 17.2).

#### 17. COSTS AND EXPENSES

# 17.1 Costs of Sales and Services

Presented below are the details of costs of sale and services.

	(in thousands)
Cost of real estate sales	<del>P</del> 751,532
Cost of interment	4,553
Cost of chapel services	3,320
	₽759,405

Cost of real estate sales is comprised of:

	(in thousands)
Cost of land	₽399,164
Construction and development costs	352,368
	₽751,532

# 17.2 Operating expenses by nature

The details of operating expenses by nature for the period ended March 31, 2021 is shown below.

	(in thousands)
Salaries and wages	₽89,992
Commission	64,112
Depreciation and amortization	25,361
Outside services	22,383
Advertising	18,498
Promotions	9,587
Repairs and maintenance	9,513
Management fees	7,644
Utilities	7,138
Rentals	6,899
Prompt payment discount	5,411
Taxes and licenses	4,545
Representation	4,282
Transportation and travel	3,892
Office supplies	3,838
Insurance	2,955
Professional fees	2,226
Collection fees	1,215
Meetings and conferences	1,140
Training and seminars	622
Miscellaneous expenses	14,006
	₽305,259

Miscellaneous mainly consist of subscription dues and other fees such as registration, transfer and mortgage fees.

# 18. OTHER REVENUES

This account consists of:

	(in thousands)
Forfeited sales	<del>₽</del> 30,876
Interest on past due Accounts	2,024
Transfer fee	933
Service Tent rental	240
Others	1,046
	₽35,119

Others include penalties from customers with lapsed payments, restructured accounts, and other fees collected for transactions incidental to the Group's operations such as payment for memorial garden construction fee, among others.

#### 19. TAXES

# 19.1 Registration with the Board of Investments (BOI)

The BOI approved the Company's application for registration as an Expanding Developer of Economic and Low-Cost Housing Project on a Non-pioneer Status relative to its various units under its Bria Calamba Phase 2, Bria Calamba Phase 4, Bria Calmaba Phase 3, Bria Magalang, Bria Manolo Fortich, Bria Kidapawan, Bria Urdaneta, Bria Norzagaray, Bria Norzagaray Phase 2, Bria Hermosa, Bria Homes, Paniqui, Bria General Trias, Bria Trece Martires, Bria Sta. Cruz, Lumina Tanza Phase 4, Lumina Camarines Sur, Lumina Camarines Sur Classic, Lumina Dumaguete, Lumina Dumaguete 2, and Bria Flats Azure in 2020; Lumina Quezon Phase 2, Bria La Hacienda, Bria San Pablo, Lumina Gensan, Bria Flats Mykonos, Bria Flats Levitha, Bria Flats Corfu, Bria Flats Rhodes, Bria Flats Capri, Bria Sta. Maria, Bria Homes Digos, Bria Homes Tagum, Bria Flats Crimson, Bria Flats Scarlet, Bria Flats Magenta, and Lumina Classic 2B in 2019; Bria Calamba Phase 1 and 2 project in December 2018; under the Northridge Central Lane, Northridge Grove Phase 2, Northridge View, Bria Home Binangonan and Bria General Santos projects in December 2017; and, under the Lumina Tanza Phase 2, Lumina Homes San Pablo and Lumina General Trias (Phase 1 and 2) projects in December 2016.

Under the registration, the applicable rights and privileges provided in the Omnibus Investment Code of 1987 shall equally apply and benefit the BHI with certain incentives including income tax holiday (ITH) for a period of four years from the date of registration.

# 19.2 Current and Deferred Taxes

The components of tax expense reported in consolidated profit or loss and in consolidated other comprehensive income for the period ended March 31, 2021 follow:

	(in thousands)
Current	₽3,936
Deferred	19,991
	₽23,927

The Group is subject to the MCIT, which is computed at 2% of gross income as defined under the tax regulations, or RCIT, whichever is higher. The Group reported RCIT in 2021 and 2020 as the RCIT is higher than MCIT in such years.

In March 31 2021 and 2020, the Group claimed itemized deductions in computing for its income tax due.

#### 20. RELATED PARTY TRANSACTIONS

# 20.1 Due from Related Parties

In the normal course of business, the Group grants noninterest-bearing cash advances to its parent company and other related parties, including those under common ownership, for working capital requirements, capital asset acquisition and other purposes. These advances are unsecured and generally payable in cash on demand or through offsetting arrangements with related parties.

The outstanding advances arising from these transactions amounting to ₱11.6 million and ₱10.4 million as at March 31, 2021 and December 31, 2020, is presented as Due from Related Parties account in the consolidated statements of financial position.

The movements in the Due from Related Parties account are shown below.

	(in thousands)
Balance at beginning of period	₽10,385
Advances	1,212
	₽11,597

Based on management's assessment, no impairment losses need to be recognized for the period ended March 31 2021 and 2020 from its receivables from related parties.

#### 20.2 Due to Related Parties

The Group obtained short-term, unsecured, noninterest-bearing advances from related parties under common control for working capital requirements payable in cash upon demand. The outstanding balance is presented as Due to Related Parties account as at as at March 31, 2021 and December 31, 2020.

The movements in the Due to Related Parties account are shown below.

	(in thousands)
Balance at beginning of period	₽952,623
Payments	(42,941)
	₽909,682

# 21. EQUITY

# 21.1 Capital Stock

Capital stock consists of:

	<u>Mar 31, 2021</u>	Dec 31, 2020
Common		
Authorized	996,000,000	996,000,000
Par value per share	₽1.00	₽1.00
Issued shares	644,117,649	644,117,649
Value of shares issued	<b>₽</b> 644,117,649	<b>₽</b> 644,117,649
Preferred		
Authorized	400,000,000	400,000,000
Par value per share	<b>₽</b> 0.01	₽0.01
Issued shares	_	_
Value of shares issued	_	_

On March 17, 2016, the SEC approved the increase in the Parent Company's authorized capital stock from P20.0 million divided into 200,000 common shares with par value of \$\mathbb{P}\$100 per share to \$\mathbb{P}\$1.0 billion divided into 996,000,000 common shares with par value of \$\mathbb{P}\$1 per share and 400,000,000 preferred shares with par value of \$\mathbb{P}\$0.01 per share.

On April 1, 2016, the Parent Company applied for the registration of its common shares with the SEC and the listing of the Parent Company's shares on the PSE.

The PSE approved the Parent Company's application for the listing of its common shares on June 8, 2016 and the SEC approved the registration of the 74,117,649 common shares of the Parent Company on June 14, 2016.

On June 3, 2016, the SEC approved the listing of the Parent Company's common shares totaling 74.1 million. The shares were initially issued at an offer price of  $\clubsuit 10.50$  per common share. In 2021 and 2020, there were no additional issuances.

On June 29, 2016, by way of an initial public offering (IPO), sold 74,117,649 shares of its common stock at an offer price of P10.50 and generated net proceeds of approximately ₱703.0 million. The IPO resulted in the recognition of additional paid-in capital amounting to ₱628.9 million, net of IPO-related expenses amounting to ₱75.2 million.

On December 27, 2017, the Parent Company's BOD authorized the issuance of 150,000,000 common shares to CGI, a related party under common ownership, out of the unissued authorized capital stock, at a subscription price of \$\mathbb{P}20.1\$ per share or an aggregate subscription price of \$\mathbb{P}3,014.0\$ million.

As at March 31, 2021, there are 7 holders of the listed common shares owning at least one board lot of 100 shares. Such listed shares closed at \$\mathbb{P}449.00\$ per share as of March 31, 2021

# 21.2 Revaluation Reserves

As of March 31, 2021, the Company has revaluation reserves which pertains to accumulated actuarial losses and gains, net of tax, due to remeasurement of post-employment defined benefit plan amounting to \$\mathbb{P}20.9\$ million.

#### 22. EARNINGS PER SHARE

The basic and diluted earnings per share were computed as follows:

(in thousands)
₽380,186
644,118
₽0.59

The Group has no dilutive potential common shares as at March 31, 2021, hence, diluted earnings per share equals the basic earnings per share.

# 23. COMMITMENTS AND CONTINGENCIES

# 23.1 Operating Lease Commitments

The Group has leases with terms ranging from three to five years with renewal options upon mutual written agreement between the parties, and include annual escalation in rental rates.

The total rentals from this operating lease amounted to \$\frac{1}{2}6.9\$ million in 2021, which is shown as Rentals under Other Operating Expenses in the consolidated statement of comprehensive income (see Note 17.2).

#### 23.2 Others

There are other commitments and contingent liabilities that arise in the normal course of the Group's operations which are not reflected in the consolidated financial statements. Management is of the opinion that losses, if any, from these events and conditions will not have material effects on the Group's consolidated financial statements.

#### 24. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks which result from both its operating and investing activities. The Group's risk management focuses on actively securing the Group's short to medium-term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not engage in the trading of financial assets for speculative purposes nor does it write options. The relevant financial risks, unless otherwise stated, to which the Group is exposed to are described below and in the succeeding pages.

Interest Rate Risk

#### 24.1 Interest Rate Risk

The Group has no financial instruments subject to floating interest rate, except cash in banks, which has historically shown small or measured changes in interest rates. As such, the Group's management believes that interest rate risks are not material.

#### 24.2 Credit Risk

The Group operates under sound credit-granting criteria wherein credit policies are in place. These policies include a thorough understanding of the customer or counterparty as well as the purpose and structure of credit and its source of repayment. Credit limits are set and monitored to avoid significant concentrations to credit risk. The Group also employs credit administration activities to ensure that all facets of credit are properly maintained.

The maximum credit risk exposure of financial assets and contract assets is the carrying amount of the financial assets as shown on the consolidated statements of financial position are summarized below.

	(in thousands)
Cash and cash equivalents	₽1,584,051
Contracts receivable	11,731,217
Contract assets	2,258,813
Due from related parties	11,597
Security deposits	104,502
Other receivables	1,639,728
	₽17,329,908

Cash in banks are insured by the Philippine Deposit Insurance Commission up to a maximum coverage of \$\mathbb{P}\$0.5 million for every depositor per banking institution. Also, the Group's contracts receivable are effectively collateralized by residential houses and lots and memorial lots. Other financial assets are not secured by any collateral or other credit enhancements.

The Company applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all contract receivables and other receivables. To measure the expected credit losses, contract receivables and other receivables have been grouped based on shared credit risk characteristics and the days past due (age buckets). The other receivables relate to receivables from both third and related parties other than contract receivables and have substantially the same risk characteristics as the contract receivables.

The expected loss rates are based on the payment profiles of sales over a period of 36 months and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The management determined that there is no required ECL to be recognized on the Group's contract receivables since the fair value of real estate sold when reacquired is sufficient to cover the unpaid outstanding balance of the related receivable arising from sale. Therefore, there is no expected loss given default as the recoverable amount from subsequent resale of the real estate is sufficient. Accordingly, no additional allowance was recorded by the Group as of March 31, 2021 and 2020.

The Contract Asset account is secured to the extent of the fair value of the real estate sale of house and lot and condominium units sold since the title to the real estate properties remains with the Group until the contract assets or receivables are fully collected. Therefore, there is also no expected loss given default on the contract asset.

The Group considers credit enhancements in determining the expected credit loss. Contract receivables and contract assets from real estate sales are collateralized by the real properties. The estimated fair value of collateral and other security enhancements held against trade receivables are presented below.

	Gross Maximum Exposure	Fair Value of Collaterals	Net Exposure
Contract receivables	₽11,731,217	₽11,731,217	<u>P</u> _
Contract assets	2,258,813	2,258,813	_
	₽13,990,030	₽13,990,030	<u>P</u> _

As of March 31, 2021, the aging of receivables is as follows:

(In Thousands)	Current	Within 90 days	91-180 days	181-360 days	Over 1Year	Total
Contracts receivable Due from related	₽9,393,117	₽416,776	₽314,614	₽698,445	₽908,265	₽11,731,217
parties	11,597	_	_	_	_	11,597
Other receivables	1,639,728	_	_	_	_	1,639,728
Total	₽11,044,442	₽416,776	₽314,614	₽698,445	₽908,265	₽13,382,542

ECL for due from related parties are measured and recognized using the liquidity approach. Management determines possible impairment based on the related party's ability to repay the advances upon demand at the reporting date taking into consideration the historical defaults from the related parties.

The Group does not consider any significant risks in the due from related parties as these are entities whose credit risks for liquid funds are considered negligible, since counterparties are in good financial condition. As of March 31, 2021, impairment allowance is not material.

Security deposits are subject to credit risk. The Group's security deposits pertain to receivable from lessors and third party utility providers. Based on the reputation of those counterparties, management considers that these deposits will be refunded when due.

# 24.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 6-month and one-year period are identified monthly.

As of March 31, 2021, the Group's financial liabilities have contractual maturities which are presented below.

	Within 12 Months	More than One Year to Five Years
Trade and other payables	₽1,909,715	<u>P</u> _
Rawland payable	1,318,364	_
Interest-bearing loans and borrowings	3,062,538	3,940,860
Due to related parties	909,682	_
Lease liability	8,460	10,200
Reserve for perpetual care	_	844,591
	₽7,208,759	<del>P</del> 4,795,651

# 25. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

# 25.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below.

		Carrying Values	Fair Values
	Notes	(in thousands)	
Financial Assets			
At amortized cost:			
Cash on-hand and in-banks	5	₽1,584,051	₽1,584,051
Contracts receivables	6	11,731,217	11,731,217
Due from related parties	20.1	11,597	11,597
Security deposits	8	104,502	104,502
Other Receivables		1,639,728	1,639,728
		₽15,071,095	₽15,071,095

		Carrying Values	Fair Values
	Notes	(in thousands)	
Financial Liabilites			
At amortized cost:			
Interest-bearing loans	12	7,003,398	7,003,398
Trade and other payables	13	1,909,715	1,909,715
Rawland payables	13	1,318,364	1,318,364
Lease liability	10	18,660	18,660
Reserve for perpetual care	15	844,591	844,591
		11,094,728	11,094,728

See Note 2.5 for a description of the accounting policies for each category of financial instrument. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 24.

# 25.2 Offsetting of Financial Assets and Financial Liabilities

Except as more fully described in Note 20, the Group has not set-off financial instruments and does not have relevant offsetting arrangements. Currently, all other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties' BOD and stockholders. As such, the Group's outstanding receivables from and payables to the same related parties as presented in Note 20 can be potentially offset to the extent of their corresponding outstanding balances.

# 26. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

# 26.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

# 26.2 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The Group's financial assets which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed include cash and cash equivalents, which are categorized as Level 1, and contract and other receivables, due from related parties and security deposits which are categorized as Level 3. Financial liabilities which are not measured at fair value but for which fair value is disclosed pertain to interest-bearing loans and borrowings, trade and other payables, due from related parties, rawland payable, and reserve for perpetual care which are categorized as Level 3.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying net asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments are not based on observable market data.

# 26.3 Fair Value Measurement for Non-financial Assets

The Group's investment properties amounting to \$\mathbb{P}75.8\$ million are categorized under level 3 hierarchy of non-financial assets measured at cost as of March 31, 2021 (see Note 11).

The fair value of the Group's investment properties, pertaining to parcels of land, amounting to \$\mathbb{P}508.1\$ million as of March 31, 2021, are determined on the basis of the appraisals performed by an independent appraiser, respectively, with appropriate qualifications and recent experience in the valuation of similar properties in the relevant locations. To some extent, the valuation process was conducted by the appraiser in discussion with the Group's management with respect to the determination of the inputs such as the size, age, and condition of the land and buildings, and the comparable prices in the corresponding property location.

In estimating the fair value of these properties, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. Based on management assessment, the best use of the Group's non-financial assets indicated above is their current use.

The Group determines the fair value of idle properties through appraisals by independent valuation specialists using market – based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

The level 3 fair value of land was determined based on the observable recent prices of the reference properties, adjusted for differences in key attributes such as property size, zoning, and accessibility. The most significant input into this valuation approach is the price per square foot; hence, the higher the price per square foot, the higher the fair value.

# 27. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk.

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and financial liabilities. The Group manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the carrying amount of equity as presented in the consolidated statements of financial position. Capital for the reporting periods under review is summarized as follows:

	(in thousands)
Total interest-bearing loans	₽7,003,398
Total adjusted equity	10,220,030
Debt-to-equity ratio	0.69:1.00

## Financial Soundness Indicator

Below are the financial ratios that are relevant to the Company for the period ended March 31, 2021 and 2020.

		31-Mar-20	2020
Liquidity:			
Current Ratio	Current Assets/Current Liability	2.24:1	2.47:1
Solvency:	•		
Solvency ratio	EBITDA / Total debt (Total debt includes interest bearing loans and borrowings)	0.08:1	0.09:1
Total Liabilities-to-Equity Ratio	Total debt / Total stockholders' equity (Total debt includes interest bearing loans and borrowings)	0.69:1	0.73:1
Asset-to-equity:	oor owngo,	0.05.1	0.75.1
Asset-to-Equity ratio	Total Assets/Total Equity	2.62:1	2.70:1
		31-Mar-21	31-Mar-20
Interest-rate-coverage:			
Interest-rate-coverage ratio	Profit Before Tax and Interest/Finance Costs (Including capitalized		
	interest)	4.84:1	13.44:1
Profitability:			
Return-on-equity	Net profit / Average total equity	4%	6%

# MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# RESULTS OF OPERATIONS COVERING 3-MONTHS OF 2021 VS. 3-MONTHS OF 2020

#### Revenues

The revenues of the Company decreased from **P1,815.5** million for the 3-months ended March 31, 2020 to **P1,538.7** million for the 3-months ended March 31, 2021. This was primarily attributable to the following:

#### • Real estate sales

Real estate sales of the group decreased to \$\mathbb{P}\$1,475.7 million for the 3-months of 2021, a 17% decrease from \$\mathbb{P}\$1,776.8 million in the same period in 2020. This was due mainly to a decline in completion of sold projects for the period in residential units for Bria Homes, as well as a decrease in the sale of memorial lots for Golden Haven.

#### • Interest income on contract receivables

Income from interest on contract receivables were recorded at **\$\mathbb{P}39.7\$ million** in 3-months of 2021, increasing by **98%** compared to **\$\mathbb{P}20.1\$ million** in 3-months of 2020. This was due to the increase on in-house financed transactions made in 3-months of 2021 compared to3-months of 2020.

# • Interment income

There was 56% increase in income from interment services, to ₱14.9 million in 3-months of 2021 from ₱9.5 million in the same period in 2020. This was attributable to the increase in the number of services rendered in 3-months of 2021, compared to the same period in 2020.

# • Income from chapel services

Income from chapel services decreased by **8%**, to **P8.4 million**, from **P9.1 million**, due to the decrease in the number of memorial chapel services and rendered in 3-months of 2021, compared to the same period in 2020.

# Costs and Expenses

Cost and expenses decreased to **P1,064.7 million** in 3-months ended March 31, 2021, from **P1,235.0 million** for period ended March 31, 2020. The **14%** decrease was primarily attributable to the following:

#### Cost of sales and services

The cost of sales and services decreased by 17%, to \$\mathbb{P}759.4\$ million in 3-months of 2021, from \$\mathbb{P}910.4\$ million in 3-months 2020, due to the lower number of memorial lots and columbarium vaults sold by Golden Haven, and residential units sold by Bria Homes in the 3-months 2021 compared to the same period previous year.

# • Other operating expenses

A 6% decrease in other operating expenses, to **\$\mu\$305.3** million in 3-months of 2021 from **\$\mu\$324.7** million in 3-months of 2020, due primarily to decrease in commissions and promotions due to lower sales for the period.

# Other Charges - Net

Other charges - net increased to a loss of **P69.9 million** in the 3-months of 2021, from **P3.0 million** in 3-months of 2020. The **2218%** increase was mainly attributable to an increase in finance costs on the bank loans availed by the Company.

#### Tax Expense

The Company's tax expense decreased by **50%**, to **\$\mathbb{P}23.9\$ million** for 3-months of 2021 from **\$\mathbb{P}48.3\$ million** for 3-months of 2020 primarily due to a lower taxable base for the period.

#### Net Income

As a result of the movements above, total net profits decreased by **28%**, to **₽380.2 million** in 3-months of 2021 from **₽529.1 million** recorded in 3-months of 2020.

For the 3-months of 2021, except as discussed in Note 1.2 of the 2020 Financial Statements on the impact of Covid-19 Pandemic in the Group's business, there were no other seasonal aspects that had a material effect on the financial condition or results of operations of the Group. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Group is not aware of events that will cause a material change in the relationship between the costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

# FINANCIAL CONDITION AS OF MARCH 31, 2021 VS. DECEMBER 31, 2020

The Group's total assets were recorded at **\mathbb{P}26,810.8** million as of March 31, 2021, slightly higher compared to the **\mathbb{P}26,555.2** million recorded as of December 31, 2020. This increase was due to the following movements:

- Cash and cash equivalents increased by 3%, from \$\mathbb{P}\$1,543.5 million as of December 31, 2020, to \$\mathbb{P}\$1,584.1 million as of March 31, 2021, due primarily to cash generated from operations.
- Total contracts receivable and contract assets, including non-current, increased by 3% from 
  ₱13,628.8 million as of December 31, 2020, to ₱13,990.0 million as of March 31, 2021 due to sales on account recorded over the period.
- Other receivables decreased by 3% from **P2,226.2 million** as of December 31, 2020, to **P2,153.0 million** as of March 31, 2021 due primarily to the increase in advances to contractors.
- Due from related parties increased by 12% from **P10.4 million** as of December 31, 2020, to **P11.6 million** as of March 31, 2021 due primarily to advances made to related parties.
- Other current assets increased by **9%** from **₽1,099.3 million** as of December 31, 2020, to **₽1,197.4 million** as of March 31, 2021 due mostly to materials related to the development of residential projects.

The Group's total liabilities were recorded at **\mathbb{P}16,590.8** million as of March 31, 2021, slightly lower compared to the **\mathbb{P}16,715.3** million recorded as of December 31, 2020. This decrease was due to the following movements:

• Total interest-bearing loans, including non-current, decreased by 3%, from ₱7,206.1 million as of December 31, 2020 to ₱7,003.4 million as of March 31 2021, due to payments made by the Group during the period.

- Income tax payable increased by 20%, from ₱19.5 million as of December 31, 2020 to ₱23.4 million as of March 31, 2021 primarily due to the current tax expense incurred during the period.
- Due to related parties decreased by 5% from **P952.6 million** as of December 31, 2020 to **P909.7 million** as of March31, 2021, due to payments made by the Group during the period.

Total stockholder's equity increased by 4% or by \$\mathbb{P}380.2\$ million from \$\mathbb{P}9,839.8\$ million as of December 31, 2020 to \$\mathbb{P}10,220.0\$ million as of March 31, 2021, due to an increase in retained earnings by 6%, from \$\mathbb{P}6,246.4\$ million in December 31, 2020, to \$\mathbb{P}6,626.6\$ million as of March 31, 2021, coming from the net income earned during the period.

# MATERIAL CHANGES TO THE GROUP'S STATEMENT OF FINANCIAL POSITION AS OF MARCH 31, 2021 COMPARED TO DECEMBER 31, 2020 (INCREASE/DECREASE OF 5% OR MORE)

- Due from related parties increased by ₽1.2 million, or 12%, from ₽10.4 million as of December 31, 2020 to ₽11.6 million as of March 31, 2021 due primarily to advances made to related parties.
- Other assets including non-current assets increased by ₽100.2 million, or 8%, from ₽1,200.5 million as of December 31, 2020 to ₽1,300.7 million as of March 31, 2021 due mostly to materials used related to the development of residential projects.
- Due to related parties decreased by **P42.9 million**, or **5%** from **P952.6 million** as of December 31, 2020 to **P909.7 million** as of March 31, 2021, due to settlements made by the Group during the period.
- Income tax payable increased by **₽3.9 million**, or **20%**, from **₽19.5 million** as of December 31, 2020 to **₽23.4 million** as of March 31, 2021 primarily due to the current tax expense incurred during the period.

• Total stockholder's equity increased by ₽380.2 million or 4% from ₽9,839.8 million as of December 31, 2020 to ₽10,220.0 million as of March 31, 2021, due mostly to an increase in retained earnings by 6%, from ₽6,246.4 million in December 31, 2020, to ₽6,626.6 million as of March 31, 2021, due to net income earned during the period.

# MATERIAL CHANGES TO THE GROUP'S STATEMENT OF INCOME FOR THE 3-MONTHS OF 2021 COMPARED TO THE 3-MONTHS OF 2020 (INCREASE/DECREASE OF 5% OR MORE)

- Real estate sales decreased by **\mathbb{P}301.1** million or **17%**, to **\mathbb{P}1,475.7** million in 3-months of 2021 from **\mathbb{P}1,776.8** million in the same period in 2020. This was due to a decline in completion of sold projects for residential units and decline in memorial lot sales.
- Interest income on contract receivables increased by **P19.7 million** or **98%**, to **P39.7 million** in 3-months of 2021 from **P20.1 million** in the same period in 2020. This was due to the increase on in-house financed transactions in 3-months of 2021 compared to the same period in 2020.

- Income from interment services increased by **P5.4** million or **56%**, to **P14.9** million in 3-months of 2021 from **P9.5** million in the same period in 2020. This was attributable to the increase in the number of services rendered in 3-months of 2021, compared to the same period in 2020.
- Income from chapel decreased by **P0.7 million** or **8%**, to **P8.4 million** in 3-months of 2021 from **P9.1 million** in 3-months of 2020 due to the decrease in the number of memorial chapel services in 3-months of 2021, compared to the same period in 2020.
- Cost of sales and services decreased by **P151.0** million or **17%**, to **P759.4** million in 3-months of 2021 from **P910.4** million in 3-months of 2020, due to the lower number of memorial lots and columbarium vaults sold by Golden Haven, and residential units sold by Bria Homes in the 3-months 2021 compared to the same period previous year.
- Other operating expenses decreased by ₽19.4 million or 6%, to ₽305.3 million in 3-months of 2021 from ₽324.7 million in 3-months of 2020, due primarily to decrease in commissions, and promotions due to lower sales for the period compared to the same period previous year.
- Other charges net increased by **₽66.9 million** or **2218%**, to a loss of **₽69.9 million** in the 3-months of 2021, from **₽3.0 million** in 3-months of 2020. The decrease was mainly attributable to the increase in finance costs of the Group.
- Tax expense decreased by **\mathbb{P}24.4** million or 50%, to **\mathbb{P}23.9** million for 3-months of 2021 from **\mathbb{P}48.3** million for 3-months of 2020. This was primarily due to a lower taxable base for the period.
- As a result of the movements above, net profit decreased by ₽148.9 million or 28%, to ₽380.2 million for 3-months of 2021 from ₽529.1 million for 3-months of 2020.

For the 3-months of 2021, except as discussed in Note 1.2 of the 2020 Financial Statements on the impact of Covid-19 Pandemic in the Group's business, there were no other seasonal aspects that had a material effect on the financial condition or results of operations of the Group. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on the net sales or revenues or income from continuing operations. The Group is not aware of events that will cause a material change in the relationship between the costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

#### COMMITMENTS AND CONTINGENCIES

The Group is a lessee under non-cancellable operating lease agreements for its office spaces. The leases have terms ranging from three to five years with renewal options upon mutual written agreement between the parties, and include annual escalation in rental rates.

There are other commitments and contingent liabilities that arise in the normal course of the Group's operations, which are not reflected in the financial statements. Management is of the opinion that losses, if any, from these events and conditions will not have material effects on the Group's financial statements.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**GOLDEN MV HOLDINGS, INC.** 

By:

MARIBETH C. TOLENTINO
President

Date: May 17, 2021



#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Golden MV Holdings, Inc. (the Company), is responsible for the preparation and fair presentation of the consolidated financial statements, and the additional supplementary information, for the years ended December 31, 2020, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements, and the additional supplementary information, and submits the same to the stockholders.

Punongbayan & Araullo, the independent auditors appointed by the stockholders, have audited the financial statements of the Company in accordance with the Philippine Standards on Auditing, and in their report to the Board of Directors and stockholders, has expressed their opinion on the fairness of presentation upon completion of such audit.

Manuel B. Villar, Jr

Chairman of the Board

Maribeth C. Tolentino

President and Chief Operating Officer

Estrellita S. Tan

Chief Financial Officer

Signed this 30th day of April, 2021



\_, affiants exhibiting to me their respective passports, to wit:

<u>Name</u>	Passport No.	<b>Date and Place of Issue</b>
Manuel B. Villar	P2529752B	12 Jul 2019/ DFA Manila
Maribeth C. Tolentino	P5606883B	07 Oct 2020/ DFA Manila
Estrellita S. Tan	P3856353A	29 Jul 2017/ DFA Manila

who has satisfactorily proven to me their identities through their valid identification cards and that they are the same persons who personally signed before me the foregoing and acknowledges that they executed the same.

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Series of 2021.

ATTY. PABLO U. DOMINGO, JR.

Notary Public Until E .c. 31, 2022
254 Real St., Pemplor a L. Las Piñas
MCLE VI 0013671; Roli # 52656
PTR O.R. No. 6111394E-1/4/2021
IBC Lifetime # 06530; Appt No. L.P20-011



## FOR SEC FILING

Consolidated Financial Statements and Independent Auditors' Report

Golden MV Holdings, Inc. and Subsidiaries

December 31, 2020, 2019 and 2018



### **Report of Independent Auditors**

#### Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

The Board of Directors and Stockholders Golden MV Holdings, Inc. and Subsidiaries (Formerly Golden Bria Holdings, Inc.) [A Subsidiary of Fine Properties Inc.] San Ezekiel, C5 Extension Las Piñas City

#### **Opinion**

We have audited the consolidated financial statements of Golden MV Holdings, Inc. and subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2020 and 2019, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2020 and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2020 and 2019, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2020 in accordance with Philippine Financial Reporting Standards (PFRS).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### Emphasis of Matter

We draw attention to Note 1 to the separate financial statements, which describes management's assessment of the continuing impact on the Company's financial statements of the business disruptions brought by the COVID-19 pandemic. Our opinion is not modified in respect of this matter.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### (a) Revenue Recognition on Real Estate Sales and Determination of Related Costs

#### Description of the Matter

The Group's revenue recognition process, policies and procedures on real estate sales, which consists of sale of residential houses and lots, condominium units and memorial lots, are significant to our audit because these involve the application of significant judgment and estimation. In addition, real estate sales and costs of real estate sales amounted to P5.0 billion or 96.2% of consolidated Revenues and P2.6 billion or 69.4% of consolidated Costs and Expenses for the year ended December 31, 2020. Areas affected by revenue recognition, which requires significant judgments and estimates, include determining when a contract will qualify for revenue recognition, measuring the progress of the development of real estate projects, which defines the amount of revenue to be recognized and determining the amount of actual costs incurred as cost of real estate sales. These areas were significant to our audit as an errors in application of judgments and estimates could cause a material misstatement in the consolidated financial statements.

The Group's policy for revenue recognition on real estate sales are more fully described in Note 2 to the consolidated financial statements. The significant judgments applied and estimates used by management related to revenue recognition are more fully described in Note 3 to the consolidated financial statements. The breakdown of real estate sales and costs of real estate sales are also disclosed in Note 16 to the consolidated financial statements.

How the Matter was Addressed in the Audit

#### i) Residential Houses and Lots and Condominium Units

As disclosed in Notes 2 and 3 to the consolidated financial statements, the Group recognizes revenue from the real estate sale of residential houses and lots, and condominium units over time proportionate to the progress of the project development. The Group uses the input method in determining the percentage-of-completion after satisfying the gating criteria of PFRS 15, including establishing that collection of the total contract price is reasonably assured.



Our audit procedures to address the risk of material misstatement relating to revenue and costs recognition on real estate sale of residential houses and lots, and condominium units included, among others, the following:

- obtaining an understanding of the Group's revenue and cost recognition policy, revenue processes and controls over the recognition and measurement of revenues from real estate sale of residential house and lots, condominium units, and costs per project. In addressing the risks of material misstatements in revenue recognition, we have performed inspection of sample agreements for compliance with a set of criteria for revenue recognition and test of controls over contract agreements. We have also tested the reasonableness of management's judgment in determining the probability of collection of the consideration in a contract which involves a historical analysis of customer payment pattern and behaviour. We have also performed test of controls over recognition and allocation of revenues and costs per project;
- determining whether the parties to the contract have approved the contract in writing
  and that the significant terms and conditions of the real estate sale transaction were
  appropriately identified in the contract. Also, we have tested the risk, timing or amount
  of the future cash flows expected to change as a result of the identified contract; and,
  verified if the collection of the consideration is probable;
- reviewing the reasonableness of the stage of completion on selected real estate
  projects by analysing the cost incurred to date as a proportion of the total estimated
  and budgeted costs to confirm that real estate sales recognized properly reflects the
  percentage of completion of inventories;
- recalculating the percentage of collection of sales contract, on a sample basis, based on total accumulated principal payments as of the reporting date over contract price to determine if the Group established the buyers' commitment to complete their obligations over the sales contract;
- recomputing the revenues recognized for the year based on the percentage of completion calculated based on costs incurred as of date over total estimated contract cost. Our procedures also includes tracing the revenues and costs recognized to the accounting records to ascertain that the amounts recorded agree with the supporting schedules;
- ascertaining the qualification of the project engineers who prepared the budgets and reviewing the actual performance based on estimation of budgeted costs of the completed projects; and,
- performing substantive analytical review procedures over revenues and costs such as, but not limited to, yearly and monthly analyses of real estate sale of house and lots and condominium units per project based on our expectations and cost incurred per project, which include corroborating evidence from other audit procedures, and verifying that the underlying data used in the analyses are complete.

#### ii) Memorial Lots

As disclosed in Notes 2 and 3 to the consolidated financial statements, the Group recognizes revenue at a point in time when development of memorial lots are substantially completed after satisfying the gating criteria of PFRS 15, including establishing that collection of the total contract price is reasonably assured.



Our audit procedures to address the risk of material misstatement relating to revenue and cost recognition of sales of memorial lots included, among others, the following:

- obtaining an understanding of the Group's revenue and cost recognition policy, revenue processes and controls over the recognition and measurement of revenues and costs from sales of memorial lots. In addressing the risks of material misstatements in revenue recognition, we have performed inspection of sample agreements for compliance with a set of criteria for revenue recognition and test of controls over contract agreements. We have also tested the reasonableness of management's judgment in determining the probability of collection of the consideration in a contract which involves a historical analysis of customer payment pattern and behaviour. We have also performed test of controls over recognition and allocation of revenues and costs per project;
- determining whether the parties to the contract have approved the contract in writing
  and that the significant terms and conditions of the sale of memorial lots transaction
  were appropriately identified in the contract. Also, we have tested that the risk, timing
  or amount of the future cash flows is expected to change as a result of the identified
  contract; and, if the collection of the consideration is probable;
- recalculating the percentage of collection per sales contract, on a sample basis, based
  on total accumulated principal payments as of the reporting date over contract price to
  determine if the Group established the buyers' commitment to complete their
  obligations over the sales contract; and,
- performing substantive analytical review procedures over revenues such as, but not limited to, yearly and monthly analyses of sales of memorial lots and cost per project based on our expectations, which include corroborating evidence from other audit procedures, and verifying that the underlying data used in the analyses are complete.

#### (b) Existence and Valuation of Real Estate Inventories

Description of the Matter

As of December 31, 2020, the Group's real estate inventories, which relates to significant number of projects located at the major areas throughout the country amounted to P7.6 billion. These include subdivision lots, houses, land development, memorial lots, condominium units and raw land. Real estate inventories are stated at the lower of cost and net realizable value, which is the estimated selling price less costs to complete and sell.

An assessment of the net realizable value of real estate inventories is carried out at each reporting date. It requires estimation of selling prices, which consider recent market prices and conditions, and costs to complete and sell, which are subject to a number of variables including the accuracy of designs, market conditions in respect of materials and sub-contractor costs and construction issues. Accordingly, a change in the management estimation of selling prices and estimated cost to complete and sell could have a material impact on the carrying value of real estate inventories in the Group's financial statements.

Due to the voluminous transactions and the significance of management judgment and estimates involved, we have identified the risks relating to existence and valuation of real estate inventories as significant in our audit.



The Group's accounting policy relative to real estate inventories and the sources of estimation uncertainty on the net realizable value of real estate inventories are disclosed in Notes 2 and 3 to the consolidated financial statements. The analysis of the Group's real estate inventories is disclosed in Note 7 to the consolidated financial statements.

How the Matter was Addressed in the Audit

Our audit procedures included, among others:

#### Existence

- performing ocular inspection of selected real estate projects near the reporting date to confirm the existence and current condition of such projects at the end of the reporting period; and,
- examining documents such as land titles, suppliers' and contractors' agreements, invoices, official or collection receipts and accomplishment billings, supporting the costs of real estate inventories capitalized, including the costs of acquired land, during the reporting period to corroborate with other audit procedures relating to existence assertion;

#### Valuation

- reviewing the reasonableness and appropriateness of the Group's calculation of the valuation of its real estate inventories at lower of cost and net realizable value; and,
- comparing the estimated selling prices, and costs to complete and sell, on a sample basis, against the contract prices of recently completed sales, and historical data related to restoration costs, commissions and other related expenses.

#### (c) Performing Significant Portion of Audit Remotely

Description of the Matter

The COVID-19 pandemic has prompted management and the audit team to have the audit conducted remotely. The current working arrangements are relevant and significant to our audit since it created an increased risk of material misstatement due to less in-person communication with the Group's management and personnel, and lack of access to the physical records and original documents. Given the changes in how the audit was performed, the audit necessitated exercising enhanced professional skepticism.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of performing the audit remotely included the following:

- considering the nature of the engagement and the engagement team's knowledge of the entity and its environment when determining whether it is possible to perform a significant portion, if not all of the engagement remotely;
- following the requirements of the PSA including providing proper supervision and review, even when working remotely;



- obtaining information through electronic means, which includes sending and receiving
  of confirmation electronically, obtaining calculations in electronic form to check the
  mathematical accuracy, scanning of hard-copy items for review and using real-time
  inspection technology such as video and screen-sharing;
- determining the reliability of audit evidence provided electronically using enhanced professional skepticism;
- performing inquiries through video call in order to judge body language and other cues and to have a more interactive audit engagement; and,
- examining critical hard copy documents (e.g., contracts, billing invoices, purchase invoices and official receipts) physically in response to the risk in revenues and costs, which is considered to be significant.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement) and SEC Form 17-A and Annual Report for the year ended December 31, 2020 (but does not include the consolidated financial statements and our auditors' report thereon). The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2020 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



#### Auditors' Responsibility for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the Group to express an opinion on the consolidated
  financial statements. We are responsible for the direction, supervision and performance of
  the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is James Joseph Benjamin J. Araullo.

**PUNONGBAYAN & ARAULLO** 

By: James Joseph Benjamin J. Araullo

Partner

CPA Reg. No. 0111202
TIN 233-090-319
PTR No. 8533220, January 4, 2021, Makati City
SEC Group A Accreditation
Partner - No. 1762-A (until Aug. 5, 2022)
Firm - No. 0002 (until Dec. 31, 2024)
BIR AN 08-002511-039-2018 (until Nov. 26, 2021)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

April 30, 2021

#### GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

(Formerly Golden Bria Holdings, Inc.)

[A Subsidiary of Fine Properties, Inc.]

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

**DECEMBER 31, 2020 AND 2019** 

(Amounts in Philippine Pesos)

	Notes		2020		2019
<u>ASSETS</u>					
CURRENT ASSETS					
Cash and cash equivalents	5	P	1,543,506,480	P	2,795,688,210
Contracts receivable	6	_	8,828,818,926	_	8,872,413,641
Contract assets	16		2,258,812,742		1,422,315,531
Due from related parties	20		10,384,667		7,981,939
Other receivables	6		2,226,206,685		2,262,686,714
Real estate inventories	7		7,555,584,828		7,784,854,391
Other current assets	8		1,099,331,341		1,553,691,003
Total Current Assets			23,522,645,669		24,699,631,429
NON-CURRENT ASSETS					
Contracts receivable	6		2,541,160,553		2,337,075,926
Property and equipment – net	9		296,162,600		343,263,774
Right-of-use assets – net	10		18,247,722		16,309,214
Investment properties	11		75,761,379		100,607,675
Other non-current assets	8		101,183,353		92,754,230
Total Non-current Assets			3,032,515,607		2,890,010,819
TOTAL ASSETS		P	26,555,161,276	P	27,589,642,248
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Interest-bearing loans	12	P	2,113,625,216	P	2,812,540,744
Trade and other payables	13		2,171,005,177		4,325,825,459
Rawland payable	13		1,316,499,113		1,404,119,507
Customers' deposits	14		2,952,122,196		2,694,677,972
Due to related parties	20		952,622,887		952,552,860
Lease liabilities	10		8,460,236		8,394,087
Income tax payable			19,500,159		23,191,895
Total Current Liabilities			9,533,834,984		12,221,302,524
NON-CURRENT LIABILITIES					
Interest-bearing loans	12		5,092,523,778		4,813,340,231
Lease liabilities	10		10,200,297		8,072,461
Deferred tax liabilities – net	19		1,152,670,128		1,134,373,597
Reserve for perpetual care	15		827,845,319		709,813,851
Retirement benefit obligation – net	21		98,244,264		78,264,393
Total Non-current Liabilities			7,181,483,786		6,743,864,533
Total Liabilities			16,715,318,770		18,965,167,057
EQUITY	22				
Capital stock			644,117,649		644,117,649
Additional paid-in capital			2,970,208,753		2,970,208,753
Revaluation reserves – net		(	20,867,327)	(	16,381,725)
Retained earnings		-	6,246,383,431	-	5,026,530,514
Net Equity			9,839,842,506		8,624,475,191
TOTAL LIABILITIES AND EQUITY		P	26,555,161,276	P	27,589,642,248

# GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES (Formerly Golden Bria Holdings, Inc.) [A Subsidiary of Fine Properties, Inc.] CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018 (Amounts in Philippine Pesos)

	Notes		2020		2019		2018
REVENUES	16						
Real estate sales		P	5,023,780,891	P	8,453,461,670	P	5,654,913,982
Interest income on contract receivables	6		125,702,812		110,446,969		97,217,413
Interment income			47,010,066		38,897,054		32,879,843
Income from chapel services			24,183,914		41,889,569		36,225,834
•							
			5,220,677,683		8,644,695,262		5,821,237,072
COSTS AND EXPENSES	17						
Costs of sales and services			2,603,912,395		4,371,551,613		2,881,322,089
Other operating expenses			1,146,165,574		1,436,469,101		1,218,336,558
1 0 1							
			3,750,077,969		5,808,020,714		4,099,658,647
OPERATING PROFIT			1,470,599,714		2,836,674,548		1,721,578,425
OTHER INCOME (CHARGES)							
Finance costs	10, 12, 21	(	291,275,377)	(	252,154,621)	(	96,349,426)
Finance income	5	`	17,694,625	`	2,323,485	`	1,309,891
Others	18		150,004,039		233,098,093		172,819,583
		(	123,576,713)	(	16,733,043)		77,780,048
		'	123,576,713	(	10,755,045		77,700,040
PROFIT BEFORE TAX			1,347,023,001		2,819,941,505		1,799,358,473
TAX EXPENSE	19	(	127,170,084)	(	252,329,601)	(	231,604,343)
NET PROFIT			1,219,852,917		2,567,611,904		1,567,754,130
OTHER COMPREHENSIVE INCOME (LOSS)  Item that will not be reclassified subsequently to profit or loss							
Remeasurements of retirement benefit obligation	21	(	6,408,003)	(	31,710,358)	,	12,074,922
Tax income (expense)	19		1,922,401		9,513,107	(	3,622,477)
		(	4,485,602)	(	22,197,251)		8,452,445
TOTAL COMPREHENSIVE INCOME		<u>P</u>	1,215,367,315	P	2,545,414,653	P	1,576,206,575
Basic and Diluted Earnings Per Share	23	<u>P</u>	1.89	P	3.99	Р	2.43

See Notes to Consolidated Financial Statements.

GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES
(Formerly Golden Bria Holdings, Inc.)
[A Subsidiary of Fine Properties, Inc.]
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018
(Amounts in Philippine Pesos)

	(se	Capital Stock ee Note 22)		litional Paid-in Capital Notes 1 and 22)		Reserves see Note 22)		ained Earnings (see Note 2)		Total Equity
Balance at January 1, 2020 Total comprehensive income (loss) for the year	Р	644,117,649	Р	2,970,208,753	( P	16,381,725 ) 4,485,602 )	P	5,026,530,514 1,219,852,917	P	8,624,475,191 1,215,367,315
Balance at December 31, 2020	P	644,117,649	<u>P</u>	2,970,208,753	( <u>P</u>	20,867,327)	P	6,246,383,431	P	9,839,842,506
Balance at January 1, 2019 Total comprehensive income (loss) for the year	Р	644,117,649	Р	2,970,208,753	P (	5,815,526 22,197,251)	P	2,458,918,610 2,567,611,904	Р	6,079,060,538 2,545,414,653
Balance at December 31, 2019	P	644,117,649	P	2,970,208,753	( <u>P</u>	16,381,725)	P	5,026,530,514	<u>P</u>	8,624,475,191
Balance at January 1, 2018  Derecognition of available for sale securities  Total comprehensive income for the year	P	644,117,649	Р	2,970,208,753	P (	5,130,295 7,767,214) 8,452,445	P	891,164,480 - 1,567,754,130	P (	4,510,621,177 7,767,214) 1,576,206,575
Balance at December 31, 2018	P	644,117,649	Р	2,970,208,753	Р	5,815,526	P	2,458,918,610	P	6,079,060,538

 $See\ Notes\ to\ Consolidated\ Financial\ Statements.$ 

#### GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

(Formerly Golden Bria Holdings, Inc.) [A Subsidiary of Fine Properties, Inc.]

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

#### FOR THE YEARS ENDED DECEMBER 31, 2020, 2019 AND 2018

(Amounts in Philippine Pesos)

	Notes		2020		2019		2018
CASH FLOWS FROM OPERATING ACTIVITIES							
Profit before tax		P	1,347,023,001	P	2,819,941,505	P	1,799,358,473
Adjustments for:			-,,,		_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Interest expense	12, 21		290,301,911		249,175,605		93,974,898
Interest income	5, 6	(	143,397,437)	(	112,770,454)	(	98,527,304)
Depreciation and amortization	17	`	106,111,786		108,029,825	`	67,722,172
Loss on write-off of available for sale financial asset			-		= ' '		32,363,390
Operating profit before working capital changes			1,600,039,261		3,064,376,481		1,894,891,629
Increase in contracts receivable		(	160,489,912)	(	4,453,589,902)	(	1,159,239,716)
Increase in contract assets		ì	836,497,211)	ì	26,091,271)	ì	1,396,224,260)
Decrease (increase) in other receivables		(	36,480,029	ì	1,266,217,820)	(	493,835,382)
Decrease (increase) in real estate inventories			254,115,859	ì	623,819,985)	è	1,585,162,318)
Decrease (increase) in other assets			444,452,891	ì	284,134,746)	(	599,413,925)
Increase (decrease) in trade and other payables		(	2,154,820,282)	ì	66,430,112)	`	1,375,085,283
Increase (decrease) in rawland payable		ì	87,620,394)	ì	178,039,459)		426,090,301
Increase in customers' deposits		`	257,444,224		795,311,422		976,690,931
Increase in retirement benefit obligation			13,806,791		11,152,036		49,659,730
Increase in other liabilities			128,138,838		289,995,887		160,163,189
Cash used in operations		(	504,949,906)	(	2,737,487,469)	(	351,294,538)
Interest received		(	143,397,437	(	112,770,454	(	98,527,304
Interest paid			-		1,852,620		-
Cash paid for income taxes		(	110,642,889)	(	102,551,249	(	27,652,570)
Net Cash Used in Operating Activities		(	472,195,358)	(	2,725,415,644)	(	280,419,804)
CASH FLOWS FROM INVESTING ACTIVITIES							
Acquisitions of property and equipment	9	(	95,198,943)	(	119,101,433)	(	125,650,398)
Proceeds from disposals of property and equipment	9		39,340,927		-		1,554,681
Advances granted to related parties	20	(	2,402,728)		-	(	165,649)
Acquisition of investment properties	11		-	(	229,191,508)	(	334,281,622)
Collections of advances to related parties	20	_	-	_	291,873		98,020,772
Net Cash Used in Investing Activities		(	58,260,744)	(	348,001,068)	(	360,522,216)
CASH FLOWS FROM FINANCING ACTIVITIES							
Repayment of interest-bearing loans	12, 29	(	4,059,855,722)	(	1,259,809,169)	(	669,147,151)
Proceeds from availments of interest-bearing loans	12, 29	,	3,640,123,741	•	6,888,902,680	,	1,163,912,784
Interest paid on loan borrowings	12	(	288,814,829)	(	249,410,527)	(	93,536,831)
Repayment of lease liabilities	10, 29	(	13,248,845)	(	12,057,343)		-
Additional borrowings from related parties	20, 29		70,027		-		-
Repayment of amount due to related parties	29				-	(	54,673,970)
Net Cash From (Used in) Financing Activities		(	721,725,628)		5,367,625,641		346,554,832
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(	1,252,181,730)		2,294,208,929	(	294,387,188)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		_	2,795,688,210	_	501,479,281	_	795,866,469
CASH AND CASH EQUIVALENTS AT END OF YEAR		P	1,543,506,480	P	2,795,688,210	P	501,479,281

#### Supplemental Information on Non-cash Investing and Financing Activities:

- 1) The Group transferred certain parcels of land previously classified as Investment Properties to Real Estate Inventories with carrying amount of P24.8 million, P783.9 million and 124.4 million in 2020, 2019 and 2018, respectively (see Note 11).
- 2) In 2020 and 2019, the Group recognized right-of-use assets amounting to P15.2 million and P1.3 million, respectively, and lease liabilities amounting to P13.7 million and P1.2 million, respectively (see Notes 10 and 29).
- 3) In 2019, the Group transferred certain parcels of land previously classified as Real Estate Inventories to Investment Properties with carrying amount of P67.9 million (see Note 11).

See Notes to Consolidated Financial Statements.

#### GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

(Formerly Golden Bria Holdings, Inc.)
[A Subsidiary of Fine Properties, Inc.]
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2020, 2019 AND 2018
(Amounts in Philippine Pesos)

#### 1. CORPORATE INFORMATION

#### 1.1 Organization and Operations

Golden MV Holdings, Inc. (HVN or the Parent Company), formerly Golden Bria Holdings, Inc., was incorporated in the Philippines on November 16, 1982. The Parent Company's primary purpose is to invest, purchase or otherwise to acquire and own, hold, use, sell, assign, transfer, lease mortgage, exchange, develop, manage or otherwise dispose of real property, such as but not limited to memorial lots and chapels, or personal property of every kind and description, including shares of stock, bonds, debentures, notes, evidences of indebtedness, and other securities or obligations of any corporations. As of December 31, 2020, the Parent Company is 63.97% effectively owned subsidiary of Fine Properties, Inc. (FPI), which is a holding company.

In 2017, HVN acquired 99.99% ownership interest in Bria Homes, Inc. (BHI). Accordingly, BHI became a subsidiary of HVN. BHI is presently engaged in developing and selling real estate properties, particularly, residential houses, and lots. Both the Parent Company and BHI are entities under common control of FPI. Accordingly, the Parent Company accounted for the acquisition of BHI under pooling of interest method of accounting [see Note 2.3 (b)].

In 2020, HVN owns 100% ownership interest in Golden Haven Memorial Park, Inc. (GHMPI), an entity which was newly incorporated on August 24, 2020. GHMPI is engaged in the development and selling of memorial lots, particularly those under the administration of HVN's memorial parks. As of December 31, 2020, GHMPI has not yet started commercial operations.

The registered office address of BHI which is also its principal place of business is located at Lower Ground Floor, Bldg. B Evia Lifestyle Center, Daang Hari Rd., Almanza Dos, City of Las Pinas which is also its principal place of business. The registered office address of HVN and GHMPI, which is also their principal place of business, is located at San Ezekiel, C5 Extension, Las Piñas City. The registered office of FPI is located at 3<sup>rd</sup> Level, Starmall Las Piñas, CV. Starr Avenue, Pamplona, Las Piñas City.

On November 23, 2020, the Board of Directors (BOD) expressed its approval on the proposed amendment to change the Company's Corporate name from Golden Bria Holdings, Inc. to Golden MV Holdings, Inc. The required written assent from the Company's stockholders to approve the amendment was received on December 12, 2020. The said change was approved by the Securities and Exchange Commission (SEC) on January 27, 2021; while the Bureau of Internal Revenue (BIR) is yet to approve the change in name as of the date of the issuance of this consolidated financial statements.

The Parent Company's shares of stock are listed at the Philippine Stock Exchange (PSE) beginning June 29, 2016 (see Note 22).

#### 1.2 Impact of COVID-19 Pandemic on the Group's Business

The COVID-19 pandemic started to become widespread in the Philippines in early March 2020. The measures taken by the government to contain the spread of the virus have affected economic conditions and the Group's business operations.

The following are the impact of the COVID-19 pandemic to the Group's business:

#### Real Estate Sales

Real estate sales decreased by 41% due to limited selling activities and restricted construction activities. Other observations are presented below.

- construction activities were temporarily suspended during the community quarantine period and thereafter have slowly resumed on in selected areas;
- temporary closure of office premises from March 16 to June 1, and subsequently, upon resumption of operations, implementation of flexible working arrangements;
- incurrence of additional costs to ensure a safe and virus-free environment for both employees and customers; and,

#### Chapel and Interment Income

Income from chapel services dropped by 42% during the year due to limitations imposed on chapel services particularly during the community quarantine period. This resulted into fewer availments of chapel services during the year. On the other hand, interment income increased by 21% generally due to higher number of interment services across the country. The related effects of COVID-19 Pandemic boosted the figures related to interment income.

In response to this matter, the Group placed necessary measures to ensure that revenues will not be significantly affected such as increased online presence through online advertising and promotion and other offline promotional activities to attract customers. The Group also strengthened its online facility to cater the needs of its customers and implemented online-based payment schemes to encourage customers to pay their billings on time. The Group also implemented new occupational safety and health standards to provide safe and sanitized environment for employees through strict observation of health and safety protocols, retrofitting of office premises and work spaces, implementation of work-at-home arrangements, and periodic testing of employees to minimize infection within the workplace and minimize disruptions in its operations.

Based on the above actions and measure taken by management to mitigate the adverse effect of the pandemic, it projects that the Group would continue to report positive results of operations and remain liquid to meet current obligations as they fall due. Accordingly, management has not determined any material uncertainty that casts significant doubt on the Group's ability to continue as a going concern.

#### 1.3 Approval of Consolidated Financial Statements

The consolidated financial statements of the Group as of and for the year ended December 31, 2020 (including the comparative consolidated financial statements of the Group as of December 31, 2019 and for the years ended December 31, 2019 and 2018) were authorized for issue by the Parent Company's BOD on April 30, 2021.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of Preparation of Consolidated Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), which include the availments of the financial reporting reliefs issued and approved by the SEC disclosed in Note 2.2 (c). PFRS are adopted by the Financial Reporting Standards Council (FRSC), from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

#### (b) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group presents all items of income, expense and other comprehensive income or loss in a single consolidated statement of comprehensive income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the consolidated statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

#### (c) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine pesos, the Group's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

#### 2.2 Adoption of New and Amended PFRS

(a) Effective in 2020 that are Relevant to the Group

The Group adopted for the first time the following pronouncements, which are mandatorily effective for annual periods beginning on or after January 1, 2020:

Conceptual Framework : Revised Conceptual Framework for

Financial Reporting

PAS 1 and PAS 8

(Amendments) : Presentation of Financial Statements and

Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material

PFRS 3 : Business Combinations – Definition

of a Business

PFRS 7 and PFRS 9 : Financial Instruments: Disclosures and

Financial Instruments – Interest Rate

Benchmark Reform

Discussed below and in the succeeding page are the relevant information about these pronouncements.

(i) Revised Conceptual Framework for Financial Reporting. The revised conceptual framework will be used in standard-setting decisions with immediate effect. Key changes include (a) increasing the prominence of stewardship in the objective of financial reporting, (b) reinstating prudence as a component of neutrality, (c) defining a reporting entity, which may be a legal entity, or a portion of an entity, (d) revising the definitions of an asset and a liability, (e) removing the probability threshold for recognition and adding guidance on derecognition, (f) adding guidance on difference measurement basis, and, (g) stating that profit or loss is the primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements. The application of the revised conceptual framework had no significant impact on the Groups' consolidated financial statements.

- (ii) PAS 1 (Amendments), Presentation of Financial Statements, and PAS 8 (Amendments), Accounting Policies, Changes in Accounting Estimates and Errors Definition of Material (effective from January 1, 2020). The amendments provide a clearer definition of 'material' in PAS 1 by including the concept of 'obscuring' material information with immaterial information as part of the new definition, and clarifying the assessment threshold (i.e., misstatement of information is material if it could reasonably be expected to influence decisions made by primary users, which consider the characteristic of those users as well as the entity's own circumstances. The definition of material in PAS 8 has been accordingly replaced by reference to the new definition in PAS 1. In addition, amendments have also been made in other standards that contain definition of material or refer to the term 'material' to ensure consistency. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iii) PFRS 3 (Amendments), Business Combinations Definition of a Business. The amended definition of a business requires an acquisition to include input and a substantive process that together significantly contribute to the ability to create outputs. The definition of the term 'outputs' is amended to focus on goods and services provided to customers, generating investment income and other income, and it excludes returns in the form of lower costs and other economic benefits. Also, the amendments will likely result in more acquisitions being accounted for as asset acquisitions. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iv) PFRS 7 (Amendments), Financial Instruments: Disclosures, and PFRS 9 (Amendments), Financial Instruments Interest Rate Benchmark Reform. The amendments clarify that an entity would continue to apply certain hedge accounting requirements assuming that the interest rate benchmark on which the hedge cash flows and cash flows from the hedging instrument are based will not be altered as a result of interest rate benchmark reform. The application of these amendments had no significant impact on the Group's consolidate financial statements.
- (b) Effective Subsequent to 2020 but not Adopted Early
  - There are amendments to existing standards effective for annual periods subsequent to 2020, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's consolidated financial statements:
  - (i) PFRS 16 (Amendments), Leases COVID -19 Related Rent Concessions (effective from June 30, 2020). The amendments permit lessees, as a practical expedient, not to assess whether particular rent concessions occurring as a direct consequence of the COVID-19 pandemic are lease modifications and instead of account for those rent concessions as if they are not lease modifications.

- (ii) PFRS 3 (Amendments), Business Combination Reference to Conceptual Framework (effective from January 1, 2022). The amendments update an outdated reference to the Conceptual Framework in PFRS 3 without significantly change the requirements in the standard.
- (iii) PAS 16 (Amendments), *Property, Plant and Equipment Proceeds Before Intended Use* (effective from January 1, 2022). The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items in profit or loss.
- (iv) PAS 37 (Amendments), *Provisions, Contingent Liabilities and Contingent Assets* Onerous Contracts Cost of Fulfilling a Contract (effective from January 1, 2022). The amendments specify that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that related directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labor, materials) or an allocation of other costs that related directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant equipment used in fulfilling the contract).
- (v) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2023). The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.
- (vi) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures – Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3 between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale of contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of arrangements that should be accounted for as a single transaction.

- (vii) Annual Improvements to PFRS 2018-2020 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2022, are relevant to the Group:
  - PFRS 9 (Amendments), Financial Instruments Fees in the '10 per cent' Derecognition of Liabilities. The improvements clarify the fees that a company includes when assessing whether the terms of a new or modified financial liability are substantially difference from the terms of the original financial liability.
  - Illustrative Examples Accompanying PFRS 16, Leases Lease Incentives. The improvement merely removes potential for confusion regarding lease incentives.

#### (c) SEC Financial Reporting Reliefs Availed by the Group

The Group has availed of several financial reporting reliefs granted by the SEC under Memorandum Circular (MC) No. 14-2018, *Philippine Interpretation Committee Question and Answer (PIC Q&A)* No. 2018-12 Implementation Issues Affecting Real Estate Industry, MC No. 3-2019, *PIC Q&A* Nos. 2018-12-H and 2018-14 relating to several implementation issues of PFRS 15, *Revenue from Contracts with Customers*, affecting the real estate industry. These MCs deferred the implementation of the relevant account's pronouncement until December 31, 2020.

Following are the financial reporting reliefs availed of by the Group, including the descriptions of the implementation issues and their qualitative impacts to the financial statements. The Group opted to avail the reliefs until the end of the deferment period as provided under the relevant MC.

Relief	Description and Implication	Deferral period
PIC Q&A No.	PFRS 15 requires that, in determining	Originally until
2018-12-D,	the transaction price, an entity shall	December 31, 2020
Concept of the	adjust the promised amount of	under MC 4-2020;
significant	consideration for the effects of the	further deferred
financing	time value of money if the timing of	until December 31,
component in the	payments agreed to by the parties	2023 under
contract to sell	to the contract (either explicitly or	MC 34-2020
	implicitly) provides the customer or the	
	entity with a significant benefit of	
	financing the transfer of goods or	
	services to the customer. In those	
	circumstances, the contract contains a	
	significant financing component.	

Description and Implication	Deferral period
Had the Group elected not to defer this provision of the standard, it would have an impact in the financial statement as there would have been a significant financing component when there is a difference between the percentage of completion (POC) of the real estate project and the right to the consideration based on the payment schedule stated in the contract.	
The Group would have recognized an interest income when the POC of the real estate project is greater than the right to the consideration and interest expense when lesser. Both interest income and expense would be calculated using the effective interest rate method. These would have affected the retained earnings, real estate sales, and profit or loss in 2020 and 2019.	
The following should be considered by the role of a real estate developer in providing goods or services:  (i) Electricity usage – Agent (ii) Water usage – Agent (iii) Air-conditioning charges – Principal (iv) CUSA charges, and administrative and handling fees – Principal	Originally until December 31, 2020 under MC 4-2020; further deferred until December 31, 2023 under MC 34-2020
The Group has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water, electricity, air-conditioning and CUSA in its office and retail spaces, wherein it is acting as agent.	
Since the Group has availed this relief, the Group retained its current assessment and accounting for air-conditioning charges and CUSA. Had the Group elected not to defer this provision of the standard, revenues from air-conditioning charges and CUSA charges would have been presented as part of Revenues in the statements of comprehensive income. These would not result to any adjustments in the retained earnings and	
	Had the Group elected not to defer this provision of the standard, it would have an impact in the financial statement as there would have been a significant financing component when there is a difference between the percentage of completion (POC) of the real estate project and the right to the consideration based on the payment schedule stated in the contract.  The Group would have recognized an interest income when the POC of the real estate project is greater than the right to the consideration and interest expense when lesser. Both interest income and expense would be calculated using the effective interest rate method. These would have affected the retained earnings, real estate sales, and profit or loss in 2020 and 2019.  The following should be considered by the role of a real estate developer in providing goods or services:  (i) Electricity usage – Agent (ii) Water usage – Agent (iii) Air-conditioning charges – Principal (iv) CUSA charges, and administrative and handling fees – Principal The Group has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water, electricity, air-conditioning and CUSA in its office and retail spaces, wherein it is acting as agent.  Since the Group has availed this relief, the Group retained its current assessment and accounting for air-conditioning charges and CUSA. Had the Group elected not to defer this provision of the standard, revenues from air-conditioning charges and CUSA. Had the Group elected not to defer this provision of the standard, revenues from air-conditioning charges and CUSA. Had the Group elected not to defer this provision of the standard, revenues from air-conditioning charges and CUSA charges would have been presented as part of Revenues in the statements of comprehensive income.

The SEC Memorandum Circulars also provided the required disclosures in the notes to the financial statements should an entity decide to avail of any relief, which include the following:

- the accounting policies applied;
- a discussion of the deferral of the subject implementation issues in the PIC Q&A;
- a qualitative discussion of the impact on the financial statements had the concerned application guidelines in the PIC Q&A been adopted; and,
- the corresponding required quantitative disclosures should any of the deferral options result into a change in accounting policy.

As prescribed by SEC MC No. 34-2020, for financial reporting periods beginning on or after January 1, 2021, the availment of the above deferrals will impact the Group's financial reporting during the period of deferrals as follows:

- The financial statements are not considered to be in accordance with PFRS and should specify in the "Basis of Preparation of the Financial Statements" section of the financial statements that the accounting framework is PFRS, as approved by the SEC in response to the COVID-19 pandemic; and,
- The auditor's report shall reflect in the opinion paragraph that the financial statements are prepared in accordance with PFRS, as modified by the application of financial reporting reliefs issued and approved by the SEC. In addition, the external auditor shall include an Emphasis of Matter paragraph in the auditor's report to draw attention to the basis of accounting that has been used in the preparation of the financial statements.

#### (d) PIC O&As Relevant to the Real Estate Industry

In 2020, the PIC has issued four PIC Q&As which are relevant to the real estate industry.

• PIC Q&A No. 2020-02 Conclusion on PIC Q&A No. 2018-12-E: On the Treatment of Materials Delivered on Site but not yet Installed in Measuring the Progress of the Performance Obligation.

In recognizing revenue using a cost-based input method, the cost incurred for customized materials not yet installed are to be included in the measurement of progress to properly capture the efforts expended by the Group in completing its performance obligation. In the case of uninstalled materials that are not customized, since the Group is not involved in their design and manufacture, revenue should only be recognized upon installation or use in construction. The Group does not

include uninstalled materials that are not customized in determining the measure of progress; hence, the adoption of this PIC Q&A will not have a significant impact on the Group's consolidated financial statements.

• PIC Q&A no. 2020-03, Conclusion on PIC Q&A No. 2018-12-D: On the Accounting Treatment for the Difference when the POC is Ahead of the Buyer's Payment

The difference when the POC is ahead of the buyer's payment can be accounted for either as a contract asset or receivable. The PIC has concluded that both views are acceptable as long as this is consistently applied in transactions of the same nature. The Group intends to continue its current treatment of accounting for the difference when the POC is ahead of the buyer's payment as a contract asset.

• PIC Q&A No. 2020-04, Addendum to PIC Q&A 2018-12-D: Significant Financing Component Arising from Mismatch between the Percentage of Completion and Schedule of Payments

There is no significant financing component if the difference between the promised consideration and the cash selling price of the good or service arises for reasons other than the provision of finance to either the customer or the entity, and the difference between those amounts is proportional to the reason for the difference. Further, the Group does not need to adjust the promised amount of consideration for the effects of a significant financing component if the entity expects, at contract inception that the timing difference of the receipt of full payment of the contract price and that of the completion of project, are expected within one year and significant financing component is not expected to be significant. The adoption of this PIC Q&A will be consistent with PIC Q&A 2018-12-D.

 PIC Q&A No. 2020-05, Accounting for Cancellation of Real Estate Sales (PIC Q&A No. 2020-05 will supersede PIC Q&A No. 2018-14)

There are three acceptable approaches in accounting for cancellation and repossession of the property as follows:

- repossessed property is recognized at fair value less cost to repossess;
- repossessed property is recognized at fair value plus repossession cost; or,
- cancellation is accounted for as a modification of the contract.

The Group accounts for cancellation of sales contract as modification of contract (see Note 2.11); hence, the adoption of this PIC Q&A will not have significant impact on the Group's consolidated financial statements.

#### 2.2 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Parent Company and its subsidiaries as disclosed in Note 1, after the elimination of material intercompany transactions. All intercompany assets and liabilities, equity, income, expense and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting principles.

Subsidiaries are entities (including structured entities) over which the Parent Company has control. The Parent Company controls an entity when it is exposed, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are from the date the Parent Company obtains control.

The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, an entity is deconsolidated from the date that control ceases.

#### 2.3 Business Combinations

Business combination is subject to either of the following relevant policies:

#### (a) Acquisition Method

This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement.

Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any noncontrolling interest in the acquiree, either at fair value or at the noncontrolling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any noncontrolling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of identifiable net assets acquired is recognized as goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly as gain in profit or loss.

#### (b) Pooling of Interest Method

Business combinations arising from transfers of interests in entities that are under the common control of the principal stockholder are accounted for under the pooling-of interests method. Under the pooling of interest, the assets and liabilities of the Group are reflected in the consolidated financial statements at carrying values. The difference between the net assets of the acquiree at business combination and the amount of consideration transferred by the acquirer is accounted for as equity reserve.

The consolidated statement of comprehensive income reflects the results of the Group, irrespective of when the combination took place and retained earnings reflects the accumulated earnings of the Group as if the entities had been combined at the beginning of the year. Any revaluation reserves under the equity of the Group, is carried over in the consolidated financial statement at its pooling of interest values determined as if the pooling of interest method has been applied since the entities were under common control.

No restatements are made to the financial information in the consolidated financial statements for periods prior to the business combination as allowed under PIC Q&A No. 2012-01, PFRS 3.2; Application of the Pooling of Interests Method for Business Combinations of Entities under Common Control in Consolidated Financial Statements, (Amended by PIC Q&A No. 2015-01 and PIC Q&A No. 2018-13); hence, the profit and loss of the acquiree is included in the consolidated financial statements for the full year, irrespective of when the combination took place. Also, no goodwill is recognized as a result of the business combination and any excess between the net assets of the acquiree and the consideration paid is accounted for as "equity reserves", which will eventually be closed to additional paid-in capital. Also, any pre-acquisition income and expenses of a subsidiary are no longer included in the consolidated financial statements.

#### 2.4 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's BOD, its chief operating decision-maker. The BOD is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines as disclosed in Note 4, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately as each of these service lines requires different resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements, except depreciation and amortization that are not included in arriving at the operating profit of the operating segments.

In addition, corporate assets and liabilities which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

#### 2.5 Financial Instruments

Financial assets are recognized when the Group becomes a party to the contractual terms of the financial instrument.

#### (a) Financial Assets

For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, *Financial Instruments: Presentation*. All other non-derivative financial instruments are treated as debt instruments.

#### (i) Classification, Measurement and Reclassification of Financial Assets

The classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. The financial assets category currently relevant to the Group is financial assets at amortized cost.

#### Financial Assets at Amortized Cost

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are solely for payment of principal and interest on the principal amount outstanding.

Except for trade receivables that do not contain a significant financing component and are measured at transactions price in accordance with PFRS 15, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less any impairment value.

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash and Cash Equivalents, Contracts Receivables, Due from Related Parties, and Security deposits (presented under Other Assets) and Other Receivables (except Advances to contractors and others, and advances to employees).

Financial assets measured at amortized cost are included in current assets, except for those with maturities greater than 12 months after the end of the reporting period, which are classified as non-current assets.

For purposes of cash flows reporting and presentation, Cash and Cash Equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets at amortized cost, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statement of comprehensive income as part of Finance Income.

#### (ii) Impairment of Financial Assets

The Group assesses and recognizes an allowance for expected credit losses (ECL) on its financial assets measured at amortized cost. The measurement of the ECL involves consideration of broader range of information in assessing credit risk, including past events (e.g., historical credit loss experience) and current conditions, adjusted for forward-looking factors specific to the counterparty or debtor and the economic environment that affect the collectability of the future cash flows of the financial assets. ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial assets.

The Group assesses impairment of contract receivables on a collective basis based on shared credit risk characteristics of financial assets. The Group determines the ECL for contract receivables by applying a method that evaluates the credit quality of a portfolio of contract receivables and the cumulative loss rates by analyzing historical net charge-offs arising from sales cancellations for homogenous accounts that share the same origination period. For other credit exposures, the Group applies the simplified approach in measuring ECL which uses a lifetime expected loss allowance. To calculate the ECL, the Group uses its historical experience, external indicators and forward-looking information using a provision matrix. For deposits in banks, the Group applies the low credit risk simplification and measures the ECL on the financial assets based on a 12-month basis unless there has been a significant increase in credit risk since origination, in that case, the loss allowance will be based on the lifetime ECL.

The key elements used in the calculation of ECL are as follows:

• Probability of default – It is an estimate of likelihood of a counterparty defaulting at its financial obligation over a given time horizon, either over the next 12 months or the remaining lifetime of the obligation.

- Loss given default It is an estimate of loss related to the amount that may not be recovered after the default occurs. It is based on the difference between the contractual cash flows due in accordance with the terms of the instrument and all the cash flows that the Group expects to receive. For contract receivables, this include cash flows from resale of repossessed real estate properties, net of direct costs of obtaining and selling the properties such as commission, refurbishment, and refund payment under Republic Act (RA) 6552, Realty Installment Buyer Protection Act or Maceda Law.
- Exposure at default It represents the gross carrying amount of the financial instruments in the event of default which pertains to its amortized cost.

Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

#### (iii) Derecognition of Financial Assets

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

#### (b) Financial Liabilities

Financial liabilities, which include Interest-bearing Loans, Trade and Other Payables except tax-related payables, Rawland Payable, Reserve for Perpetual Care and Due to Related Parties, are recognized initially at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments. All interest-related charges incurred on a financial liability are recognized as an expense in profit or loss under Finance Costs in the consolidated statement of comprehensive income.

Interest-bearing loans and borrowings, which are recognized at proceeds received, net of direct issue costs, are raised for support of long-term funding of operations. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

#### (c) Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position when the Group currently has legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

For financial assets and liabilities [i.e., advances to/from perpetual care fund (PCF)] subject to enforceable master netting agreements or similar arrangements, each agreement between the Group and its counterparty allows for net settlement of the relevant financial assets and financial liabilities when both to elect on a net basis. In the absence of such election, financial assets and financial liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

#### 2.6 Inventories

#### a) Real Estate Inventories

Real estate inventories include raw land, residential house and lots for sale, condominium units and property development costs. At the end of the reporting period, real estate inventories are valued at the lower of cost and net realizable value. Cost includes acquisition costs of the land plus the costs incurred for its development, improvement and construction, including capitalized borrowing costs (see Note 2.15). All costs relating to the real estate property sold are recognized as expense as the work to which they relate is performed.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale. Real estate inventories for sale are written down to their net realizable values when such accounts are less than their carrying values.

#### b) Construction Materials

Construction materials (presented as part of Other Current Assets) pertains to cost of uninstalled and unused construction and development materials at the end of the reporting period. It is recognized at purchase price and is subsequently recognized as part of real estate inventories when installed or used during construction and development of real estate projects.

The Group recognizes the effect of revisions in the total project cost estimates in the year in which these changes become known. Any impairment loss from a real estate project is charged to operations during the period in which the loss is determined.

Repossessed inventories arising from sales cancellation is recognized at cost. The difference between the carrying amount of the receivable or Contract Asset to be derecognized and the cost of the repossessed property is recognized in the consolidated statement of comprehensive income.

#### 2.7 Other Current Assets and Advances to Contractors

Other current assets and Advances to contractors (presented as part of other receivables in the consolidated statement of financial position) are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the Group and the asset has a cost or value that can be measured reliably.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Group beyond one year after the end of the reporting period or in the normal operating cycle of the business, if longer, are classified as non-current assets.

#### 2.8 Property and Equipment

Property and equipment are stated at cost less accumulated depreciation, amortization and any impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation and amortization is computed on the straight-line basis over the estimated useful lives of the assets starting on the month following the date of acquisition or completion of the assets.

Depreciation and amortization is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Service vehicle	5 years
Service equipment	3-5 years
Park maintenance tools and equipment	3-5 years
Chapel and office furniture, fixtures and equipment	2-5 years
System development cost	3-5 years
Chapel and office building	15 years

Construction in progress represents properties under construction and is stated at cost. This includes costs of construction, applicable borrowing costs (see Note 2.15) and other direct costs. The account is not depreciated until such time that the assets are completed and available for use.

Leasehold improvements are amortized over their expected useful lives of five years (determined by reference to comparable assets owned) or the term of lease, whichever is shorter.

Fully depreciated and fully amortized assets are retained in the accounts until these are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.13).

The residual values, estimated useful lives and method of depreciation of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment, including the related accumulated depreciation, amortization and impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

#### 2.9 Investment Properties

Investment properties are parcels of land held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is measured at cost less any impairment in value (see Note 2.13). Transfers from other accounts (such as Memorial lots and Rawland) are made to investment property when and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers from investment property are made when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent measurement is its carrying value at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

Investment property is derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the disposal of investment property is recognized in profit or loss in the period of disposal.

# 2.10 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases, where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

# 2.11 Revenue and Expense Recognition

Revenue comprises revenue from real estate sale and rendering of interment and chapel services measured by reference to the fair value of consideration received or receivable by the Group for goods sold and services rendered, excluding value-added tax (VAT) and trade discounts.

To determine whether to recognize revenue, the Group follows a five-step process:

- 1. Identifying the contract with a customer;
- 2. Identifying the performance obligation;
- 3. Determining the transaction price;
- 4. Allocating the transaction price to the performance obligations; and,
- 5. Recognizing revenue when/as performance obligations are satisfied.

For Step 1 to be achieved, the following five gating criteria must be present:

- a. the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- b. each party's rights regarding the goods or services to be transferred or performed can be identified;
- c. the payment terms for the goods or services to be transferred or performed can be identified;
- d. the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- e. collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The transaction price allocated to performance obligations satisfied at a point in time is recognized as revenue when control over the goods or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognized as revenue as the performance obligation is satisfied. The Group uses the practical expedient in PFRS 15 with respect to non-disclosure of the aggregate amount of the transaction price allocated to unsatisfied or partially satisfied performance obligations as of the end of the reporting period and the explanation of when such amount will be recognized.

The Group develops real properties such as residential house and lot, condominium units and memorial lots. The Group often enters into contracts to sell real properties as they are being developed. The Group also provides interment and chapel services inside its memorial parks. The significant judgment used in determining the timing of satisfaction of the Group's performance obligation with respect to its contracts to sell real properties is disclosed in Note 3.1(b). Sales cancellations are accounted for on the year of forfeiture. Any gain or loss on cancellation is charged to profit or loss. The Group accounts for cancellation of sales contract as modification of contract accordingly, previously recognized revenues and related costs are reversed at the time of cancellation.

In addition, the following specific recognition criteria must also be met before revenue is recognized [significant judgments in determining the timing of satisfaction of the following performance obligations are disclosed in Note 3.1(b)]:

- (a) Real estate sales on pre-completed residential houses and lots Revenue from real estate sales is recognized over time proportionate to the progress of the development. The Group measures its progress based on actual costs incurred relative to the total expected costs to be incurred in completing the development.
- (b) Real estate sales on completed residential house and lots Revenue from real estate sales is recognized at point in time when the control over the real estate property is transferred to the buyer.
- (c) Real estate sales on memorial lots Revenue from the Group's sale of memorial lots, which are substantially completed and ready for use, is recognized as the control transfers at the point in time with the customer.

(d) Rendering of services – income from interment and chapel services is recognized at a point in time when control over the services transfers to the customer.

Incremental costs of obtaining a contract to sell real estate property to customers are recognized as an asset and are subsequently amortized over the duration of the contract on the same basis as revenue from such contract is recognized. Other costs and expenses are recognized in profit or loss upon utilization of services or receipt of goods or at the date they are incurred. Finance costs are reported on an accrual basis except capitalized borrowing costs (see Note 2.15).

Contract assets pertain to rights to consideration in exchange for goods or services that the Group has transferred to a customer that is conditioned on something other than passage of time. Under its contracts with customers, the Group will receive an unconditional right to payment for the total consideration upon the completion of the development of the property sold. Any rights to consideration recognized by the Group as it develops the property are presented as Contract Assets in the consolidated statement of financial position. Contract assets are subsequently tested for impairment in the same manner as the Group assesses impairment of its financial assets.

Any consideration received by the Group in excess of the amount for which the Group is entitled is presented as Contract Liabilities in the consolidated statement of financial position. A contract liability is the Groups obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

In addition, real estate sales are recognized only when certain collection threshold was met over which the Group determines that collection of total contract price is reasonably assured. The Group uses historical payment pattern of customers in establishing a percentage of collection threshold.

If the transaction does not yet qualify as contract revenue under PFRS 15, the deposit method is applied until all conditions for recording the sale are met. Pending the recognition of revenue on real estate sales, consideration received from customers are recognized as Customers' Deposits in the consolidated statement of financial position. Customers' deposit is recognized at the amounts received from customers and will be subsequently applied against the contract receivables when the related real estate sales is recognized.

# 2.12 Leases – Group as Lessee

The Group accounts for its leases as follows:

(a) Accounting for Leases in Accordance with PFRS 16 (2020 and 2019)

For any new contracts entered into, the Group considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration. To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Group recognizes a right-of-use asset and a lease liability in the consolidated statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, the Group depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.13).

On the other hand, the Group measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed) less lease incentives receivable, if any, variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee, and payments arising from options (either renewal or termination) reasonably certain to be exercised. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

On the consolidated statement of financial position, right-of-use assets and lease liabilities have been presented separately from property and equipment and other liabilities, respectively.

# (b) Accounting for Leases in Accordance with PAS 17 (2018)

Leases which transfer to the Group substantially all risks and benefits incidental to ownership of the leased item are classified as finance leases and are recognized as assets and liabilities in the consolidated statement of financial position at amounts equal to the fair value of the leased property at the inception of the lease or, if lower, at the present value of minimum lease payments. Lease payments are apportioned between the finance costs and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific or identified asset or assets and the arrangement conveys a right to use the asset for a period of time in exchange for consideration.

# 2.13 Impairment of Non-financial Assets

The Group's property and equipment, investment properties, right-of-use assets and other non-financial assets are subject to impairment testing whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash-generating unit's recoverable amount exceeds its carrying amount.

# 2.14 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan, defined contribution plan and other employee benefits which are recognized as follows:

# (a) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. The Group's defined benefit post-employment plan covers all regular full-time employees. The pension plan is tax-qualified, noncontributory and administered by a trustee.

The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation (DBO) at the end of the reporting period less the fair value of plan assets. The DBO is calculated annually by independent actuaries using the projected unit credit method. The present value of the DBO is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rates of a zero coupon government bonds, that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. The interest rates are based from the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL). BVAL provide evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, unless there is a plan amendment, curtailment or settlement during the reporting period. The calculation also takes into account any changes in the net defined benefit liability or asset during the period as a result of contributions to the plan or benefit payments. Net interest is reported as part of Finance Income or Finance Costs in the consolidated statement of comprehensive income.

Past-service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

# (b) Post-employment Defined Contribution Plan

A defined contribution plan is a pension plan under which the Group pays fixed contributions into an independent entity (e.g. Social Security System). The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

# (c) Short-term Benefits

The Group recognizes a liability, net of amounts already paid, and an expense for services rendered by employees during the accounting period. A liability is also recognized for the amount expected to be paid under short-term cash bonus or profit sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related services are provided.

# (d) Termination Benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of

PAS 37, and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the reporting period are discounted to their present value.

#### (e) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of each reporting period. They are included in Trade and Other Payables account in the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

# 2.15 Borrowing Costs

Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset.

The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

#### 2.16 Income Taxes

Tax expense recognized in profit or loss comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method, on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same taxation authority.

# 2.17 *Equity*

Capital stock represents the nominal value of shares that have been issued.

Additional paid-in capital includes any premium received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital, net of any related income tax benefits. Also included is the difference between the consideration for the acquisition and the net assets of BHI under the pooling of interest method.

Revaluation reserves comprise gains and losses arising from remeasurements of post-employment defined benefit plan.

Retained earnings represent all current and prior period results of operations as reported in the consolidated statement of comprehensive income, reduced by the amount of dividends declared, if any.

# 2.18 Related Party Transactions and Relationships

Related party transactions are transfers of resources, services or obligations between the entities in the Group and their related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the Group's funded post-employment plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

Based on the requirement of SEC Memorandum Circular 2019-10, Rules of Material Related Party Transactions of Publicly-listed Companies, transactions amounting to 10% or more of the total consolidated assets based on its latest consolidated financial statements that were entered into with related parties are considered material.

All individual material related party transactions shall be approved by at least two-thirds (2/3) vote of the Group's board of directors, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 10% of the Group's consolidated total assets based on the latest consolidated financial statements, the same board approval would be required for the transactions that meet and exceeds the materiality threshold covering the same related party.

# 2.19 Earnings Per Share

Basic earnings per share (EPS) is determined by dividing the net profit for the period attributable to common shareholders by the weighted average number of common shares issued and outstanding during the year (see Note 23).

Diluted EPS is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of potential dilutive shares (see Note 23).

# 2.20 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Group's consolidated financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

# 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements:

#### (a) Determining Existence of a Contract with Customer

In a sale of real estate properties, the Group's primary document for a contract with a customer is a signed contract to sell which is executed when the real estate property sold is completed and ready for use by customer. In rare cases wherein contract to sell are not executed by both parties, management has determined that the combination of other signed documentations with the customers such as reservation agreement, official receipts, computation sheets and invoices, would contain all the elements to qualify as contract with customer (i.e., approval of the contract by the parties, which has commercial substance, identification of each party's rights regarding the goods or services and the related payment terms). Moreover, as part of the evaluation, the Group assesses the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, the Group considers the significance of the customer's downpayment in relation to the total contract price.

Collectability is also assessed by considering factors such as past history with the customer and pricing of the property. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of customers' equity before commencing revenue recognition.

# (b) Evaluation of the Timing of Satisfaction of Performance Obligations

#### (i) Real Estate Sales

The Group exercises critical judgment in determining whether each performance obligation to develop properties promised in its contracts with customers is satisfied over time or at a point in time. In making this judgment, the Group considers the following:

- any asset created or enhanced as the Group performs;
- the ability of the customer to control such asset as it is being created or enhanced;
- the timing of receipt and consumption of benefits by the customer; and,
- the Group's enforceable right for payment for performance completed to date.

The Group's performance obligation are satisfied as follows:

- Residential condominium units and houses and lots Management determines that revenues from sale of pre-completed residential condominium units and houses and lots are satisfied over time, while completed real estate properties is satisfied at a point in time, since it does not have an alternative use of the specific property sold as it is precluded by its contract from redirecting the use of the property for a different purpose. Further, the Group has rights over payment for development completed to date as the Group can choose to complete the development and enforce its rights to full payment under its contracts even if the customer defaults on amortization payments.
- Memorial lots Management determines that its revenue from sale of memorial lots, which are substantially completed and ready for use, shall be recognized at a point in time when the control of goods have passed to the customer, i.e., upon issuance of purchase agreement (PA) to the customer.

# (ii) Interment and Cremation Services

The Group determines that revenue from interment and cremation services shall be recognized at a point in time based on the actual services provided to the end of the reporting period as a proportion of the total services to be provided.

#### (c) Determination of Collection Threshold for Revenue Recognition

The Group uses judgement in evaluating the probability of collection of transaction price on real estate sales as a criterion for revenue recognition. The Group uses historical payment pattern of customers and number of sales cancellation in establishing a percentage of collection threshold over which the Group determines that collection of the transaction price is reasonably assured. Reaching this level of collection is an indication of buyer's continuing commitment and the probability that economic benefits will flow to the Group. The Group considers that the initial and continuing investments by the buyer when reaching the set collection threshold would demonstrate the buyer's commitment to pay the total contract price.

(d) Determination of ECL on Contract and Other Receivables, Contract Assets and Due from Related Parties

The Group uses a provision matrix to calculate ECL for contract and other receivables and contract assets. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions). Details about the ECL on the Group's contract and other receivables are disclosed in Note 25.2.

In relation to advances to related parties, PFRS 9 notes that the maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related parties' highly liquid assets in order to repay the Group's receivables if demanded at the reporting date taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of receivables can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized.

Based on the relevant facts and circumstances existing at the reporting date, management has assessed that all strategies indicate that the Group can fully recover the outstanding balance of its receivables, thus, no ECL is required to be recognized.

(e) Determination of Lease Term of Contracts with Renewal and Termination Options (2020 and 2019)

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

For office leases, the factors that are normally the most relevant are (a) if there are significant penalties should the Group pre-terminate the contract, and (b) if any leasehold improvements are expected to have a significant remaining value, the Group is reasonably certain to extend and not to terminate the lease contract. Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

The Group included the renewal period as part of the lease term for office leases due to the significance of these assets to its operations. These leases have a non-cancellable lease period (i.e., 4 to 10 years) and there will be a significant negative effect on production if a replacement is not readily available. However, the renewal options for leases of transportation equipment were not included as part of the lease term because the Group has historically exercises its option to buy these transportation equipment at the end of the lease term.

(f) Distinction Among Investment Properties, Owner-managed Properties and Real Estate Inventories

The Group classifies its acquired properties as Property and Equipment if used in operations and administrative purposes, as Investment Properties if the Group intends to hold the properties for capital appreciation or rental and as Real Estate Inventories if the Group intends to develop the properties for sale.

(g) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in Note 2.10 and relevant disclosures are presented in Note 24.

# 3.2 Key Sources of Estimation Uncertainty

Presented below and in the succeeding pages are the key assumptions concerning the future, and other sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period.

(a) Revenue Recognition for Performance Obligations Satisfied Over Time

In determining the amount of revenue to be recognized for performance obligations satisfied over time, the Group measures progress on the basis of actual costs incurred relative to the total expected costs to complete such performance obligation. Specifically, the Group estimates the total development costs with reference to the project development plan and any agreement with customers. Management regularly monitors its estimates and apply changes as necessary. A significant change in estimated costs would result in a significant change in the amount of revenue recognized in the year of change.

# (b) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 25.2.

# (c) Determination of Net Realizable Value of Real Estate Inventories

In determining the net realizable value of real estate inventories, management takes into account the most reliable evidence available at the time the estimates are made. Management determined that the carrying values of its real estate inventories are lower than their net realizable values based on the present market rates. Accordingly, management did not recognize any valuation allowance on these assets as of December 31, 2020 and 2019.

#### (d) Estimation of Useful Lives of Property and Equipment and Right-of-use Assets

The Group estimates the useful lives of property and equipment and right-of-use assets based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment and right-of-use assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

The carrying amounts of property and equipment and right-of-use assets are analyzed in Notes 9 and 10.1, respectively. Based on management's assessment as at December 31, 2020 and 2019, there is no change in the estimated useful lives of those assets during those years. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

# (e) Fair Value Measurement of Investment Property

The Group's investment property composed of land are carried at cost at the end of the reporting period. In addition, the accounting standards require the disclosure of the fair value of the investment properties. In determining the fair value of these assets, the Group engages the services of professional and independent appraiser applying the relevant valuation methodologies as discussed in Note 27.3.

For investment properties with appraisal conducted prior to the end of the current reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those properties.

# (f) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the deferred tax assets (offset against deferred tax liabilities) recognized as at December 31, 2020 and 2019 will be fully utilized in the coming years (see Note 19).

# (g) Impairment of Non-financial Assets

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.13). Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

In 2020, 2019 and 2018, no impairment losses were required to be recognized on property and equipment, investment properties, right-of-use assets and other non-financial assets (see Notes 8, 9, 10 and 11).

# (h) Valuation of Post-employment DBO

The determination of the Group's obligation and cost of post-employment defined benefit plan is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 2.14 and include, among others, discount rates and salary increase rate. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the post-employment benefit obligation in the next reporting period.

The amounts of post-employment benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit, as well as the significant assumptions used in estimating such obligation are presented in Note 21.2.

# (e) Distinction Between Operating and Finance Leases (2018)

The Group has entered into various lease agreements as a lessee. Critical judgment was exercised by management to distinguish the lease agreement as either an operating or a finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreement. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities.

Management has assessed that its existing lease agreements at the end of each reporting period qualifies under operating lease.

# 4. SEGMENT REPORTING

# 4.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided. In identifying its reportable operating segments, management generally follows the Group's two main revenue sources, which represent the products and services provided by the Group, namely Residential Projects and Deathcare.

- (a) Residential this segment pertains to the housing market segment of the Group. It caters on the development and sale of residential house and lots, subdivision lots, and condominium units.
- (b) Deathcare the segment pertains to sale of memorial lots, interment income, and income from chapel services.

# 4.2 Analysis of Segment Information

Segment information is analyzed as follows for the years ended December 31, 2020, 2019 and 2018.

		Residential Deathcare		Total		
<u>2020</u>						
Revenues	Р	4,275,479,601	P	945,198,082	Р	5,220,677,683
Cost of sales and services	(	<u>2,207,871,136</u> )	(	396,041,259)	(	<u>2,603,912,395</u> )
Gross profit		2,067,608,465		549,156,823		2,616,765,288
Other operating expenses		769,576,077		376,589,497		1,146,165,574
Finance cost		279,470,124		11,805,253		291,275,377
Depreciation and amortization	(	55,723,573)	(	50,388,213)	(	106,111,786)
		993,322,628		338,006,537		1,331,329,165
Segment profit before tax and depreciation and amortization	P	1,074,285,837	P	211,150,286	P	1,285,436,123
and depreciation and amortization	-	1,071,203,037	-	211,130,200	-	1,203, 130,123
Segment Assets	<u>P</u>	21,319,622,050	<u>P</u>	5,139,393,180	P	26,459,015,230
Segment Liabilities	<u>P</u>	12,737,660,891	<u>P</u>	1,852,864,705	P	14,590,525,596
<u>2019</u>						
Revenues	P	7,164,775,078	P	1,479,920,184	P	8,644,695,262
Cost of sales and services	(	3,763,180,114)	(	608,371,499)	(	4,371,551,613)
Gross profit		3,401,594,964		871,548,685	_	4,273,143,649
Other operating expenses		970,470,244		465,998,857		1,436,469,101
Finance cost		209,883,118		42,271,503		252,154,621
Depreciation and amortization	(	63,486,583)	(	44,543,242)	(	108,029,825)
	_	1,116,866,779		463,727,118	_	1,580,593,897
Segment profit before tax,						
and depreciation and amortization	<u>P</u>	2,284,728,185	<u>P</u>	407,371,568	P	2,692,549,752
Segment Assets	<u>P</u>	22,541,537,683	<u>P</u>	4,939,514,951	<u>P</u>	27,481,052,634
Segment Liabilities	P	14,584,541,677	P	2,270,507,088	P	16,855,048,705

		Residential		Deathcare		Total
<u>2018</u>						
Revenues	P	4,438,467,159	P	1,382,769,913	P	5,821,237,072
Cost of sales and services	(	2,310,270,093)	(	571 <u>,</u> 051 <u>,</u> 996)	(	2,881,322,089)
Gross profit		2,128,197,066	_	811,717,917		2,939,914,983
Other operating expenses		796,562,334		421,774,224		1,218,336,558
Finance cost		68,079,612		28,269,814		96,349,426
Depreciation and amortization	(	32,282,296)	(	35,439,876)	(	67,722,172)
		832,359,650		414,604,162		1,246,963,812
Segment profit before tax,						
and depreciation and amortization	<u>P</u>	1,295,837,416	P	396,810,755	P	1,692,951,171
Segment Assets	<u>P</u>	14,297,676,402	<u>P</u>	3,490,986,834	<u>P</u>	17,788,663,236
Segment Liabilities	P	8,560,892,950	<u>P</u>	1,794,055,129	<u>P</u>	10,355,434,979

The results of operations from the two segments are used by management to analyze the Group's operation and to allow them to control and study the costs and expenses. It is also a management indicator on how to improve the Group's operation. Expenses are allocated through direct association of costs and expenses to operating segments.

#### 4.3 Reconciliation

Presented below and succeeding page is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

		2020		2019		2018
Segment profit before tax, finance cos and depreciation and amortization	t <b>P</b>	1,285,436,123	P	2,692,549,752	P	1,692,951,171
Depreciation and amortization	(	106,111,786) 1,179,324,337	(	108,029,825) 2,584,519,927	( <u> </u>	67,722,172) 1,625,228,999
Other Income		1,17,021,007		2,001,017,72		1,023,220,777
Finance income		17,694,625		2,323,485		1,309,891
Other income		150,004,039		233,098,093		172,819,583
	_	167,698,664	_	235,421,578		174,129,474
Profit before tax	<u>P</u>	1,347,023,001	<u>P</u>	2,819,941,505	<u>P</u>	1,799,358,473
Assets:						
Total segment asset	P	26,469,015,230	P	27,481,052,634		
Due from related parties		10,384,667		7,981,939		
Investment properties		75,761,379		100,607,675		
Total assets as reported in consolidated statements						
of financial position	P	26,555,161,276	P	27,589,642,248		

	2020		2019	
Liabilities:				
Total segment liabilities	P	14,590,525,596	P	16,855,048,705
Due to related parties		952,622,887		952,552,860
Income tax payable		19,500,159		23,191,895
Deferred tax liabilities		1,152,670,128		1,134,373,597
Total liabilities as reported in				
consolidated statements				
of financial position	P	16,715,318,770	Р	18,965,167,057

# 4.4 Disaggregation of Revenue from Contract with Customers and Other Counterparties

When the Group prepares its investor presentations and when the Group's Executive Committee evaluates the financial performance of the operating segments, it disaggregates revenue similar to its segment reporting as presented in Notes 4.1 and 4.2.

The Group determines that the categories used in the investor presentations and financial reports used by the Group's Executive Committee can be used to meet the objective of the disaggregation disclosure requirement of PFRS 15, which is to disaggregate revenue from contracts with customers and other counterparties and disclosed herein as additional information) into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors. A summary of additional disaggregation from the segment revenues and other unallocated income are shown in the Note 16.

# 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as of December 31 follows:

	2020	2019
Cash on hand Cash in banks Short-term placements	P 29,708,759 1,308,475,721 205,322,000	P 5,155,572 1,160,532,638 1,630,000,000
	<u>P 1,543,506,480</u>	<u>P 2,795,688,210</u>

Cash on hand comprises of revolving fund, commission fund and petty cash fund intended for the general use of the Group.

Cash in banks generally earn interest at rates based on daily bank deposit rates. In 2020 and 2019, the Group invested in short-term placements amounting to P205.3 million and P1,630.0 million, respectively, which are made for varying periods from 15 to 30 days and earn effective interest ranging from 1.15% to 7.1% and 4.5% to 7.1% in 2020 and 2019, respectively. The related interest income is presented as part of Finance Income under Other Income (Charges) section in the consolidated statements of comprehensive income.

#### 6. CONTRACTS AND OTHER RECEIVABLES

#### 6.1 Contracts Receivables

This account is composed of the following:

	2020	2019
Current Non-current	P 8,828,818,926 2,541,160,553	P 8,872,413,641 2,337,075,926
	<u>P11,369,979,479</u>	<u>P11,209,489,567</u>

Contracts receivables represent receivables from sale of residential houses and lots, subdivision lots, memorial lots, and condominium units, which are normally collectible within one to five years. Contracts receivables have an annual effective interest rate of 6.0% to 12.0% in 2020, 2019 and 2018. Interest income related to contracts receivables amounts to P125.7 million, P110.4 million and P97.2 million in 2020, 2019 and 2018, respectively, and are reported under Revenues in the consolidated statements of comprehensive income.

The Group's contracts receivables are effectively collateralized by the real estate properties sold to the buyers considering that the title over the rights in the real estate properties will only be transferred to the buyers upon full payment.

Included in the contracts receivables are receivables obtained by way of deed of assignment from Household Development Corporation (HDC), a related party under common ownership. In consideration of the assignment, BHI shall pay HDC a cash consideration totaling P274.5 million. As of December 31, 2020 and 2019, the unpaid portion of the cash consideration amounting to P62.1 million and P151.3 million, respectively, is presented as part of Trade payables under Trade and Other Payables account in the consolidated statements of financial position (see Note 13.1).

In 2020 and 2019, certain receivables amounting to P3,691.4 million and P2,935.8 million were used as collateral security against interest-bearing loans (see Note 12).

#### 6.2 Other Receivables

The composition of this account as of December 31 is shown below.

	2020	2019
Advances to contractors and others	P 2,106,620,563	P2,145,806,700
Advances to employees	80,806,494	51,017,496
Others	38,779,628	65,862,518
	P 2,226,206,685	P 2,262,686,714

Advances to contractors and others mainly represent advances to contractors or suppliers as advance payments for purchase of construction materials, supplies and construction services. This also include excess of advances over the remaining liability related to construction development.

Advances to employees represent cash advances and noninterest-bearing short-term loans granted to the Group's employees, which are collected through liquidation and salary deduction.

Others mainly pertain to receivables from the buyers for documentary fees and other assistance related to processing and transfer of lots and units sold.

#### 7. REAL ESTATE INVENTORIES

Details of real estate inventories, which are stated at cost and is lower than NRV, are shown below.

	2020	2019
Raw land	P4,066,121,000	P 3,530,454,406
Residential houses and lots for sale	1,543,325,445	2,430,100,648
Memorial lots for sale	1,341,465,133	1,231,755,435
Property development costs	451,098,889	532,425,981
Condominium units for sale	<u>153,574,361</u>	60,117,921
	<u>P7,555,584,828</u>	<u>P 7,784,854,391</u>

Raw land pertains to the cost of several parcels of land acquired by the Group to be developed and other costs incurred to effect the transfer of the title of the properties to the Group.

Residential houses and lots for sale represent houses and lots in subdivision projects for which the Group has already been granted the license to sell by the Housing and Land Use Regulatory Board of the Philippines. Residential houses include units that are ready for occupancy and units under construction.

Memorial lots for sale consist of acquisition costs of the land, construction and development costs, and other necessary costs incurred in bringing the memorial lots ready for sale.

The property development costs represent the accumulated costs incurred in developing the real estate properties for sale. Costs incurred comprise of actual costs of land, construction and related engineering, architectural and other consultancy fees related to the development of residential projects.

Condominium units for sale pertain to the accumulated land costs, construction services and other development costs incurred in developing the Group's condominium projects.

Certain parcels of land previously classified as Investment Properties, which amounted to P24.8 million and P783.9 million in 2020 and 2019, respectively, were transferred to Real Estate Inventories due to change in use for the said assets. In 2019, certain parcels of land previously classified as Real Estate Inventories with a carrying value of P67.9 million were transferred to Investment Properties (see Note 11). Real Estate Inventories sold amounting to P2,575.88 million, P4,339.10 million and P2,852.89 million consists of cost of land and construction development cost in 2020, 2019 and 2018, respectively (see Note 17.1).

# 8. OTHER ASSETS

This account consists of the following as of December 31:

	Notes	2020	2019
Current:			
Construction materials		P 714,872,129	P1,110,701,708
Prepaid commission	16.3	216,723,048	279,145,834
Prepaid expenses		114,302,958	87,221,553
Creditable withholding taxes		43,059,805	63,288,174
Security deposits	10.5	6,161,818	5,785,155
Deferred input VAT		2,875,775	3,556,649
Other assets		1,335,808	3,991,930
		1,099,331,341	1,553,691,003
Non-current:			
Security deposits	10.5	96,183,353	87,754,230
Other assets		5,000,000	5,000,000
		101,183,353	92,754,230
		P1,200,514,694	P 1,646,445,233

Construction materials pertain to aluminum forms and various materials to be used in the construction of residential houses. Deferred input VAT pertains to the unamortized portion of input VAT from purchases of capital goods which are subject to amortization.

# 9. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of 2020 and 2019 are shown below.

	Leasehold Improvements	Service Vehicle	Service	Park Maintenance Tools and Equipment	Chapel and Office Furniture Fixtures and Equipment	System Development Cost	Chapel and Office Building	Total
December 31, 2020 Cost Accumulated depreciation and amortization	P 49,769,665 P	70,875,176 53,507,206) (	P 161,067,097 P	37,663,676 30,618,706)	,,	P 19,697,690 (	P 206,071,515 [	P 714,740,531 418,577,931)
Net carrying amount	<u>P 13,445,468</u> <u>P</u>	17,367,970	<u>P 58,493,994</u> <u>P</u>	7,044,970	P 35,951,780	P 9,619,349	P 154,239,069	P 296,162,600
December 31, 2019 Cost Accumulated depreciation and amortization	P 42,804,671 P (28,899,292) (	70,962,113 44,458,301)	P 138,372,024 P (	33,528,808 26,700,658)	P 149,909,959	P 18,809,564 (	P 204,591,312 (36,421,012) (	P 658,969,451 315,705,677)
Net carrying amount	<u>P 13,905,379</u> <u>P</u>	26,503,812	<u>P 66,306,713</u> <u>P</u>	6,828,150	P 49,257,906	P 12,291,514	P 168,170,300	P 343,263,774
January 1, 2019 Cost Accumulated depreciation and amortization	P 31,332,309 P ( 19,700,058 ) (	62,822,874 36,611,603) (	P 105,473,292 P 40,430,394) (_	29,309,844 23,061,909)	P 114,713,080 ( 64,346,572 )	P 4,656,436	P 191,560,183 (	P 539,868,018 209,752,857)
Net carrying amount	<u>P 11,632,251 P</u>	26,211,271	P 65,042,898 P	6,247,935	P 50,366,508	P 1,131,972	P 169,482,326	P 330,115,161

A reconciliation of the carrying amounts of property and equipment at the beginning and end of 2020 and 2019 are as follows:

	Leasehold Improvements	Service Vehicle	Service Equipment	Park Maintenance Tools and Equipment	Chapel and Office Furniture Fixtures and Equipment	System Development Cost	Chapel and Office Building	Total
Balance at January 1, 2020, net of accumulated depreciation and amortization Additions Disposals Depreciation and amortization charges for the year	P 13,905,379 F 6,964,992 - (	26,503,812 - - ( 9,135,842)	P 66,306,713 62,036,000 39,340,927)	P 6,828,150 4,134,868 - ( 3,918,048)	P 49,257,906 19,694,754 - ( <u>33,000,880</u> )	P 12,291,514 888,125 - ( 3,560,290 ) (	P 168,170,300 P 1,480,204 - (	343,263,774 95,198,943 39,340,927) 102,959,190)
Balance at December 31, 2020, net of accumulated depreciation and amortization	<u>P 13,445,468</u> <u>F</u>	17,367,970	P 58,493,994	P 7,044,970	P 35,951,780	P 9,619,349	<u>P 154,239,069</u> <u>P</u>	296,162,600
Balance at January 1, 2019, net of accumulated depreciation and amortization Additions Depreciation and amortization charges for the year Balance at December 31, 2019, net of accumulated depreciation and amortization	P 11,632,251 F 11,472,362 (9,199,234) (P 13,905,379 F	8,139,239 7,846,698) (	P 65,042,898 32,898,732 (31,634,917) P 66,306,713	P 6,247,935 4,218,964 ( 3,638,749) P 6,828,150	P 50,366,508 35,187,879 ( 36,296,481)	P 1,131,972 14,153,129 ( 2,993,587) (	P 169,482,326 I 13,031,128 - 14,343,154) (	2 330,115,161 119,101,433 105,952,820) 2 343,263,774
and amortization  Balance at January 1, 2018, net of accumulated depreciation and amortization Additions Disposal Depreciation and amortization charges for the year	P 8,030,578 F 8,249,941 ( 522,389)	<del></del>		P 6,379,497 3,712,763 - ( 3,844,325)	P 35,480,792 37,724,212 ( 590,459)		P 175,792,456 I 6,464,569 - (	<del>, , , .</del>
Balance at December 31, 2018, net of accumulated depreciation and amortization	P 11,632,251 F	26,211,271	P 65,042,898	P 6,247,935	P 50,366,508	P 1,131,972	<u>P 169,482,326</u> <u>I</u>	2 330,115,161

The amount of depreciation and amortization is presented as part of Cost of Sales and Services and Other Operating Expenses in the consolidated statements of comprehensive income (see Note 17). Depreciation expense of park maintenance tools and portion of service equipment were charged under park operations, which is subsequently closed to perpetual care fund.

#### 10. LEASES

The Group has leases for certain office spaces. With the exception of short-term leases, each lease is reflected on the consolidated statement of financial position as right-of-use assets and a lease liabilities.

Each lease generally imposes a restriction that, unless there is a contractual right for the Group to sublease the asset to another party, the right-of-use asset can only be used by the Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. Some leases contain an option to purchase the underlying lease asset outright at the end of the lease, or to extend the lease for a further term. The Group is prohibited from selling or pledging the underlying leased assets as security. For leases over office spaces, the Group must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Group must insure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

The Group has leased 22 office spaces with an average remaining lease term of three years.

#### 10.1 Right-of-use Assets

The carrying amounts of the Group's right-of-use assets as at December 31, 2020 and 2019 the movements during the periods are shown below.

		2020		2019
Balance as of January 1 Additions Amortization	P (	16,309,214 15,198,473 13,259,965)	P (	26,530,222 1,267,540 11,488,548)
Balance as of December 31	<u>P</u>	18,247,722	<u>P</u>	16,309,214

The total amortization on the right-of-use assets is presented as part of Depreciation and amortization under Other operating expense in the consolidated statement of comprehensive income (see Note 17.2).

#### 10.2 Lease Liabilities

Lease liabilities are presented in the consolidated statement of financial position as at December 31, 2020 and 2019 as follows:

	2020		2019
Current Non-current	P 8,460,230 10,200,29		8,394,087 8,072,461
	P 18,660,53	<u>P</u>	16,466,548

The use of extension and termination options gives the Group added flexibility in the event it has identified more suitable premises in terms of cost and/or location or determined that it is advantageous to remain in a location beyond the original lease term. The future cash outflows to which the Group is potentially exposed to are not reflected in the measurement of lease liabilities represent the amount of monthly rent remaining for the lease term and security deposit to be forfeited. An option is only exercised when consistent with the Group's regional markets strategy and the economic benefits of exercising the option exceeds the expected overall cost. As of December 31, 2020 and 2019, the Group has no historical experience of exercising termination option for its existing lease agreements.

As at December 31, 2020 and 2019, the Group has no lease committment, which had not yet commenced.

The lease liabilities are secured by the related underlying assets. The undiscounted maturity analysis of lease liabilities at December 31 are as follows:

		Within 1 year		1 to 2 years		2 to 3 years		Total
December 31, 2020  Lease payments  Finance charges	P (	9,684,353 1,224,117) (	P (	6,346,474 598,420)	P (	4,786,158 333,915)	P (	20,816,985 2,156,452)
Net present values	<u>P</u>	8,460,236	<u>P</u>	5,748,054	<u>P</u>	4,452,243	<u>P</u>	18,660,533
December 31, 2019 Lease payments Finance charges	P (	9,522,248 1,128,161) (	P (	4,570,107 561,481)	P (	4,391,785 327,950)	P (	18,484,140 2,017,592)
Net present values	<u>P</u>	8,394,087	<u>P</u>	4,008,626	<u>P</u>	4,063,835	P	16,466,548

# 10.3 Lease Payments Not Recognized as Liabilities

The Group has elected not to recognize a lease liability for short-term leases or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis.

The expenses relating to short-term leases amounted to P15.7 million, P11.2 million and P18.2 million in 2020, 2019 and 2018, respectively, are presented as Rentals as part of Other Operating Expenses in the consolidated statements of comprehensive income (see Note 17.2). There are no existing lease commitments for short-term leases.

### 10.4 Additional Profit or Loss and Cash Flow Information

The total cash outflow in respect of long-term leases amounted to P11.6 million and P12.1 million, in 2020 and 2019, respectively. The total cash outflow in respect of short-term leases amounted to P8.3 million and P11.2 million in 2020 and 2019, respectively. Interest expense in relation to lease liabilities amounted to P1.7 million and P1.9 million in 2020 and 2019, respectively. This is presented as part of Finance costs under Other Income (Charges) in the consolidated statements of comprehensive income.

# 10.5 Security Deposits

Refundable security deposits represent the lease deposits made to third parties for the lease of the Group's office spaces.

Related rental deposits for these leases amounted to P102.3 million and P93.5 million as of December 31, 2020 and 2019, respectively, and are presented as part of the Other Assets in the consolidated statements of financial position (see Note 8).

#### 11. INVESTMENT PROPERTIES

The changes in the carrying amounts of investment properties as presented in the consolidated statements of financial position are as follows:

-	Note	2020	2019	2018
Balance at beginning of year		P100,607,675	P587,411,574	P377,527,303
Additions during the year		-	229,191,508	334,281,622
Transfer from real estate inventories	7	-	67,917,593	-
Transfer to real estate inventories	7	( <u>24,846,296</u> )	( <u>783,913,000</u> )	( <u>124,397,351</u> )
Balance at end of year		P 75,761,379	P100,607,675	P587,411,574

The Group's investment properties consist of parcels of land which is intended for capital appreciation. Certain Investment Properties totaling P24.8 million in 2020 and P783.9 million in 2019 were reclassified to Raw Land Inventory and Memorial Lot Inventories. In 2019, certain Real Estate Inventories amounting to P67.9 million were reclassified to Investment Properties (see Note 7).

None of the Group's investment properties have generated rental income. There were also no significant directly attributable cost, purchase commitments and any restrictions as to use related to these investment properties during the reporting periods.

Management has assessed that there were no significant circumstances during the reporting periods that may indicate impairment loss on the Group's investment properties.

The fair value and other information about the measurement and disclosures related to the investment properties are presented in Note 27.3.

#### 12. INTEREST-BEARING LOANS

Short-term and long-term interest-bearing loans and borrowings pertain to bank loans which are broken down as follows:

	2020	2019
Current Non-current	P 2,113,625,216 _5,092,523,778	P2,812,540,744 4,813,340,231
	P7,206,148,994	<u>P7,625,880,975</u>

The bank loans represent secured and unsecured loans from local commercial banks. The loans which have maturities ranging from 1 to 15 years bear annual interest rates ranging from 5.5% to 8.5% both in 2020 and 2019.

In 2020 and 2019, the Group obtained interest-bearing loans amounting to P3,640.1 million and P6,888.9 million, respectively, from local commercial banks for working capital requirements. The related loan agreements do not contain loan covenant provisions.

Interest expense incurred on these loans amounted to P275.6 million, P240.5 million and P89.4 million for the years ended December 31, 2020, 2019 and 2018, respectively. These are presented as part of Finance cost in the consolidated statements of comprehensive income.

There are no outstanding interest payable as of December 31, 2020 and 2019 related to these loans.

The loans are net of debt issue cost amounting to P28.7 million, P28.7 million and P11.9 million as of December 31, 2020, 2019 and 2018. The amortization of debt issue cost amounting to P9.9 million, P6.3 million and P4.4 million in 2020, 2019 and 2018, respectively, is presented as part of Finance Cost under Other Income (Charges) section in the consolidated statements of comprehensive income.

Certain loans of the Group are secured by contract receivables with a carrying amount of P3,691.4 million and P2,935.8 million as of December 31, 2020 and 2019 (see Note 6.1 and 26.2).

#### 13. TRADE AND OTHER PAYABLES AND RAWLAND PAYABLE

#### 13.1 Trade and Other Payables

This account consists of:

	Note	2020	2019
Trade payables	6	P 1,188,092,237	P 3,221,012,200
Accrued expenses		520,950,353	573,972,167
Deferred output VAT		296,084,381	286,574,415
Retention payable		80,861,253	75,802,464
Commission payable		69,082,135	127,207,643
VAT payable		6,422,925	8,376,536
Other payables		7,067,520	22,271,454
Withholding taxes payable		2,444,373	10,608,580
		<u>P 2,171,005,177</u>	P4,325,825,459

Trade payables comprise mainly of liabilities to suppliers and contractors arising from the construction and development of the Group's real estate properties. It also includes liability on assigned receivables which pertains to the outstanding balance of the cash consideration with respect to the receivables assigned by HDC to BHI (see Note 6.1).

Accrued expenses pertain to accruals of professional fees, salaries and other employee benefits, utilities, advertising, marketing and other administrative expenses.

Deferred output VAT is the portion of VAT attributable to outstanding contract receivables. This is reversed upon payment of monthly amortization from customers.

Retention payable pertains to the amount withheld from payments made to contractors to ensure compliance and completion of contracted projects equivalent to 10% of every billing made by the contractor. Upon completion of the contracted projects, the amounts are remitted to the contractors.

Commission payable refers to the liabilities of the Group as of the end of the reporting periods to its sales agents for every sale that already reached the revenue recognition threshold of the Group.

#### 13.2 Rawland Payable

Rawland payable pertains to the amount of outstanding liability regarding the acquisitions of raw land from third parties, which will be used in the development of the Group's subdivision projects.

In 2020 and 2019, the Group purchased various rawlands for expansion and development of the Group's subdivision and memorial lots projects. The outstanding balance arising from these transactions amounted to P1,316.5 million and P1,404.1 million as of December 31, 2020 and 2019, respectively.

# 14. CUSTOMERS' DEPOSITS

Customers' deposits pertain to reservation fees and advance payments from buyers, which did not meet the revenue recognition criteria as of the end of the reporting periods. As of December 31, 2020 and 2019, Customers' Deposits account, as presented in the current liabilities section of the consolidated statements of financial position, amounted to P3.0 billion and P2.7 billion, respectively (see Note 2.11).

#### 15. RESERVE FOR PERPETUAL CARE

Under the terms of the contract between the Group and the purchasers of memorial lots, a portion of the amount paid by the purchasers is set aside as Perpetual Care Fund (Trust Fund). The balance of the reserve for perpetual care for memorial lots as of December 31, 2020 and 2019 amounting to P827.8 million and P709.8 million, respectively, represents the total amount of perpetual care from all outstanding sales contracts, net of amount already remitted for fully collected memorial lots into the Trust Fund amounting to P129.3 million and P134.8 million as of December 31, 2020 and 2019, respectively.

As an industry practice, the amount turned over to the Trust Fund is only for fully collected contracts in as much as the outstanding contracts may still be forfeited and/or rescinded. The income earned from the Trust Fund will be used in the perpetual care and maintenance of the memorial lots. Once placed in the Trust Fund, the assets, liabilities, income and expense of the Trust Fund are considered distinct and separate from the assets and liabilities of the Group, thus, do not form part of the accounts of the Group.

The details of the Trust Fund as of December 31, 2020 and 2019 are shown below.

		2020		2019
Assets:				
Cash	P	853	P	955
Investment in unit investment trust funds		326,560		3,522,186
Investment in other securities				
and debt instruments		3,757,932		3,680,813
Loans and receivables		31,187		31,187
Investment in mutual funds		125,316,392		127,657,432
Liability –				
Accrued trust fees and				
other expenses	(	156,237)	(	56,237)
	P	129,276,687	P	134,836,336

# 16. REVENUES

# 16.1 Disaggregation of Revenues

The Group derives revenues from sale of real properties and deathcare operations. An analysis of the Group's major sources of revenues in 2020 and 2019 is presented below and in the succeeding page.

	Segments				
	Residential	Deathcare	<u>Total</u>		
Geographical areas					
<u>2020</u>					
Luzon	P3,129,845,707	P 530,075,009	P3,659,920,716		
Mindanao	933,482,133	239,295,550	1,172,777,683		
Visayas	212,212,977	<u>175,766,307</u>	<u>387,979,284</u>		
	P4,275,540,817	P 945,136,866	P5,220,677,683		
<u>2019</u>					
Luzon	P4,901,951,215	P 662,926,860	P5,564,878,075		
Mindanao	1,923,601,880	465,017,692	2,388,619,572		
Visayas	339,221,983	351,975,632	691,197,615		
	<u>P7,164,775,078</u>	<u>P1,479,920,184</u>	<u>P8,644,695,262</u>		
2018					
Luzon	P3,329,115,850	P 546,507,820	P3,875,623,670		
Mindanao	734,837,653	470,824,358	1,205,662,011		
Visayas	374,513,656	365,437,735	739,951,391		
	P4,438,467,159	P1,382,769,913	P5,821,237,072		

		Segments	
	Residential	<b>Deathcare</b>	<u>Total</u>
Type of product or services 2020			
Low-cost housing	P4,103,535,301	Р -	P4,103,535,301
Memorial lots	-	821,166,080	821,166,080
Residential condominium	99,079,510	-	99,079,510
Interest income on			
contract receivables	72,864,790	52,838,022	125,702,812
Interment	-	47,010,066	47,010,066
Chapel services		24,183,914	24,183,914
	P4,275,479,601	P 945,198,082	P5,220,677,683
2019			
Low-cost housing	P6,960,181,384	Р -	P6,960,181,384
Memorial lots	-	1,338,035,068	1,338,035,068
Residential condominium	155,245,218	-	155,245,218
Interest income on			
contract receivables	49,348,476	61,098,493	110,446,969
Interment	-	38,897,054	38,897,054
Chapel services		41,889,569	41,889,569
	P7,164,775,078	P1,479,920,184	P8,644,695,262
	<u> </u>	<u> </u>	<del>2 0,0 1 1,0 2 0,= 0 =</del>
<u>2018</u>			
Low-cost housing	P4,048,460,064	Р -	P4,048,460,064
Memorial lots	-	1,262,780,442	
Residential condominium	343,673,476	-	343,673,476
Interest income on	46 222 610	EO 992 704	07 217 412
contract receivables Interment	46,333,619	50,883,794 32,879,843	97,217,413
	-		32,879,843
Chapel services	<del></del>	36,225,834	36,225,834
	<u>P4,438,467,159</u>	<u>P1,382,769,913</u>	<u>P5,821,237,072</u>

These are presented in the consolidated statements of comprehensive income under Revenues as follows:

	2020	2019	2018
Real estate sales:			
Low-cost housing	P4,103,535,301	P6,960,181,384	P4,048,460,064
Memorial lots	821,166,080	1,338,035,068	1,262,780,442
Residential condominium	99,079,510	<u>155,245,218</u>	343,673,476
	5,023,780,891	8,453,461,670	5,654,913,982
Interest income			
on contract receivables	125,702,812	110,446,969	97,217,413
Interment income	47,010,066	38,897,054	32,879,843
Income from chapel services	s <u>24,183,914</u>	41,889,569	36,225,834
	P5,220,677,683	<u>P8,644,695,262</u>	<u>P5,821,237,072</u>

#### 16.2 Contract Assets

A reconciliation of the movements of contract assets is shown below.

	2020	2019
Balance at beginning of year	P1,422,315,531	P1,396,224,260
Transfers from contract assets recognized at the beginning		
of year to contract receivables	( 1,400,036,773)	( 1,325,276,115)
Additions during the year	2,236,533,984	1,351,367,386
Balance at end of year	P2,258,812,742	<u>P1,422,315,531</u>

The Group recognizes contract assets, due to timing difference of payment and satisfaction of performance obligation, to the extent of satisfied performance obligation on all open contracts as of the end of the reporting period.

Changes in the contract assets are recognized by the Group when a right to receive payment is already established and upon performance of unsatisfied performance obligation.

#### 16.3 Direct Contract Costs

The Group incurs sales commissions upon execution of contracts to sell real properties to customers. Incremental costs of commission incurred to obtain contracts are capitalized and presented as Prepaid commission under Other Current Assets in the consolidated statements of financial position (see Note 8). These are amortized over the expected construction period on the same basis as how the Group measures progress towards complete satisfaction of its performance obligation in its contracts. The total amount of amortization for 2020, 2019 and 2018 is presented as part of Commission under Operating Expenses (see Note 17.2).

The movement in balances of deferred commission in 2020 and 2019 is presented below.

		2019
Balance at beginning of year Additional capitalized cost Reversal due to back out Amortization for the period	P 279,145,834 P 121,229,572 ( 23,006,141) ( ( 160,646,217)	203,286,640 281,874,757 41,192,791) 164,822,772)
Balance at end of year	<u>P 216,723,048</u> <u>P</u>	279,145,834

# 16.4 Transaction Price Allocated to Unsatisfied Performance Obligation

The aggregate amount of transaction price allocated to partially or wholly unsatisfied contracts amounted to P3.7 billion and P3.2 billion as of December 31, 2020 and 2019, respectively, which the Group expects to recognize as follows:

	2020	2019
Within a year More than one year to three years	P 487,133,532 3,199,333,992	P 402,778,679 2,768,761,502
Balance at end of year	P3,686,467,524	P 3,171,540,181

# 17. COSTS AND EXPENSES

# 17.1 Costs of Sales and Services

Presented below are the details of costs of sale and services.

	2020	2019	2018							
Cost of real estate sales Cost of interment Cost of chapel services	P2,575,881,197 16,495,669 11,535,529	P4,339,104,493 16,914,466 15,532,654	P2,852,891,079 14,577,508 13,853,502							
	P2,603,912,395	<u>P4,371,551,613</u>	<u>P2,881,322,089</u>							
Cost of real estate sales is compris	Cost of real estate sales is comprised of:									
	2020	2019	2018							
Cost of land	P1,289,233,330	P2,347,226,616	P1,187,040,428							
Construction and development costs	1,286,647,867	1,991,877,877	1,665,850,651							
	P2,575,881,197	P4,339,104,493	P2,852,891,079							

# 17.2 Operating Expenses by Nature

The details of operating expenses by nature for the year ended December 31 are shown below.

	Notes	2020	2019	2018
Cost of land		P1 289 233 330	P2,347,226,616	P1,187,040,428
Construction and		1 1,207,233,330	1 2,547,220,010	1 1,107,040,420
development costs		1,286,647,867	1,991,877,877	1,665,850,651
Salaries and employee		1,200,017,007	1,771,077,077	1,005,050,051
benefits	21.1	327,486,834	285,823,245	256,104,806
Commission	16.3	249,478,378	423,476,891	347,188,158
Depreciation and	20.0	,,,	,, _, _	· · · · · · · · · · · · · · · · · · ·
amortization	9, 10	106,111,786	108,029,825	67,722,172
Advertising	, ,	95,011,754	141,635,420	86,918,895
Outside services		91,833,226	115,616,053	98,408,368
Repairs		, ,	, ,	, ,
and maintenance		45,379,973	23,790,988	40,129,420
Utilities		29,745,307	28,069,618	22,490,998
Management fees		23,304,629	23,787,026	25,183,992
Taxes and licenses		22,374,971	29,918,103	15,029,956
Transportation				
and travel		18,877,427	34,809,833	29,126,946
Prompt payment				
discount		17,089,725	19,915,150	21,846,109
Cost of interment		16,495,669	16,914,466	14,577,508
Rentals	10.3, 24.1	15,711,820	11,186,793	18,248,825
Promotions		14,949,027	77,147,032	63,435,423
Office supplies		13,082,037	16,616,562	15,091,850
Professional fees		11,574,857	9,549,284	9,007,465
Cost of chapel service	S	11,535,529	15,532,654	13,853,502
Representation		11,170,047	13,831,315	8,290,887
Insurance		7,899,365	11,187,652	10,237,645
Collection fees		6,203,980	12,012,592	11,369,460
Meetings and				
conferences		2,686,445	10,474,908	10,276,271
Trainings and seminar	'S	2,638,133	10,724,281	13,667,097
Miscellaneous		33,555,853	28,866,530	48,561,815
		P3,750,077,969	P5,808,020,714	P4,099,658,647

Miscellaneous mainly consist of subscription dues and other fees such as registration, transfer and mortgage fees.

These expenses are classified in the consolidated statements of comprehensive income as follows:

	2020	2019	2018
Costs of sales and services Other operating expenses		, , ,	P 2,881,322,089 1,218,336,558
	<u>P 3,750,077,969</u>	<u>P5,808,020,714</u>	<u>P 4,099,658,647</u>

#### 18. OTHER INCOME

This account consists of:

		2020		2019		2018		
Forfeited sales	P	131,691,365	P	217,658,225	P	152,116,928		
Interest on past due accounts		5,646,599		6,566,346		8,957,384		
Transfer fees		3,519,041		5,670,956		8,655,587		
Service tent rentals		1,752,550		1,108,441		796,928		
Others		7,394,484		2,094,125	_	2,292,756		
	P	150,004,039	P	233,098,093	P	172,819,583		

Others include penalties from customers with lapsed payments, restructured accounts, and other fees collected for transactions incidental to the Group's operations such as payment for memorial garden construction fee, among others.

#### 19. TAXES

# 19.1 Registration with the Board of Investments (BOI)

The BOI approved the Company's application for registration as an Expanding Developer of Economic and Low-Cost Housing Project on a Non-pioneer Status relative to its various units under its Bria Calamba Phase 2, Bria Calamba Phase 4, Bria Calmaba Phase 3, Bria Magalang, Bria Manolo Fortich, Bria Kidapawan, Bria Urdaneta, Bria Norzagaray, Bria Norzagaray Phase 2, Bria Hermosa, Bria Homes, Paniqui, Bria General Trias, Bria Trece Martires, Bria Sta. Cruz, Lumina Tanza Phase 4, Lumina Camarines Sur, Lumina Camarines Sur Classic, Lumina Dumaguete, Lumina Dumaguete 2, and Bria Flats Azure in 2020; Lumina Quezon Phase 2, Bria La Hacienda, Bria San Pablo, Lumina Gensan, Bria Flats Mykonos, Bria Flats Levitha, Bria Flats Corfu, Bria Flats Rhodes, Bria Flats Capri, Bria Sta. Maria, Bria Homes Digos, Bria Homes Tagum, Bria Flats Crimson, Bria Flats Scarlet, Bria Flats Magenta, and Lumina Classic 2B in 2019; Bria Calamba Phase 1 and 2 project in December 2018; under the Northridge Central Lane, Northridge Grove Phase 2, Northridge View, Bria Home Binangonan and Bria General Santos projects in December 2017; and, under the Lumina Tanza Phase 2, Lumina Homes San Pablo and Lumina General Trias (Phase 1 and 2) projects in December 2016.

Under the registration, the applicable rights and privileges provided in the Omnibus Investment Code of 1987 shall equally apply and benefit the BHI with certain incentives including income tax holiday (ITH) for a period of four years from the date of registration.

# 19.2 Current and Deferred Taxes

The components of tax expense reported in consolidated profit or loss and in consolidated other comprehensive income for the years ended December 31 follow:

		2020		2019		2018
Reported in consolidated profit or loss:  Current tax expense:						
Regular corporate income tax (RCIT) at 30%	P	103,414,406	P	110,650,684	P	49,001,106
Minimum corporate income tax (MCIT) at 2%		_		_		35,873
Application of excess MCIT		-	(	4,885,341)	_	
Final tax at 20%, 15% and 7.5%		103,414,406 3,536,746 106,951,152		105,765,343 464,697 106,230,040		49,036,979 <u>261,978</u> 49,298,957
Deferred tax expense relating to origination and reversal		100,731,132		100,230,010		17,270,737
of temporary differences		20,218,932		146,099,561		182,305,386
	<u>P</u>	127,170,084	<u>P</u>	252,329,601	<u>P</u>	231,604,343
Reported in consolidated other comprehensive income (loss)  Deferred tax income (expense) relating to origination and						
reversal of temporary differences	<u>P</u>	1,922,401	<u>P</u>	9 <b>,</b> 513 <b>,</b> 107 (	<u>P</u>	3,662,477)

The reconciliation of tax on pretax profit computed at the applicable statutory rate to tax expense is as follows:

		2020	2019	2018
Tax on pretax profit Adjustment for income	P	<b>404,106,900</b> P	845,982,452	P 539,807,542
subjected to lower tax rate Tax effect of:	(	<b>1,768,370)</b> (	232,348)	( 130,989)
Non-taxable income Non-deductible expenses	(	518,691,695) ( 243,523,249	757,055,730) 163,635,227	( 500,255,218) 192,183,008
	<u>P</u>	127,170,084 <u>I</u>	252,329,601	P 231,604,343

The net deferred tax liabilities recognized in the consolidated statements of financial position as of December 31, 2020 and 2019 relate to the following:

	2020	2019
Unrealized gross profit	P1,183,460,864	P1,158,402,729
Retirement benefit obligation	( 29,473,282)	( 23,479,319)
Leases	( 1,203,694)	( 385,148)
Unamortized past service cost	(113,760)	( 164,665)
	<u>P1,152,670,128</u>	P1,134,373,597

The deferred tax expense (income) recognized in the consolidated statements of comprehensive income for December 31 relate to the following:

		Consolidated Profit or Loss						Consolidted Other Comprehensive Income					
		2020	2019		2018		2020		2019		_	2018	
Unrealized gross profit	(P	25,058,135)	( F	143,984,881)	(P	190,960,257)	P	-	P	-	Р	=	
Retirement benefit													
obligation		4,071,562		2,436,418		14,807,624		1,922,401		9,513,107	(	3,622,477)	
Leases		818,546		385,148		-		-		-		-	
Unamortized past service cost	(	50,905)	(	50,905)	(	50,905)		-		-		-	
MCIT		-	(	4,885,341)		35,873		-		-		-	
NOLCO	_		_		(	6,137,721)	_	-	-		_		
Deferred Tax Income (Expense)	( <u>P</u>	20,218,932)	( <u>P</u>	146,099,561)	( <u>P</u>	182,305,386)	P	1,922,401	P	9,513,107	( <u>P</u>	3,622,477)	

The Group is subject to the MCIT, which is computed at 2% of gross income as defined under the tax regulations, or RCIT, whichever is higher. The Parent Company reported RCIT in 2020, 2019 and 2018 as the RCIT is higher than MCIT in such years. However, BHI reported RCIT in 2020 and 2019 and MCIT in 2018.

In 2020, 2019 and 2018, the Group claimed itemized deductions in computing for its income tax due.

# 20. RELATED PARTY TRANSACTIONS

The significant transactions of the Group in the normal course of business with its related parties are described below.

Related Party			Am	ount	t of Transaction	Outstanding Balances						
Category	Notes		2020		2019			_	2020	_	2019	
FPI –												
Advances granted (collections)	20.1	(P	3,695,373)	(P	291,873)	(P	165,649)	P	2,286,566	P	5,981,939	
Related Parties Under												
Common Ownership:												
Advances granted	20.1	(	6,098,101)		-		98,020,772		8,098,101		2,000,000	
Advances obtained	20.2		70,027		-		54,673,970	(	952,622,887)	(	952,552,860)	
Payable to HDC	6, 13		89,166,605		-		-	(	62,128,504)	(	151,295,109)	
Key Management Personnel -												
Compensation	20.3		34,206,072		39,595,553		35,265,757		-		-	

### 20.1 Due from Related Parties

In the normal course of business, the Group grants noninterest-bearing cash advances to its parent company and other related parties, including those under common ownership, for working capital requirements, capital asset acquisition and other purposes. These advances are unsecured and generally payable in cash on demand or through offsetting arrangements with related parties.

The outstanding advances arising from these transactions amounting to P10.4 million and P8.0 million as at December 31, 2020 and 2019, is presented as Due from Related Parties account in the consolidated statements of financial position.

The movements in the Due from Related Parties account are shown below.

		2020		2019
Balance at beginning of year Additions	P	7,981,939 2,402,728	P	8,273,812
Collections		-	(	291,873)
Balance at end of year	<u>P</u>	10,384,667	<u>P</u>	7,981,939

Based on management's assessment, no impairment losses need to be recognized in 2020, 2019 and 2018 from its receivables from related parties.

#### 20.2 Due to Related Parties

The Group obtained short-term, unsecured, noninterest-bearing advances from related parties under common control for working capital requirements payable in cash upon demand. The outstanding balance is presented as Due to Related Parties account as at December 31, 2020 and 2019.

The movements in the Due to Related Parties account are shown below.

	2020	2019
Balance at beginning of year Additions	P 952,552,860 70,027	P 952,552,860
Balance at end of year	P 952,622,887	P 952,552,860

#### 20.3 Key Management Personnel Compensation

The compensation of key management personnel for the years ended December 31 follows:

		2020		2019		2018
Short term benefits Post-employment benefits	P	30,547,411 3,658,661	P	35,901,795 3,693,758	P	32,193,745 3,072,012
	<u>P</u>	34,206,072	P	39,595,553	P	35,265,757

#### 21. EMPLOYEE BENEFITS

#### 21.1 Salaries and Employee Benefits

Details of salaries and employee benefits are presented below.

			2020	_	2019		2018
Short-term employee benefits		P	317,909,871	Р	280,574,077	P	209,029,793
Post-employment defined benefit	21.2		9,576,963		5,249,168		47,075,013
	17.2	<u>P</u>	327,486,834	<u>P</u>	285,823,245	<u>P</u>	256,104,806

#### 21.2 Post-employment Defined Benefit Plan

#### (a) Characteristics of the Post-Employment Defined Benefit Plan

The Group maintains a funded, non-contributory post-employment benefit plan. The post-employment plan covers all regular full-time employees.

The Group's post-employment defined benefit plan is based solely on the requirement of RA No. 7641, *Retirement Pay Law*. The optional retirement age is 60 with a minimum of five years of credited service. Normal retirement benefit is based on the employee's final salary and years of credited service.

#### (b) Explanation of Amounts Presented in the Consolidated Financial Statements

Actuarial valuations are made annually to update the post-employment benefit costs and the amount of contributions. All amounts presented in below and in the succeeding pages are based on the actuarial valuation report obtained from an independent actuary in 2020 and 2019.

The amounts of net retirement benefit obligation recognized in the consolidated statements of financial position are determined as follows:

		2020		2019
Present value of the obligation Fair value of plan assets	P (	107,090,091 8,845,827)		87,480,211 9,215,818)
	<u>P</u>	98,244,264	<u>P</u>	78,264,393

The movements in the fair value of plan assets are presented below.

		2020		2019
Balance at beginning of year Interest income	P	9,215,818 481,066	Р	8,651,254 640,193
Loss on plan assets (excluding amounts included in net interest)	(	<u>851,057</u> )	(	75,629)
Balance at end of year	P	8,845,827	P	9,215,818

The Group's plan assets is composed of special deposit account. The plan assets do not comprise any of the Group's own financial instruments or any of its assets occupied and/or used in its operations.

The loss on plan assets amounted to P0.8 million and P0.1 million in 2020 and 2019, respectively.

The movements in the present value of defined benefit obligation recognized in the books are as follows:

		2020		2019
Balance at beginning of year	P	87,480,211	Р	47,083,899
Current service cost		9,576,963		5,249,168
Interest expense		4,475,971		3,512,415
Actuarial losses (gains) arising from:				
Changes in financial assumptions		16,189,779		23,868,938
Experienced adjustments	(	8,921,039)		19,394,002
Changes in demographic	`	•		
assumptions	(	<u>1,711,794</u> )	(	11,628,211)
Balance at end of year	<u>P</u>	107,090,091	<u>P</u>	87,480,211

The components of amounts recognized in consolidated profit or loss and in consolidated other comprehensive income in respect of the post-employment defined benefit plan are shown below:

		2020		2019		2018
Reported in profit or loss: Current service cost Interest expense – net	P	9,576,963 3,994,905	P 	5,249,168 2,872,222	P	47,075,013 2,374,528
	<u>P</u>	13,571,868	<u>P</u>	8,121,390	<u>P</u>	49,449,541
Reported in other comprehensive income (loss Actuarial gains (losses arising from: Changes in financia	)					
assumptions	(P	16,189,779)	(P	23,868,938)	P	15,506,569
Experience adjustments Changes in		8,921,039	(	19,394,002)		158,555
demographic assumptions Loss on plan assets	(	1,711,794 851,057)		11,628,211 75,629)	`	2,016,328) 1,573,804)
	( <u>P</u>	6,408,003)	( <u>P</u>	31,710,358)	<u>P</u>	12,074,992

Current service cost and acquired obligation are presented as part of Salaries and employee benefits under the Other Operating Expenses account in the consolidated statements of comprehensive income (see Note 17.2).

Net interest expense is presented as part of Finance Costs under Other Income (Charges) in the consolidated statements of comprehensive income.

Amounts recognized in other comprehensive income were included within items that will not be reclassified subsequently to profit or loss.

For the determination of the retirement benefit obligation, the following actuarial assumptions were used:

	2020	2019	2018
Discount rates Expected rate of	4.01%	5.10%	7.48%
salary increases	7.75%	7.75%	7.75%

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is five years for both male and female. These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bond with terms to maturity approximating to the terms of the post-employment obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

#### (c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

#### (i) Investment and Interest Risks

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bond will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in savings deposit accounts and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has only investments in cash in banks.

#### (ii) Longevity and Salary Risks

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants both during their employment, and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

#### (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's timing and uncertainty of future cash flows related to the retirement plan are presented in the succeeding pages.

#### (i) Sensitivity Analysis

The following table summarizes the effect of changes in the significant actuarial assumptions used in the determination of the defined benefit obligation as of December 31:

	Impact on Retirement Benefit Obligation						
	Change in	Iı	ncrease in	Ì	Decrease in		
	Assumption	Assumption		_ A	Assumption		
2020: Discount rate Salary growth rate	+/5.09%/-3.09% +/6.00%/-4.0%	(P	23,736,553) 31,224,432	P (	31,384,889 23,840,259)		
2019: Discount rate Salary growth rate	+/8.40%/-6.4% +/6.00%/-4.0%	(P	25,232,626) 31,505,137	P (	31,454,818 25,309,872)		

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous year.

#### (ii) Asset-liability Matching Strategies

To efficiently manage the retirement plan, the Group through its Retirement Committee, ensures that the investment positions are managed in accordance with its asset-liability matching strategy to ensure that long-term investments are in line with the obligations under the retirement scheme. This strategy aims to match the plan assets to the retirement obligations by investing in fixed interest financial assets, primarily in short term placements. The Group monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the retirement obligations.

The plan asset is currently composed of special deposit accounts as the Group believes that these investments are the best returns with an acceptable level of risk.

There has been no change in the Group's strategies to manage its risks from previous period.

#### (iii) Funding Arrangements and Expected Contributions

The plan is currently underfunded by P98.2 million as at year-end, while there are no minimum funding requirement in the Philippines, there is a risk that the Group may not have the cash if several employees retire within the same year.

The Group does not expect to contribute to the retirement fund in 2020.

The maturity profile of undiscounted expected benefit payment from the plan are as follows:

	2020	2019
Less than one year	P 624,237	Р -
One to less than 5 years	6,686,586	-
Five to less than 10 years	26,231,920	-
More than 10 years to 15 years	96,215,366	104,099,821
More than 15 years to 20 years	108,914,738	63,606,031
More than 20 years	504,838,397	696,629,276
	P 743,511,244	P 864,335,128

The weighted average duration of the defined benefit obligation at the end of the reporting period is 25.11 years.

#### 22. EQUITY

#### 22.1 Capital Stock

Capital stock in 2020 and 2019 consists of:	Shares	Amount
Common shares		
Authorized		
Balance at beginning and end of year	996,000,000	<u>P 996,000,000</u>
Issued and outstanding Balance at beginning of year Issuance during the year	644,117,649	P 644,117,649
Balance at end of year	644,117,649	<u>P 644,117,649</u>
Preferred shares Authorized Balance at beginning and		
end of year	400,000,000	<u>P 4,000,000</u>

On March 17, 2016, the SEC approved the increase in the Parent Company's authorized capital stock from P20.0 million divided into 200,000 common shares with par value of P100 per share to P1.0 billion divided into 996,000,000 common shares with par value of P1 per share and 400,000,000 preferred shares with par value of P0.01 per share.

On April 1, 2016, the Parent Company applied for the registration of its common shares with the SEC and the listing of the Parent Company's shares on the PSE. The PSE approved the Parent Company's application for the listing of its common shares on June 8, 2016 and the SEC approved the registration of the 74,117,649 common shares of the Parent Company on June 14, 2016.

On June 3, 2016, the SEC approved the listing of the Parent Company's common shares totaling 74.1 million. The shares were initially issued at an offer price of P10.50 per common share. In 2020 and 2019, there were no additional issuances.

On June 29, 2016, by way of an initial public offering (IPO), sold 74,117,649 shares of its common stock at an offer price of P10.50 and generated net proceeds of approximately P703.0 million. The IPO resulted in the recognition of additional paid-in capital amounting to P628.9 million, net of IPO-related expenses amounting to P75.2 million.

On December 27, 2017, the Parent Company's BOD authorized the issuance of 150,000,000 common shares to CGI, a related party under common ownership, out of the unissued authorized capital stock, at a subscription price of P20.1 per share or an aggregate subscription price of P3,014.0 million.

#### 22.2 Revaluation Reserves

As of December 31, 2020, 2019 and 2018, revaluation reserves pertains to accumulated actuarial losses and gains, net of tax, due to remeasurement of post-employment defined benefit plan amounting to P20.9 million, P16.4 million and P5.8 million, respectively (see Note 21.2).

#### 23. EARNINGS PER SHARE

The basic and diluted earnings per share were computed as follows:

	2020	2019	2018
Net profit Divided by the weighted	P 1,219,852,917	P2,567,611,904	P1,567,754,130
number of outstanding common shares	644,117,649	644,117,649	644,117,649
Basic and diluted earnings per share	<u>P 1.89</u>	<u>P 3.99</u>	<u>P 2.43</u>

The Group has no dilutive potential common shares as at December 31, 2020, 2019 and 2018; hence, diluted earnings per share equals the basic earnings per share.

#### 24. COMMITMENTS AND CONTINGENCIES

#### 24.1 Operating Lease Commitments

The Group has leases with terms ranging from three to five years with renewal options upon mutual written agreement between the parties, and include annual escalation in rental rates.

The total rentals from this operating lease amounted to P18.2 million in 2018, which is shown as Rentals under Other Operating Expenses in the consolidated 2018 statement of comprehensive income (see Note 17.2).

The future minimum rentals payable under these operating lease as of December 31, 2018 are as follows:

Within one year Beyond one year but within five years	P	6,998,782 2,673,396
	Р	9.672.178

#### 24.2 Others

There are other commitments and contingent liabilities that arise in the normal course of the Group's operations which are not reflected in the consolidated financial statements. Management is of the opinion that losses, if any, from these events and conditions will not have material effects on the Group's consolidated financial statements.

#### 25. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks which result from both its operating and investing activities. The Group's risk management focuses on actively securing the Group's short to medium-term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not engage in the trading of financial assets for speculative purposes nor does it write options. The relevant financial risks, unless otherwise stated, to which the Group is exposed to are described below and in the succeeding pages.

#### 25.1 Interest Rate Risk

The Group has no financial instruments subject to floating interest rate, except cash in banks, which has historically shown small or measured changes in interest rates. As such, the Group's management believes that interest rate risks are not material.

#### 25.2 Credit Risk

The Group operates under sound credit-granting criteria wherein credit policies are in place. These policies include a thorough understanding of the customer or counterparty as well as the purpose and structure of credit and its source of repayment. Credit limits are set and monitored to avoid significant concentrations to credit risk. The Group also employs credit administration activities to ensure that all facets of credit are properly maintained.

The maximum credit risk exposure of financial assets and contract assets is the carrying amount of the financial assets as shown on the consolidated statements of financial position are summarized below.

	Notes	2020	2019
Cash and cash equivalents	5	P 1,543,506,480	P 2,795,688,210
Contracts receivable	6	11,369,979,479	11,209,489,567
Contract assets	16	2,258,812,742	1,422,315,531
Due from related parties	20.1	10,384,667	7,981,939
Security deposits	8	102,345,171	93,539,385
Other receivables	6.2	38,779,628	65,862,518
		P15,323,808,167	P15,594,877,150

Cash in banks are insured by the Philippine Deposit Insurance Commission up to a maximum coverage of P0.5 million for every depositor per banking institution. Also, the Group's contracts receivable are effectively collateralized by residential houses and lots and memorial lots. Other financial assets are not secured by any collateral or other credit enhancements.

The Company applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all contract receivables and other receivables. To measure the expected credit losses, contract receivables and other receivables have been grouped based on shared credit risk characteristics and the days past due (age buckets). The other receivables relate to receivables from both third and related parties other than contract receivables and have substantially the same risk characteristics as the contract receivables.

The expected loss rates are based on the payment profiles of sales over a period of 36 months before December 31, 2020 and 2019, respectively, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The management determined that there is no required ECL to be recognized on the Group's contract receivables since the fair value of real estate sold when reacquired is sufficient to cover the unpaid outstanding balance of the related receivable arising from sale. Therefore, there is no expected loss given default as the recoverable amount from subsequent resale of the real estate is sufficient. Accordingly, no additional allowance was recorded by the Group as of December 31, 2020 and 2019.

The Contract Asset account is secured to the extent of the fair value of the real estate sale of house and lot and condominium units sold since the title to the real estate properties remains with the Group until the contract assets or receivables are fully collected. Therefore, there is also no expected loss given default on the contract asset.

The Group considers credit enhancements in determining the expected credit loss. Contract receivables and contract assets from real estate sales are collateralized by the real properties. The estimated fair value of collateral and other security enhancements held against trade receivables are presented below.

	Gross Maximum Exposure	Fair Value of Collaterals	Net Exposure
2020			
Contract receivables Contract assets	P 11,369,979,479 2,258,812,742	P12,745,144,773 	P
	<u>P 13,628,792,221</u>	P15,825,460,067	Р -
<u>2019</u>			
Contract receivables Contract asset		P 12,565,244,082 5,333,130,460	P -
	P 12,631,805,098	P 17,898,374,542	<u>P</u> -

Some of the unimpaired contract receivables and other receivables, which are mostly related to real estate sales, are past due as at the end of the reporting period and are presented below.

	2020	2019
Current (not past due)	P 10,454,860,808	P 10,323,157,998
Past due but not impaired:		
More than one month		
but not more than 3 months	215,516,932	89,433,200
More than 3 months but		
not more than 6 months	94,757,758	119,256,760
More than 6 months but		
not more than one year	3,750,623	333,424,666
More than one year	601,093,358	344,216,943
·		
	<u>P 11,369,979,479</u>	<u>P 11,209,489,567</u>

ECL for due from related parties are measured and recognized using the liquidity approach. Management determines possible impairment based on the related party's ability to repay the advances upon demand at the reporting date taking into consideration the historical defaults from the related parties.

The Group does not consider any significant risks in the due from related parties as these are entities whose credit risks for liquid funds are considered negligible, since counterparties are in good financial condition. As of December 31, 2020 and 2019, impairment allowance is not material.

Security deposits are subject to credit risk. The Group's security deposits pertain to receivable from lessors and third party utility providers. Based on the reputation of those counterparties, management considers that these deposits will be refunded when due.

#### 25.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 6-month and one-year period are identified monthly.

As of December 31, 2020 and 2019, the Group's financial liabilities have contractual maturities which are presented below.

	Within 12 months	More than One Year to Five Years
<u>2020</u>		
Trade and other payables Rawland payable Interest-bearing loans and borrowings Due to related parties Reserve for perpetual care	P1,866,053,498 1,316,499,113 2,199,058,779 952,622,887 ———————————————————————————————————	P - 5,298,365,592 - 827,845,319  P 6,126,210,911
<u>2019</u>		

## 26. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

#### 26.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below.

		202	0	20	19
		Carrying	Fair	Carrying	Fair
	Notes	Values	Values	Values	Values
Financial Assets					
At amortized cost:					
Cash and Cash Equivalents	5	P 1,543,506,480	P 1,543,506,480	P 2,795,688,210	P 2,795,688,210
Contracts receivable	6	11,369,979,479	11,495,682,291	11,209,489,567	11,649,093,549
Due from related parties	20.1	10,384,667	10,384,667	7,981,939	7,981,939
Security deposits	8	102,345,171	102,345,171	93,539,385	93,539,385
Other receivable	6.2	38,779,628	38,779,628	65,862,518	65,862,518
		P 13,064,995,425	<u>P 13,190,698,237</u>	P 14,172,561,619	<u>P 14,612,165,601</u>
Financial Liabilities					
At amortized cost:					
Interest-bearing loans	12	P 7,206,148,994	P 7,497,424,371	P 7,625,880,975	P 7,878,035,596
Trade and other payables	13	1,866,053,498	1,866,053,498	4,020,265,928	4,020,265,928
Due to related parties	20.2	952,622,887	952,622,887	952,552,860	952,552,860
Rawland payable	13.2	1,316,499,113	1,316,499,113	1,404,119,507	1,404,119,607
Reserve for perpetual care	15	827,845,319	827,516,319	709,813,851	709,813,851
		P 12,169,169,811	P 12,460,116,188	P 14,712,633,121	P 14,964,767,842

See Note 2.5 for a description of the accounting policies for each category of financial instrument. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 25.

#### 26.2 Offsetting of Financial Assets and Financial Liabilities

Except as more fully described in Note 20, the Group has not set-off financial instruments in 2020 and 2019 and does not have relevant offsetting arrangements. Currently, all other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties' BOD and stockholders. As such, the Group's outstanding receivables from and payables to the same related parties as presented in Note 20 can be potentially offset to the extent of their corresponding outstanding balances.

The Group has cash in certain local banks to which it has outstanding loans (see Note 12). In case of the Group's default on loan amortization, cash in bank amounting to P456.5 million and P758.4 million can be applied against its outstanding loans amounting to P7,206.1 million and P7,625.9 million as of December 31, 2020 and 2019, respectively. In addition, the Group has payables to HDC amounting to P62.1 million and P78.2 million that are collateralized by contract receivable by the same amount as of December 31, 2020 and 2019.

#### 27. FAIR VALUE MEASUREMENT AND DISCLOSURES

#### 27.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

### 27.2 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The Group's financial assets which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed include cash and cash equivalents, which are categorized as Level 1, and contract and other receivables, due from related parties and security deposits which are categorized as Level 3. Financial liabilities which are not measured at fair value but for which fair value is disclosed pertain to interest-bearing loans and borrowings, trade and other payables, due from related parties, rawland payable, and reserve for perpetual care which are categorized as Level 3.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying net asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments are not based on observable market data.

#### 27.3 Fair Value Measurement for Non-financial Assets

The Group's investment properties amounting to P75.8 million and P100.6 million are categorized under level 3 hierarchy of non-financial assets measured at cost as of December 31, 2020 and 2019, respectively (see Note 11).

The fair value of the Group's investment properties, pertaining to parcels of land, amounting to P508.1 million and P427.0 million as of December 31, 2020 and 2019, respectively, are determined on the basis of the appraisals performed by an independent appraiser, respectively, with appropriate qualifications and recent experience in the valuation of similar properties in the relevant locations. To some extent, the valuation process was conducted by the appraiser in discussion with the Group's management with respect to the determination of the inputs such as the size, age, and condition of the land and buildings, and the comparable prices in the corresponding property location.

In estimating the fair value of these properties, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. Based on management assessment, the best use of the Group's non-financial assets indicated above is their current use.

The Group determines the fair value of idle properties through appraisals by independent valuation specialists using market – based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

The level 3 fair value of land was determined based on the observable recent prices of the reference properties, adjusted for differences in key attributes such as property size, zoning, and accessibility. The most significant input into this valuation approach is the price per square foot; hence, the higher the price per square foot, the higher the fair value.

#### 28. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk.

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and financial liabilities. The Group manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the carrying amount of equity as presented in the consolidated statements of financial position. Capital for the reporting periods under review is summarized as follows:

	2020	2019	
Total liabilities Total equity	P 16,715,318,770 9,839,842,506	P18,965,167,057 8,624,475,191	
Debt-to-equity ratio	1.70:1.00	2.20:1.00	

## 29. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the supplemental information on the Group's liabilities arising from financing activities (see Notes 10, 12 and 20):

	Interest-bearing Loans	Due to Related Parties	Lease <u>Liabilities</u>	Total
Balance as at January 1, 2020 Cash flows from financing activities:	P 7,625,880,975	P 952,552,860	P 16,466,548	P8,594,900,383
Additional borrowings	3,640,123,741	70,027	-	3,640,193,768
Repayments	(4,059,855,722)	-	( 13,248,845	)(4,073,104,567)
Non-cash financing activity:				
Interest expense on lease liabilities	-	-	1,722,004	1,722,004
Additional lease liabilities			13,720,826	13,720,826
Balance as at December 31, 2020	<u>P 7,206,148,994</u>	<u>P 952,622,887</u>	P 18,660,533	<u>P8,177,432,414</u>
Balance at January 1, 2019				
as previously reported	P 1,996,787,464	P 952,552,860	P -	P2,949,340,324
Adoption of PFRS 16			25,485,769	25,485,769
Balance as of January 1, 2019,				
as restated	1,996,787,464	952,552,860	25,485,769	2,974,826,093
Cash flows from financing activities:				
Additional borrowings	6,888,902,680	-	-	6,888,902,680
Repayments	( 1,259,809,169)	-	( 12,057,343	)(1,271,866,512)
Non-cash financing activity:				
Interest expense on lease liabilities	-	-	1,852,620	1,852,620
Additional lease liabilities	<del>-</del>	-	1,185,502	1,185,502
Balance as at December 31, 2019	P 7,625,880,975	P 952,552,860	P 16,466,548	P8,594,900,383

	Interest-bearing Loans	Due to Related Parties	Lease Liabilities	Total
Balance as at January 1, 2018 Cash flows from financing activities:	P 1,502,021,831	P 1,007,226,830	Р -	P2,509,248,661
Additional borrowings Repayments	1,163,912,784 ( <u>669,147,151</u> )	- ( <u>54,673,970</u> )	<u>-</u>	1,163,912,784 ( 723,821,121)
Balance as at December 31, 2018	P 1,996,787,464	P 952,552,860	P -	P2,949,340,324

#### 30. EVENTS AFTER THE REPORTING PERIOD

The following are events that occurred subsequent after the end of the reporting period, which are considered as non-adjusting events. Accordingly, their impact were no longer reflected in the Group's consolidated financial statements as of the year ended December 31, 2020.

#### 30.1 Change in Corporate Name

On January 27, 2021, the Securities and Exchange Commission has approved the request of the Parent Company to amend its Corporate name from Golden Bria Holdings, Inc. to Golden MV Holdings, Inc. through the issuance of the Certificate of Filing of Amended Articles of Incorporation. The proposed amendment was approved by the BOD on November 23, 2020 and the required written assent from the Parent Company's stockholders to approve the amendment was received on December 12, 2020.

The amendment is yet to be approved by the BIR as of the date of the issuance of the report.

#### 30.2 Impact of Corporate Recovery and Tax Incentives (CREATE) Act

On March 26, 2021, RA No. 11534, Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, amending certain provisions of the National Internal Revenue Code of 1997, as amended, was signed into law with veto on certain provisions and shall be effective 15 days after its publication. The CREATE Act has several provisions with retroactive effect beginning July 1, 2020. The CREATE Act aims to lower certain corporate taxes and rationalize tax incentives given to certain taxpayers. The following are the major changes brought about by the CREATE Law that are relevant to the Group:

- regular corporate income tax rate is decreased from 30% to 25% starting July 1, 2020;
- minimum corporate income tax rate is decreased from 2% to 1% starting July 1, 2020 until June 30, 2023;
- the imposition of 10% tax on improperly accumulated retained earnings is repealed; and,
- the allowable deduction for interest expense is reduced by 20% (from 33%) of the interest income subjected to final tax.

Given that the CREATE Law was signed after the end of the current reporting period, the Group determined that this event is a non-adjusting subsequent event. Accordingly, its impact was not reflected in the consolidated financial statements as of and for the year ended December 31, 2020, and instead, will be taken up prospectively in the next applicable reporting period. The Group used the prevailing tax rates as of December 31, 2020 in determining its current and deferred taxes in its 2020 consolidated financial statements.

As a result of the application of the lower RCIT rate of 25% starting July 1, 2020, the current income tax expense and income tax payable, as presented in the 2020 annual income tax return (ITR) of the Group, would be lower than the amount presented in the 2020 consolidated financial statements.

Presented in the below is the reconciliation of the impact of the application of CREATE Law between the Group's 2020 consolidated financial statements and 2020 annual ITR.

		nount per 2020 ncial Statements	Impact of CREATE Law	Amount per 2020 ITR
Current tax expense	P	103,414,406 (	(P 8,933,962)	P 94,480,444
Prepaid income tax	P	23,559,647 (	(P 8,933,962)	P 32,493,609

In addition, the recognized net deferred tax liability as of December 31, 2020 would be remeasured to 25% in the 2021 consolidated financial statements. This will result in an decrease in recognized deferred tax liability in 2020 by P192.1 million and will be credited to 2021 profit or loss, unless it can be recognized in consolidated other comprehensive income as provided in applicable financial reporting standard.



# Report of Independent Auditors to Accompany Supplementary Information Required by the Securities and Exchange Commission Filed Separately from the Basic Consolidated Financial Statements

Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

The Board of Directors and Stockholders Golden MV Holdings, Inc. and Subsidiaries (Formerly Golden Bria Holdings, Inc.) [A Subsidiary of Fine Properties Inc.] San Ezekiel, C5 Extension Las Piñas City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Golden MV Holdings, Inc. and subsidiaries for the year ended December 31, 2020, on which we have rendered our report dated April 30, 2021. Our audit was made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The applicable supplementary information (see List of Supplementary Information) is presented for purposes of additional analysis in compliance with the requirements of the Revised Securities Regulation Code Rule 68 and is not a required part of the basic consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

#### **PUNONGBAYAN & ARAULLO**

By: James Joseph Benjamin J. Araullo

Partner

CPA Reg. No. 0111202
TIN 233-090-319
PTR No. 8533220, January 4, 2021, Makati City
SEC Group A Accreditation
Partner - No. 1762-A (until Aug. 5, 2022)
Firm - No. 0002 (until Dec. 31, 2024)
BIR AN 08-002511-039-2018 (until Nov. 26, 2021)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

April 30, 2021

#### GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

#### List of Supplementary Information December 31, 2020

Schedule	Content	Page No.
Schedules Requ	nired under Annex 68-J of the Revised Securities Regulation Code Rule 68	
A	Financial Assets	1
В	Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)	2
С	Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements	3
D	Long-term Debt	4
E	Indebtedness to Related Parties (Long-term Loans from Related Companies)	5
F	Guarantees of Securities of Other Issuers	6
G	Capital Stock	7
Other Required	Information	
	Reconciliation of Retained Earnings Available for Dividend Declaration	8
	Map Showing the Relationship Between the Company and its Related Entities	9

#### Golden MV Holdings, Inc. and Subsidiaries Schedule A - Financial Assets Financial Assets at Amortized Cost December 31, 2020

Name of issuing entity and association of each issue	h princ	ber of shares or cipal amount of onds or notes		nount shown on e balance sheet	mai	ued based on the ket quotation at ance sheet date	Incom	me received and accrued
Cash and cash equivalents	P	-	P	1,543,506,480	P	1,543,506,480	P	17,694,625
Contract receivable		-		11,369,979,479		11,495,682,291		125,702,812
Due from related parties		-		10,384,667		10,384,667		-
Security deposits		-		102,345,171		102,345,171		-
Other receivable		-		38,779,628		38,779,628		-
Total	P	-	P	13,064,995,425	P	13,190,698,237	P	143,397,437

#### Golden MV Holdings, Inc. and Subsidiaries

# Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties) December 31, 2020

				Ending I	Balance	
Name	Beginning Balance	Additions	Deductions	Current	Not current	Total

NOTHING TO REPORT

# Golden MV Holdings, Inc. and Subsidiaries Schedule C- Amounts Receivable from Related Parties which are Eliminated During the Consolidation of Financial Statements December 31, 2020

				Deductions								
Name and designation of debtor	Balance at the beginning of period	Additions	,	Amounts collected	Amounts	s written off	C	Current	No	on current	Balance at the en	d of the period
Golden Haven Memorial Park, Inc.	Р -	P 731,	790	Р -	P	-	Р	731,790	Р	-	P	731,790

#### Golden MV Holdings, Inc. and Subsidiaries Schedule D - Long-Term Debt December 31, 2020

Title of issue and type of obligation	Amount authorized by indenture	Amount shown under caption"Current portion of long-term debt" in related balance sheet	Amount shown under caption"Long-Term Debt" in related balance sheet

Long -term loan (Domestic)

P

7,206,148,994 P

2,113,625,216

5,092,523,778

# Golden MV Holdings, Inc. and Subsidiaries Schedule E - Indebtedness to Related Parties (Long-term Loans from Related Companies) December 31, 2020

Name of Related Party	Baland	ce at Beginning of Period	В	Balance at End of Period
Brittany Estates Corporation Cambridge Group, Inc. Fine Properties Inc.	P	11,138,258 901,878,629 39,535,973	P	11,208,285 901,878,629.00 39,535,973
Total	P	952,552,860	P	952,622,887

#### Golden MV Holdings, Inc. and Subsidiaries Schedule F - Guarantees of Securities of Other Issuers December 31, 2020

Name of Issuing Entity of Securities Guaranteed by the Company for which this Statement is Filed	Title of Issue of Each Class of Securities	Amount shown under caption"Current portion of long-term debt" in related balance sheet		Amount shown under caption"Long-Term Debt" in related balance sheet
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NOTHING TO REPORT

#### Golden MV Holdings, Inc. and Subsidiaries Schedule G - Capital Stock December 31, 2020

				Nı	umber of shares held i	by
Title of Issue	Number of shares authorized	Number of shares issued and outstanding as shown under the related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Related parties	Directors, officers and employees	Others
Common shares - P1 par value	996,000,000	644,117,649	-	570,802,055	3,170,302	70,145,292
Preferred shares - P.01 par value	400,000,000	-	-	-	-	-

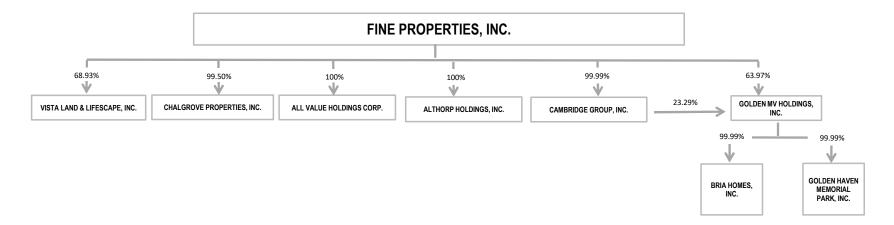
GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES
(Formerly Golden Haven, Inc.)
[A Subsidiary of Fine Properties, Inc.]
Reconciliation of Retained Earnings Available for Dividend Declaration
For the Year Ended December 31, 2020

Unappropriated Retained Earnings Available for				
Dividend Delcaration at Beginning of Year			Р	5,026,530,514
Prior Years' Outstanding Reconciling Item, net of tax				
Deferred tax asset			(	23,769,997)
Unappropriated Retained Earnings Available for				
Dividend Delcaration at Beginning of Year, as Adjusted				5,002,760,517
Net Profit Realized during the period				
Net profit per audited financial statements	P	1,219,852,917		
Deferred tax income	(	4,839,203)	-	1,215,013,714
Unappropriated Retained Earnings Available for				
Dividend Declaration at End of Year			P	6,217,774,231

#### GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

SHOWING THE RELATIONSHIPS BETWEEN AND AMONG COMPANIES IN THE GROUP

ULTIMATE PARENT COMPANY AND SUBSIDIARY





# Report of Independent Auditors on Components of Financial Soundness Indicators

The Board of Directors and Stockholders Golden MV Holdings, Inc. and Subsidiaries (Formerly Golden Bria Holdings, Inc.) [A Subsidiary of Fine Properties Inc.] San Ezekiel, C5 Extension Las Piñas City

#### Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Golden MV Holdings, Inc. (the Parent Company) and subsidiaries (collectively referred as, the Group) for the years ended December 31, 2020 and 2019, on which we have rendered our report dated April 30, 2021. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purposes of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2020 and 2019 and for each of the two years in the period ended December 31, 2020 and no material exceptions were noted.

#### **PUNONGBAYAN & ARAULLO**

By: James Joseph Benjamin J. Araullo
Partner

CPA Reg. No. 0111202 TIN 233-090-319 PTR No. 8533220, January 4, 2021, Makati City SEC Group A Accreditation Partner - No. 1762-A (until Aug. 5, 2022)

Firm - No. 0002 (until Dec. 31, 2024)
BIR AN 08-002511-039-2018 (until Nov. 26, 2021)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

April 30, 2021

#### GOLDEN MV HOLDINGS, INC. AND SUBSIDIARIES

#### ANNEX 68-E - SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

December 31, 2020 and 2019

Ratio	Formula	2020	2019
Current ratio	Current assets / Current liabilities	2.47	2.02
Acid test ratio	Quick assets / Current liabilities (Quick assets include current assets less real estate inventories)	1.67	1.38
Solvency ratio	EBITDA / Total debt (Total debt includes interest bearing loans and borrowings)	0.24	0.42
Debt-to-equity ratio	Total debt / Total stockholders' equity (Total debt includes interest bearing loans and borrowings)	0.73	0.88
Asset-to-equity ratio	Total assets / Total stockholders' equity	2.70	3.20
Interest rate coverage ratio	EBIT / Total interest expense	5.62	12.18
Return on equity	Net profit / Average total equity	0.13	0.35
Return on assets	Net profit/ Average total assets	0.05	0.11
Net profit margin	Net profit / Total revenues	0.23	0.30

#### CERTIFICATION OF INDEPENDENT DIRECTORS

I, ANA MARIE V. PAGSIBIGAN, Filipino, of legal age and a resident of 21 Matungao Bulacan, Bulacan, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am an Independent Director of Golden MV Holdings, Inc.
- 2. I am affiliated with the following companies or organizations:

Company/ Organization	Position/ Relationship	Period of Service
Primerose Properties Development, Inc.	Legal Counsel	2011 - Present
SEDAS Security Specialists	Corporate Secretary	2019 - Present
Reed Steel Fabricators, Inc.	Legal Counsel	2017 - Present
Goldmine Realty Development Corp	Legal Counsel	2019 - Present

- 3. I possess all the qualifications and none of the disqualifications to serve as an independent director of **Golden MV Holdings, Inc.**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
- 4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
- 5. I shall inform the Corporate Secretary of **Golden MV Holdings, Inc.** of any changes in the abovementioned information within five days from its occurrence.

Signed this	•	_day of	'2 7 MAY 20	2021.
#				ANA MARIE V. PAGSIBIGAN Affiant

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ at \_\_\_\_\_ at \_\_\_\_\_ affiant personally appeared before me and exhibited to me his TIN 130-342-324.

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Book No. XXIII
Series of 2021.

ATTY. SERVILLAND T. AGUSTIN NOTARY PUBLIC UNTIL JUNF 30. 2021 PER 8M NO. 3785 PTR NO. 086383 1-4-2021 MALOLOS IBP NO.141508 1-5-2021 PASIG CITY

#### CERTIFICATION OF INDEPENDENT DIRECTORS

- I, GARTH F. CASTAÑEDA, Filipino, of legal age and a resident of The Amaryllis Condominium 12th St. cor. E. Rodriguez Ave. New Manila, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am an Independent Director of Golden MV Holdings, Inc.
  - 2. I am affiliated with the following companies or organizations:

Company/ Organization	Position/ Relationship	Period of Service
SYMECS LAW	Partner	2010 - Present
Communication Wireless Group	Corporate Secretary / Director	2012 – Present
KISH Design Hub, Inc.	Director	2011 - Present
Metro Pacific Foundation, Inc.	Corporate Secretary / Director	2017 - Present
Metro Pacific Land Holdings, Inc.	President / Chairman	2017 - Present
Neo Oracle Holdings, Inc.	Corporate Secretary / Director	2017 - Present

- 3. I possess all the qualifications and none of the disqualifications to serve as an independent director of **Golden MV Holdings**, **Inc.**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
- 4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.
- 5. I shall inform the corporate secretary of **Golden MV Holdings, Inc.** of any changes in the abovementioned information within five days from its occurrence.

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NOTARY PUBLIC PASIG CITY
SAN JUAN

PATEROS

OLL NO. 68295

JONEL N JAN B. ATON
Appointment No. 62 (2021-2022)
Notary Public for Pasig, San Juan and Pateros
Until December 31, 2022
PTR No. 6514702/01-07-2021/Pasig City
IBP Lifetime No. 016267/05-08-2017/RSM
Roll No. 68295

MCLE Compliance No. VI-0022242/04-14-2022
3109 One Corporate Center, Julia Vargas cor. Meralco Ave.
Ortigas Center, Pasig City

#### **CERTIFICATION**

**Golden MV Holdings, Inc.** (the "Company") hereby certifies that except for Ms. Camille A. Villar, none of the directors and officers of the Company named in the Information Statement for the Annual Meeting of its shareholders for the year 2021 works in the government as of the date hereof.

Ms. Villar is currently a duly elected Congresswoman, representing Las Piñas City. She is not disqualified from being, and does not require any consent or approval to serve as, a director of the Company on account of her said position.

Issued this 16<sup>th</sup> day of June 2021.

GOLDEN MV HOLDINGS, INC.

By:

GEMMA M. SANTOS